

BOARD MEETING AGENDA

*Central Washington University, Barge 412
400 E University Way, Ellensburg 98926*

October 27, 2005

8:00 **Continental Breakfast and Overview of Meeting Agenda**
(Barge 410 - no official business will be conducted)

9:00 **Welcome and Introductions**

- Roberta Greene, Vice Chair
- Dr. Jerilyn McIntyre, President, Central Washington University

9:15 **Executive Policy Committee Report**

Washington Learns Project

Roberta Greene, chair of the Washington Learns Higher Education Advisory Committee, will present an update on the work of the steering committee (which met Oct. 10) and the higher education committee (which met Oct. 19).

2006 Legislative Overview

HECB Director of Government Relations and Policy Bruce Botka will present an overview of the 2006 legislative session. The board will adopt the HECB's 2006 legislative agenda at its December meeting.

1

10:15 **Consent Items**

Approval of the September 22, 2005 Meeting Minutes

2

2004 Strategic Master Plan Policy Goal 6: Meeting Regional Higher Education Needs

3

Needs Assessment

In September, staff presented a preliminary report on state and regional needs assessment based on analysis of student, employer and community demand for programs and facilities. Needs assessment is the third and final piece of the board's three-pronged approach to meeting the state's regional higher education needs. **Res. 05-19** requests board approval of the needs assessment report.

10:30 **Report of the Executive Director**

4

Dr. James Sulton, Jr. will report on the status of various HECB programs and activities, including the Skagit, Island and Snohomish Counties needs study and higher education efforts in the Tri-Cities.

11:00 Fiscal Committee Discussion and Action Items

Mike Worthy, chair

2006 Supplemental Budget Recommendations**5**

RCW 28B.76.210(5) directs the HECB to make recommendations to the state Office of Financial Management (OFM) on the 2006 supplemental budget requests submitted by the state's public four-year institutions. The recommendations are due to OFM November 1 and to the Legislature by January 1.

Res. 05-20 recommends spending increases that support the board's two major goals adopted in the master plan: (1) increase the opportunities for students to earn degrees, and (2) respond to the state's economic needs. Gary Benson, HECB director for fiscal policy, will present this report.

Draft Operating and Capital Budget Guidelines for the 2007-09 Biennium**6**

Gary Benson and Jim Reed, HECB associate director for capital budgets, will summarize preliminary budget guidelines for the institutions. The board will adopt the guidelines in December.

12:00 The board will recess for lunch.
(*Barge 410 - no official business will be conducted.*)

1:00 Education Committee Report

Sam Smith, chair

College Readiness Project**7**

Ricardo Sanchez, HECB associate director, will present an overview of the college readiness project. This was presented and discussed during the advisory council meeting in September.

1:30 Financial Aid Committee Report

Jesus Hernandez, chair

Reauthorization of the 1965 Higher Education Act**8**

Director of Student Financial Assistance John Klacik will provide an overview of the reauthorization of the federal Higher Education Act of 1965, including a description of the major activities covered by the Act, and current issues under consideration.

2:00 Adjournment

Public Comment: A sign-in sheet is provided for public comment on any of the items presented above.

Meeting Accommodation: Persons who require special accommodation for attendance must call the HECB at 360.753.7800 as soon as possible before the meeting.

HECB 2005-06 Meeting Calendar

Regular Board Meeting	Advisory Council Meeting	Location
	November 17, Thursday	Tacoma Community College Senate Room, Opgaard Student Center 6501 S. 19 th , Tacoma
December 15, Thursday		University of Washington, Tacoma 1900 Commerce, Tacoma
January 26, Thursday		University of Puget Sound Wheelock Student Center Rotunda 1500 N. Warner, Tacoma
February 23, Thursday		Everett Community College Jackson Center Auditorium 2000 Tower St, Everett
March 30, Thursday		Western Washington University Old Main 340 516 High St, Bellingham
	April 20, Thursday	<i>Location to be determined</i>
May 25, Thursday		Whitman College Reid Campus Center, Ballroom B 345 Boyer Avenue, Walla Walla
	June 22, Thursday	<i>Location to be determined</i>
July 27, Thursday		Grays Harbor Community College Building 200, Room 220 1620 Edward P. Smith Drive, Aberdeen
	August 24, Thursday	<i>Location to be determined</i>
September 28, Thursday		State Investment Board Board Room 2700 Evergreen Parkway NW, Olympia
October 26, Thursday		Yakima Valley Community College Deccio Higher Education Ctr, Parker Room 16 th Avenue & Nob Hill Blvd, Yakima
	November 16, Thursday	<i>Location to be determined</i>
December 14, Thursday		University of Washington Walker Ames Room Seattle

