Req ID	Requirement	Max Points	Cyber Safety							Concourse Tech								
			Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6	Eval Avg.	Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6	Eval Avg.	Eval 1	Eval 2
1	Bidder must provide a transition and start-up schedule of dates and specific work that would need to be completed to transition services as described in the solicitation from the incumbent to the apparent successful bidder, and to start-up these services.	50	50	37.5	25	5	25	25	**27.92**	50	37.5	37.5	37.5	50	50	**43.75**	50	37.5
2	Bidder must explain what procedures are in place for handling data breaches or security incidents.	50	37.5	25	25	50	25	50	**35.42**	50	25	37.5	50	37.5	50	**41.67**	50	37.5
3	How does the Bidder ensure data privacy and compliance?	50	37.5	25	25	50	37.5	50	**37.50**	50	25	37.5	50	37.5	50	**41.67**	37.5	50
4	Does the bidder have a separate non-production application environment for testing where application uploads and verification can take place?	50	37.5	25	25	37.5	25	50	**33.33**	50	25	25	37.5	25	50	**35.42**	50	37.5
5	Does Bidder have experience creating a secure online application? If so, how many and for what purpose?	50	50	37.5	25	37.5	37.5	50	**39.58**	37.5	25	37.5	50	37.5	50	**39.58**	50	50
6	Does the Bidder have experience working with student populations?	30	22.5	15	5	5	5	22.5	**12.50**	30	15	15	22.5	22.5	30	**22.50**	30	30
7	Does the bidder has the ability to do back end calculations as necessary.	20	20	15	10	15	15	20	**15.83**	20	10	15	15	15	20	**15.83**	20	20
8	Does the Bidder have experience working with state or federal financial aid programs? If not, what experience do you have working with providing applicant data using income and family demographics?	50	37.5	25	25	25	25	37.5	**29.17**	37.5	25	25	25	25	37.5	**29.17**	50	50
9	Has the Bidder provided regular automated data downloads to integrate with additional client applications?	50	37.5	37.5	25	37.5	37.5	50	**37.50**	50	37.5	37.5	37.5	37.5	50	**41.67**	50	50
10	Has the Bidder provided a process where completed applications can be updated or corrected by the end users themselves and by system administrators and other authorized users such as educational institutions?	50	50	37.5	25	37.5	37.5	50	**39.58**	37.5	25	25	37.5	37.5	50	**35.42**	37.5	50
11	Does the Bidder have experience collecting electronic signatures in compliance with current Washington State guidance as outlined under the Uniform Electronic Transactions Act (UETA, RCW 1.80)	50	37.5	25	25	50	37.5	50	**37.50**	37.5	37.5	37.5	50	37.5	50	**41.67**	37.5	50
12	Does the Bidder have a mechanism for identifying duplicate applications and/or fraudulent applications?	50	50	37.5	37.5	37.5	37.5	50	**41.67**	50	25	37.5	50	37.5	50	**41.67**	50	37.5
13	Does the Bidder have a disaster recovery plan in place and a methodology for testing?	50	37.5	25	37.5	50	37.5	50	**39.58**	37.5	25	37.5	50	50	50	**41.67**	50	25
N/A	**Overall Score**	**600**	**505**	**368**	**315**	**438**	**383**	**555**	**427**	**538**	**338**	**405**	**513**	**450**	**588**	**472**	**563**	**525**
N/A	**Total Points**	**600**							**427**							**472**		