Driving/Parking Directions – Central Washington University

From Seattle

Take I-90 Eastbound to Ellensburg Exit #106. Follow the road through the intersection of Main for 5 1/2 more blocks.

From Spokane:

Take I-90 Westbound to Ellensburg exit #109. Take a right at the end of the off-ramp. Follow Canyon Road/Main Street to E. University Way. Turn right on E. University Way and go 5 1/2 blocks.

From Wenatchee:

Take U.S. 97 Southbound over Blewett Pass into Ellensburg. Follow Cascade Way/E. University Way through the intersection of Main Street and continue for 5 1/2 blocks.

From Yakima, Tri-Cities:

Take I-82 Northbound to I-90 Westbound for Seattle. Take the very first exit, #109. Take a right at the end of the off-ramp and follow Canyon Road/Main Street to E. University Way. Turn right on E. University Way and go 5 1/2 blocks.

Parking:

Proceed to the CWU Conference Center on University Way. The parking kiosk drive-thru is out front, a small building with a red metal roof.

Barge Hall is across the street and approximately 1/2 block to the west. It's the building with the cupola.

W A S H I N G T O N
H I G H E R
EDUCATION
C O O R D I N A T I N G B O A R D

October 2005

2006 HECB Legislative Session Overview

BACKGROUND

The Washington Legislature will convene the 2006 session on Monday, January 9. The 60-day regular session will adjourn no later than March 9.

This report summarizes several of the higher education issues that are expected to receive legislative consideration in 2006. It is a preliminary document for the Higher Education Coordinating Board to use in considering its legislative priorities for the upcoming session. The HECB is scheduled to adopt its formal legislative agenda for 2006, when it meets on December 15 at the University of Washington Tacoma.

Information about additional issues and legislative proposals will be shared with the board as it becomes available.

HIGHER EDUCATION POLICY ISSUES

Since the Legislature adjourned the 2005 session in April, a number of interim activities have taken place that could result in legislative proposals during the upcoming 60-day session. These include commencement of Governor Gregoire's Washington Learns project, which will comprehensively examine the state's P-16 public education finances and policies; the initiation of two higher education projects in Snohomish, Island and Skagit counties; and continuing development of a higher education plan for the Tri-Cities region in response to the Legislature's actions regarding future development of the state's research university branch campuses. In September, three House of Representatives committees held meetings in the Tri-Cities and Walla Walla areas to gain additional insight into the educational needs and economic development activities in the region.

Washington Learns

The Washington Learns steering committee – assisted by advisory committees for early learning, K-12 education, and higher education – was created during the summer under the provisions of SB 5441 to oversee the comprehensive study envisioned in the legislation. Roberta Greene, vice chair of the HECB, was appointed by the governor to chair the higher

education advisory committee and to serve as a member of the steering committee, which includes legislators, educators, and private citizens. The K-12 and higher education committees have focused considerable attention on the transitions between educational sectors and may develop specific proposals for improvement over the coming months.

The governor has indicated she will present a Washington Learns legislative package to the 2006 session, but it is expected to focus primarily on early learning issues. A progress report on the Washington Learns project is due to the Legislature by November 15, 2005, so additional information will be available before the HECB adopts its legislative agenda in December. The final Washington Learns report will be submitted in November 2006.

Snohomish-Island-Skagit issues

Work has begun on two initiatives approved by the Legislature and governor to refocus the management of the North Snohomish Island Skagit (NSIS) Higher Education Consortium, and to assess the postsecondary education needs of the three-county region. In HB 1794 (the 2005 branch campus legislation), the Legislature directed Everett Community College to develop a new management plan for NSIS and make recommendations by December 2005. In the 2005-07 state capital budget, the HECB was appropriated \$500,000 and directed to conduct a needs assessment and recommend strategies to address those needs in the three-county region. The HECB will submit an interim report to the Legislature by January 15, 2006, and a final report and recommendations by December 1, 2006.

While this work progresses, it is possible the Senate or House will reconsider an unsuccessful proposal from the 2005 session that would have established North Snohomish State College as a regional comprehensive institution.

Tri-Cities higher education issues

Earlier this year, the Legislature and governor enacted HB 1794 to direct the future development of Washington's four research university branch campuses. That legislation was based, in part, on recommendations from the HECB. Among other items, HB 1794 authorized the gradual admission of freshmen and sophomores at three of the branch campuses – the University of Washington branches at Bothell and Tacoma, and Washington State University Vancouver. The fourth campus, WSU Tri-Cities, received limited authorization to enroll lower division students for a biotechnology program based at the campus in Richland.

Since the session ended, the business and higher education community in the Tri-Cities has worked to develop a consensus proposal for a larger-scale expansion of baccalaureate and graduate programs at the Tri-Cities branch. A community group that includes representatives of the Tri-Cities economic development council (TRIDEC), the Pacific Northwest National Laboratory, WSU, and Columbia Basin College, is expected to approve a formal proposal to the state in mid-November. The proposal likely will be available before the HECB adopts its formal legislative agenda in December.

House of Representatives interim committee meetings

The House Higher Education Committee and two other committees conducted several meetings and hearings in Southeast Washington in September. Several higher education issues were discussed that may lead to legislative proposals in 2006, including the fact that large percentages of recent high school graduates in the region need remedial instruction to gain the academic skills and knowledge they need to succeed at college. The legislators also discussed possible strategies to increase the number of K-12 teachers who specialize in math and science.

SUPPLEMENTAL OPERATING AND CAPITAL BUDGETS

As in each even-numbered year, the Legislature will consider supplemental budget proposals from state agencies to amend the biennial operating and capital budgets that were approved last spring. As this document was written in mid-October, the HECB had not received all of the supplemental proposals from the public colleges and universities. Meanwhile, the HECB has submitted several specific agency funding requests to the governor and Legislature. These proposals include supplemental funding for GEAR UP scholarships, an online student advising system, a statewide higher education data system, and a request for authority to expand the retirement benefit options for HECB employees. Details of these budget requests were reviewed at the HECB's meeting on September 22.

October 2005

Minutes of September 22 Meeting

HECB Members Present

Mr. Bob Craves, chair
Ms. Roberta Greene, vice chair
Mr. Jesus Hernandez
Mr. Bill Grinstein
Mr. Lance Kissler
Ms. Ethelda Burke
Mr. Mike Worthy
Dr. Sam Smith

Board introductions

Bob Craves, chair, welcomed those in attendance to Saint Martin's University. Sen. Betti Sheldon was absent and excused from the meeting.

Craves introduced Dr. Barbara Gayle, Vice President of Academic Affairs, Saint Martin's University. Gayle welcomed the board on behalf of President Douglas Astolfi, and provided a history of the school and an overview of student demographics. She also shared personal stories from students attending Saint Martin's. On August 8, Saint Martin's made the transition from college to university status.

Craves introduced the two newest members of the board, Ethelda Burke and Lance Kissler. Burke serves as deputy superintendent for the Tacoma Public School District. She received her master of education and bachelor of business administration degrees from the University of Puget Sound in 1976 and 1973, respectively. Co-author of *Violence in Schools: Combating Violence*, Burke also has been a keynote speaker at several professional conferences. Kissler, the new student member of the HECB, is pursuing a master's degree in communications at Eastern Washington University, having earned his bachelor's degree at the university in 2004. He is a health communications specialist for the National Institute for Occupational Safety and Health in Spokane.

Craves announced the retirement of Gene Colin from the board. Craves read a board resolution recognizing Colin's commitment and dedication to the board since his appointment in October 2001. Roberta Greene observed former HECB Director of Student Financial Assistance Becki

Collins' service to higher education as she read a resolution honoring Collins. Collins' departure from the agency was announced during the June meeting.