Nelnet					Regent							FSH Tech							Nava PBC				
Eval 3	Eval 4	Eval 5	Eval 6	Eval Avg.	Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6	Eval Avg.	Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6	Eval Avg.	Eval 1	Eval 2	Eval 3	Eval 4	Eval 5
50	50	50	50	**47.92**	50	37.5	25	50	37.5	50	**41.67**	50	37.5	50	37.5	50	50	**45.83**	37.5	37.5	25	5	25
37.5	50	37.5	50	**43.75**	50	5	25	50	25	50	**34.17**	50	25	25	37.5	25	50	**35.42**	37.5	25	25	25	25
37.5	50	37.5	50	**43.75**	37.5	37.5	5	25	25	25	**25.83**	37.5	25	37.5	37.5	37.5	50	**37.50**	50	37.5	37.5	50	37.5
25	37.5	37.5	50	**39.58**	50	37.5	25	37.5	37.5	50	**39.58**	50	25	25	37.5	25	50	**35.42**	37.5	25	25	37.5	25
50	50	50	50	**50.00**	37.5	50	25	50	37.5	50	**41.67**	50	37.5	25	37.5	25	50	**37.50**	50	50	37.5	50	37.5
30	30	30	30	**30.00**	22.5	30	30	30	30	30	**28.75**	30	15	22.5	22.5	15	22.5	**21.25**	30	30	30	30	30
10	20	20	20	**18.33**	20	20	15	20	5	20	**16.67**	15	10	10	15	15	15	**13.33**	15	10	5	10	10
50	50	50	50	**50.00**	50	50	37.5	50	37.5	50	**45.83**	37.5	5	25	5	25	37.5	**22.50**	50	50	37.5	37.5	50
25	50	37.5	37.5	**41.67**	37.5	50	25	50	37.5	50	**41.67**	50	25	25	25	25	50	**33.33**	37.5	37.5	25	50	25
25	50	37.5	50	**41.67**	37.5	50	25	50	37.5	50	**41.67**	50	25	25	37.5	37.5	50	**37.50**	37.5	5	25	5	25
25	37.5	25	50	**37.50**	37.5	50	25	37.5	25	50	**37.50**	37.5	25	25	37.5	25	50	**33.33**	50	37.5	25	50	25
25	37.5	25	50	**37.50**	37.5	50	25	5	25	37.5	**30.00**	37.5	25	25	50	37.5	50	**37.50**	37.5	37.5	25	37.5	37.5
25	50	25	50	**37.50**	37.5	25	25	25	25	50	**31.25**	37.5	25	25	37.5	25	50	**33.33**	37.5	25	25	37.5	25
415	**563**	**463**	**588**	**519**	**505**	**493**	**313**	**480**	**385**	**563**	**456**	**533**	**305**	**345**	**418**	**368**	**575**	**424**	**508**	**408**	**348**	**425**	**378**
				519							**456**							**424**					

		CodeSmart							MACart LLC							Zensa LLC							
Eval 6	Eval Avg.	Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6	Eval Avg.	Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6	Eval Avg.	Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6	Eval Avg.	Eval 1
25	**25.83**	5	25	0	5	25	37.5	**16.25**	5	25	0	5	25	25	**14.17**	5	25	0	5	25	37.5	**16.25**	5
37.5	**29.17**	37.5	37.5	37.5	50	50	50	**43.75**	37.5	37.5	25	37.5	37.5	50	**37.50**	37.5	37.5	5	37.5	25	50	**32.08**	37.5
50	**43.75**	50	37.5	37.5	50	50	50	**45.83**	37.5	25	25	50	37.5	50	**37.50**	37.5	37.5	37.5	50	37.5	50	**41.67**	37.5
50	**33.33**	37.5	25	25	50	37.5	50	**37.50**	50	25	25	50	37.5	50	**39.58**	37.5	37.5	37.5	37.5	25	50	**37.50**	37.5
50	**45.83**	37.5	37.5	25	50	37.5	37.5	**37.50**	37.5	25	25	37.5	37.5	25	**31.25**	25	15	5	37.5	5	25	**18.75**	37.5
30	**30.00**	22.5	22.5	22.5	30	22.5	22.5	**23.75**	22.5	15	22.5	22.5	15	15	**18.75**	22.5	15	0	5	15	5	**10.42**	22.5
20	**11.67**	20	15	10	20	15	20	**16.67**	20	10	15	20	20	20	**17.50**	15	15	15	20	15	20	**16.67**	20
50	**45.83**	37.5	25	25	25	25	37.5	**29.17**	25	25	25	37.5	37.5	37.5	**31.25**	37.5	25	37.5	37.5	37.5	25	**33.33**	37.5
50	**37.50**	37.5	37.5	25	50	37.5	50	**39.58**	37.5	25	25	50	37.5	50	**37.50**	37.5	25	25	50	37.5	50	**37.50**	37.5
25	**20.42**	50	25	37.5	37.5	37.5	50	**39.58**	37.5	25	37.5	37.5	37.5	50	**37.50**	25	37.5	37.5	50	37.5	50	**39.58**	37.5
50	**39.58**	37.5	37.5	37.5	50	37.5	50	**41.67**	25	25	25	37.5	25	50	**31.25**	37.5	37.5	25	50	37.5	50	**39.58**	37.5
50	**37.50**	50	25	25	50	37.5	50	**39.58**	37.5	25	37.5	37.5	37.5	50	**37.50**	37.5	37.5	37.5	50	25	50	**39.58**	50
50	**33.33**	37.5	25	37.5	50	37.5	50	**39.58**	37.5	25	25	37.5	37.5	50	**35.42**	37.5	37.5	37.5	50	37.5	50	**41.67**	37.5
538	**434**	**460**	**375**	**345**	**518**	**450**	**555**	**450**	**410**	**313**	**313**	**460**	**423**	**523**	**407**	**393**	**383**	**300**	**480**	**360**	**513**	**405**	**435**
	434							**450**							**407**							**405**	