ACTION: Sam Smith moved to approve **(Res. 05-16)** and **(Res. 05-17)** honoring Becki Collins and Gene Colin, respectively. **Roberta Greene** seconded the motion, which was passed unanimously.

Executive Director Jim Sulton announced one new staff appointment, and one promotion. John Klacik was recently promoted to director of Student Financial Assistance, replacing Becki Collins. Klacik previously served as associate director for student financial assistance. Chris Thompson, associate director for academic affairs, began work with HECB earlier in the week. Thompson will be working on accountability and other academic policy issues. Thompson's most recent position was as executive director of the Academic Achievement and Accountability Commission.

Executive Policy Committee Report and Related Action Items

Craves asked for motions on four action items: approval of the June 23 meeting minutes, approval of the new board committee structure charge and membership, approval of the 2006 board meeting calendar, and approval of the board resolution pertaining to minimum college admission standards.

ACTION: Sam Smith moved to approve the minutes of the June 23 board meeting. **Mike Worthy** seconded the motion, which passed unanimously.

ACTION: Mike Worthy made a motion to approve the new board structure. **Sam Smith** seconded. The motion passed unanimously.

ACTION: Mike Worthy moved to approve the 2006 board meeting calendar **(Res. 05-10)**. **Jesus Hernandez** seconded. The motion passed unanimously.

ACTION: Mike Worthy moved to approve a resolution pertaining to the board's proposed revisions to minimum college admission standards, which states that the board will reconsider its proposed standards following completion of the Washington Learns study in 2006 **(Res. 05-11)**. **Bill Grinstein** seconded the motion, which was passed unanimously.

Board action on consent agenda items

ACTION: Mike Worthy moved to approve two new degree programs including: a bachelor of applied science in information technology and administrative management at Central Washington University (**Res. 05-12**); and a bachelor of science in informatics at Washington State University (**Res. 05-13**). Jesus Hernandez seconded the motion, which was passed unanimously.

Executive Director's ReportWSU Tri-Cities Branch Campus

Executive Director Jim Sulton discussed his participation in recent meetings that were coordinated by the Tri-Cities Industrial Development Council (TRIDEC). TRIDEC is the leading economic development organization for the Tri-Cities metropolitan area. Local citizens and business leaders have expressed concern about the area's economic future as it relates to the availability of higher education, and are in the process of examining possible options involving WSU Tri-Cities and Columbia Basin College.

Defining College Readiness

Sulton announced that the Legislature has allocated \$600,000 in state funding for the HECB to define college readiness in English and science. This project is due at the end of 2006.

Texas Center for State Scholars

The Texas Center for State Scholars will shut down at the end of September 2005. Federal funding that the center had received from the U.S. Department of Education had been allocated to 12 or 13 "partner" states; one of which is Washington. The Partnership for Learning in Seattle was a recipient of grant funds from the Texas Center. Efforts are underway to find an alternative organization to administer the federal funds.

Life Sciences Discovery Fund

(www.hecb.wa.gov/boardmtgs/documents/5-sept22-05.LifeSciencesDiscoveryFundAuthority.pdf)

Sulton invited Bill Grinstein to provide information on the Legislature's recent authorization of funds from a tobacco settlement for the Life Sciences Discovery Fund. Grinstein informed the board that the funds will be made available to universities throughout the state to expand research and development of biomedical and other scientific advances in life sciences -- focusing on health care needs in the state. The funds will be available in April 2008.

Sam Smith asked about the first action expected from the board of trustees appointed to oversee the Life Science Discovery Fund. Grinstein responded that initial steps would include setting up administration and development projects.

Implementation of the 2004 Strategic Master Plan for Higher Education-status report

(www.hecb.wa.gov/boardmtgs/documents/4-sept22-05.MPIImplementationforBoard.pdf)

Sulton provided an update on implementation of the strategic master plan, reviewing the two main goals: (1) increasing opportunities for students to earn degrees; and (2) responding to the

state's economic needs. He also reiterated the importance of making the document a "living document," rather than a document that simply sits on a shelf. Sulton informed the board that the issues identified in the initial phase of the Washington Learns study are consistent with the goals in the master plan. Continued collaboration and work with others in K-12 public and private education is still a necessity.

Guaranteed Education Tuition Program

(www.hecb.wa.gov/boardmtgs/documents/6-sept22-05.GETHECBReport.pdf)

Sulton invited Betty Lochner, director of the state's Guaranteed Education Tuition (GET) Program, to update the board on the program. Lochner introduced Larry Lee, GET deputy director. Lochner explained that GET is overseen by a committee that is chaired by Sulton. She said the current enrollment year is projected to be very successful, with 300 new enrollments in the first week alone. Eighty-five percent of the students currently using GET units are attending Washington state schools.

Lochner said the current cost of one GET "unit" is \$66. One hundred units are equal to one year of tuition at Washington's most expensive research university, either UW or WSU. Units can also be used for books and other educational expenses. Students have 10 years from the time they become eligible to use the GET units. Beneficiaries can be renamed.

The current enrollment year ends on March 31, 2006. Craves recommended that Lochner emphasize that the program is guaranteed by the state of Washington.

Craves asked if there were any other fees associated with the program. Lochner replied that although there is a one-time application fee of \$100, the program is self-sustaining and thus, unit charges include administrative and overhead costs. Families who choose the monthly payment option rather than the lump sum option are charged late fees if payments are not received on time. The payment plan also includes a 7.5 percent fixed interest charge based on the total contract price.

Smith asked about alternatives if the child does not attend college. Lochner said the account can be transferred to another family member, or the account can be refunded (subject to a 10 percent penalty and tax on the investment).

Craves asked if you could choose to designate someone else to receive the funds -- such as a non-related, low-income student. Lochner said that while the law only allows for purchased GET units to be transferred to a relative, there is another option: a person can choose to open a "scholarship account" with up to 5,000 units. This sort of account does not have to name the student beneficiary, and the master account is held by a non-profit organization.

Public Comment

Sulton welcomed and introduced Jim Kowalkowski, superintendent of the Pomeroy School District. Kowalkowski said he was pleased that the board will be reconsidering the proposed college admission standards following the study by the Washington Learns committee. As the board reconvenes to consider possible revisions, Kowalkowski said he would recommend the following:

- Clarify the role that career and technical education classes will have in helping students meet the standards.
- Explore the potential of “college in the high school” programs offered in high schools.
- Consider the shortage of qualified science and math teachers.

Smith invited Kowalkowski to provide advice on how the board could better communicate the admission requirements set by the colleges and universities to students and school districts, so that students are not taken by surprise when they apply. Kowalkowski recommended that the board make a presence at some of the annual conferences held throughout the state.

Kowalkowski thanked Sulton for his attendance at a small school conference earlier this year.

Jesus Hernandez said he was challenged by Kowalkowski’s comment regarding students on the “lower end.” Hernandez expressed the need to relate the message to those students specifically, early in their high school years, to make a conscious choice to work hard. “They need to know what they are up against. They need that message.”

Financial Aid Committee Report

Hernandez, chair of the financial aid committee, presented the committee’s report. Report items are informational and do not require board action at this time.

Alternative Loan Program

HECB staff, along with staff of the Washington Higher Education Facilities Authority (WHEFA), are investigating the potential for setting up an alternative student loan program using about \$75 million in annual tax-exempt bonds, created through a buyout of the Northwest Educational Loan Association (NELA). This would provide loans to students at lower interest rates and reduced fees. The funds could only be used for student loans, and for no other student aid program.

Hernandez said it makes sense for the HECB to administer this program, because the agency already distributes financial aid and grants to Washington students. He said it also makes sense to utilize the bonding authority of WHEFA. The costs generated from the program would be self-sustaining.

Grinstein asked about the time required to set up the program. Hernandez said the bonding authority of WHEFA will help speed the process. Collaboration with WHEFA and negotiation regarding the partnership needs to continue. Grinstein said the process needs to happen in a timely manner. Sulton informed the board that he and staff are working very closely with WHEFA to develop a model for this program.