Caxy						Think AI						
Eval 2	Eval 3	Eval 4	Eval 5	Eval 6	Eval Avg.	Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6	Eval Avg.
5	0	5	25	25	**10.83**	50	25	25	37.5	25	37.5	**33.33**
37.5	25	50	37.5	50	**39.58**	37.5	25	37.5	50	37.5	50	**39.58**
25	37.5	50	37.5	50	**39.58**	37.5	25	37.5	50	37.5	50	**39.58**
37.5	25	50	37.5	50	**39.58**	37.5	25	25	37.5	37.5	50	**35.42**
25	37.5	37.5	37.5	37.5	**35.42**	37.5	25	25	50	25	37.5	**33.33**
15	15	30	15	30	**21.25**	22.5	15	5	22.5	15	5	**14.17**
10	10	20	15	20	**15.83**	20	10	15	20	10	20	**15.83**
25	5	5	25	37.5	**22.50**	25	35	5	25	25	5	**20.00**
37.5	25	50	37.5	50	**39.58**	37.5	37.5	25	37.5	37.5	50	**37.50**
5	37.5	37.5	37.5	50	**34.17**	37.5	25	25	37.5	37.5	50	**35.42**
25	25	50	37.5	50	**37.50**	37.5	25	25	50	25	50	**35.42**
25	25	50	37.5	50	**39.58**	37.5	37.5	25	37.5	37.5	50	**37.50**
25	37.5	37.5	37.5	50	**37.50**	37.5	25	25	37.5	37.5	50	**35.42**
298	**305**	**473**	**418**	**550**	**413**	**455**	**335**	**300**	**493**	**388**	**505**	**413**
					413							**413**

Financial Aid Services - Bid Price Cost Proposal	Max Points	Cyber Safety	Concourse Tech	Nelnet	Regent	FSH Tech	Nava PBC	CodeSmart	MACart LLC	Zensa LLC
Non-Standard Project-Based Hourly Rates										
Hourly Rate		$ 125.00	$ 135.00	$ 140.00	$ 145.00	$ 125.00	$ 235.51	$ 120.00	$ 95.00	$ 110.00
Total points received for Hourly Rate section (lowest rate receives max. 50 points)	**50.00**	38.0	35.2	33.9	32.8	38.0	20.2	39.6	50.0	43.2
Estimated Contract Costs										
Project Start-Up		$75,000.00	$0.00	$108,646.25	$41,500.00	$185,000.00	$45,000.00	$145,600.00	$38,500.00	$1,360,000.00
Year 1 Annual Subscription		$48,000.00	$90,000.00	$118,650.00	$118,500.00	$34,500.00	$114,890.00	$115,200.00	$61,000.00	$300,000.00
Year 2 Annual Subscription		$50,400.00	$90,000.00	$191,300.50	$120,750.00	$38,500.00	$114,890.00	$109,440.00	$61,000.00	$300,000.00
Year 3 Annual Subscription		$52,920.00	$90,000.00	$195,353.04	$123,250.00	$40,500.00	$114,890.00	$103,900.00	$61,000.00	$300,000.00
Total Estimated Contract Costs		$226,320.00	$270,000.00	$613,949.79	$404,000.00	$298,500.00	$389,670.00	$474,140.00	$221,500.00	$2,260,000.00
Total points received for Estimated Contract Costs section (lowest total receives max. 350 points)	**350.00**	342.55	287.13	126.27	191.89	259.72	198.95	163.51	350.00	34.30
Combined Overall Point Total	**400**	**381**	**322**	**160**	**225**	**298**	**219**	**203**	**400**	**77**

Caxy	Think AI
$ 185.00	$ 100.00
25.7	47.5
$224,590.00	$151,000.00
$56,640.00	$252,000.00
$56,640.00	$237,000.00
$56,640.00	$237,000.00
$394,510.00	$877,000.00
196.51	88.40
222	**136**

Bidder Name	Requirement (600 pts.)	Cost (400 pts.)	Subtotal (1000 pts)	Small Business (50 pts)	Veteran-owned (25 pts.)	EO 18-03 (25 pts)	Preference Subtotals (100 pts)	Total Score (1100)	Top-Scored Bidders Advance to Oral Interview Round	Oral Interview (200 pts.)	Final Score
Cyber Safety	Non-Responsible										
Concourse Tech	472	322	794			25	25	819		188	1007
Nelnet	519	160	679			25	25	704			
Regent	456	225	681			25	25	706			
FSH Tech	424	298	721			25	25	746			
Nava PBC	434	219	653			25	25	678			
CodeSmart	450	203	654	50		25	75	729			
MACart	407	400	807	50	0	25	75	882		61	943
Zensa LLC	405	77	482			25	25	507			
Caxy	413	222	635			25	25	660			
Think AI	413	136	548			25	25	573			