Less-Than-Halftime SNG Pilot Project

Hernandez updated the board on a financial aid pilot project for students attending college less than half-time. Legislation enacted during the 2005 session directs the board to select 10 schools to participate in the project. Hernandez said the committee found that a majority of half-time

students are interested in the participating in the program, and meetings with legislators are already underway. About three-quarters of participating students are expected to come from the state's community colleges. A report on the pilot project is due to the Legislature in December 2006.

Latino Student Aid Study

Hernandez discussed a recent national study that addressed how Latino students fund their education. HECB staff have replicated the national study in Washington state. Both studies indicate that Latino students have lower participation rates in higher education. The study found that Latino students in Washington are less willing to take on the risk of student loans than are non-Latino students.

Craves asked if the board is looking at ways to address this issue, and suggested that the board take action. Sulton responded that discussions are in the beginning stages. Craves suggested the possibility of increasing the State Need Grant, as well as offering in-state tuition benefits. Hernandez explained that state legislators are waiting to see whether the federal government will implement additional funding. Grinstein asked if the board has statistics on the number of enrolled undocumented students in the state's K-12 system. Hernandez responded that the K-12 system does not identify undocumented student status.

Scholarship Coalition

Hernandez discussed the possibility of Washington developing a centralized scholarship database and application process. This is one of the recommendations coming from a scholarship coalition composed of interested parties such as the Northwest Education Loan Association, Dollars for Scholars, the Northwest College Planning Network, and others. The board's staff have also participated in the discussions. The board may be asked to contract with the Coalition to provide the information and application service. The Coalition is seeking start-up funds from non-state sources to promote the enterprise.

GEAR UP Grant Extension

The federal government renewed Washington's GEAR UP grant worth \$3.5 million per year, or up to \$21 million over six years. Program sites have yet to be selected and the board is in the process of hiring a new director for the state GEAR UP program.

Foster Care Initiative

The board is working with the DSHS foster care oversight committee. At the direction of the oversight committee, the board will be inviting organizations to participate in a subcommittee focused on the higher education needs of foster care youth.

Fiscal Committee Report

(www.hecb.wa.gov/boardmtgs/documents/7-sept22-05.2006AgencySupplementalBudgetRequest.pdf)

Mike Worthy, chair of the fiscal committee, presented the committee's report. Worthy invited Gary Benson, HECB director of fiscal policy, along with Deputy Director Joann Wiszmann, to update the board on proposed changes to the agency's 2005-07 budget.

The state Office of Financial Management (OFM) has directed agencies to submit supplemental budget requests for the 2006 supplemental budget by October 17, 2005. The HECB will request four corrections in performance-level funding and two corrections in maintenance-level funding.

GEAR UP

The HECB will request \$2.1 million in state funds for the GEAR UP scholarship program. Although this is a federal initiative, new fees are required to meet the state's portion of the increased award amount, provide for an increase in student participation, and to provide qualified staff. Additional costs are also associated with an increase in interest rates.

Craves asked if funding was used only at GEAR UP schools. Wiszmann said that funding is provided to only GEAR UP schools, and that the amount that each student receives in scholarship funds is based on their participation in the program. She said that 10 sites are currently operating within the state under the old grant, and that the 10 sites are sponsored by a variety of organizations. In addition, a number of GEAR UP partnerships are in operation.

Grinstein asked whether controls are in place to monitor future costs. Wiszmann said that the 1999 federal GEAR UP grant was new to the agency, and was implemented before it was possible to track and monitor changes in program expenditures, whereas the agency now has that ability. The wild card is trying to predict student behavior and the state's economy; the best staff can do is to monitor the situation. The agency has made estimates on the previous National Early Intervention Scholarship program (NEIS), which was the precursor to GEAR UP, and staff have better data this time.

Online Student Advising System and Student Data Warehouse

Benson also discussed two additional supplemental budget request items: an online student advising system for \$1.1 million, and a student data warehouse at \$152,000. Grinstein asked if the student advising system was a one-time cost, or if it would be ongoing. Wiszmann explained that the funding would provide for set-up costs and software. The ongoing system costs would also involve research staff as they use this tool.

TIAA CREF

The agency is asking for \$294,000 to offer employees a purchased annuity and retirement income plan in lieu of the Public Employees Retirement System (PERS). This option would enable the HECB to remain competitive as an employer.

Lease Increase

Due to increased lease costs (effective October 2005) and the continued need for office space, the board is requesting an additional \$324,000 for a total of \$1,001,000 in state appropriations for agency lease space.

<p>ACTION: Mike Worthy moved to approve the 2006 supplemental budget request (Res.05-14). Roberta Greene seconded the motion, which passed unanimously.</p>
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Education Committee Report

(www.hecb.wa.gov/boardmtgs/documents/Tab8.pdf)

Smith, chair of the education committee, introduced HECB Associate Director Randy Spaulding. Spaulding explained revisions to the final academic planning-policies and procedures document originally presented in June. Revisions were based on requests and comments from the State Board for Community and Technical Colleges (SBCTC) and provosts from the public baccalaureate institutions.

Grinstein asked whether “review” was synonymous with concurrence, or if the board had the authority to approve or disapprove a program. Spaulding said the HECB has the ultimate authority to accept or reject a proposed program. Sulton added that most of the time, concurrence is in play; the institutions have a good reputation. However, if duplication occurs, the board can step in.

Smith asked what the reviewers provide to the HECB. Spaulding said the HECB receives a summary and a recommendation. Sulton replied that the proposal also will include information that the institution has received from the external reviewer. The board has the right to request an additional review.

Provost David Soltz of CWU, and Associate Vice Provost Jane Sherman of WSU, commented on the review process. Soltz provided an example of a recent review that recommended adding additional management to a program under review, so the university made that change before submitting the proposal to the HECB. Sherman agreed that the reviewers make recommendations before the institutions bring their program proposals before the HECB. Spaulding clarified that the role of the HECB is program approval.

ACTION: Sam Smith moved to approve the proposed revisions to the HECB policies and procedures for new academic degree program approval and existing program review (**Res.05-15**). Lance Kissler seconded the motion, which passed unanimously.

Needs Assessment

(www.hecb.wa.gov/boardmtgs/documents/9-sept22-05.StateandRegionalNeedsAssessment.pdf)

Spaulding introduced Andi Smith, HECB policy analyst, and together they presented a preliminary report on the state and regional needs assessment. The report is based on an analysis of student, employer, and community demand for programs and facilities. The board will take action on the needs assessment report during its October meeting.

Hernandez asked if it was within the scope of the work to see where funding is currently allocated with relation to where the needs are. Spaulding replied that was not included in the study. Hernandez recommended looking at the correlation between needs and where funds are currently allocated.

Worthy suggested that the board keep these funding issues present in the eyes of legislators during the interim, and that this study provides perfect documentation of higher education funding needs. He pointed out that because the HECB is called upon to deliver this study, the board can emphasize regional needs. Smith commented that this study is consistent with the goals of the 2004 Strategic Master Plan. Grinstein asked if there was a sense of urgency in the process, and Spaulding replied, “Yes, if we want to provide jobs for Washington residents. However, this identifies the gap. This does not identify the cause of the problems.” Craves recommended meeting with legislators to emphasize the significant need identified through this study.

Articulation and Transfer Update

(www.hecb.wa.gov/boardmtgs/documents/10-Articulation-Transfer.pdf)

Andi Smith presented an update on student transfer initiatives in the state, with recommendations for next steps:

- Student communication should be improved. The board is requesting funding for an online transfer advising system (presented earlier in the meeting under the fiscal committee report).
- Institutions are allowing more flexibility in transferring credits.
- Faculty conversations are taking place regarding “major-ready” pathways and the skills and knowledge that best prepare transfer students for a baccalaureate major.

Ron Dalla, provost at EWU, informed the board that institutions are looking at skills required for competency-based transfer. Dalla provided an example of a pilot project at EWU involving three majors: criminal justice, computer science, and elementary education – focusing on the skills required for transfer. The end product of the project will identify roadblocks and make recommendations for making such a program possible. Communication is vital in the advising process. Legislation determined which skills were necessary and EWU left it up to the community colleges to assess whether or not students were ready for transfer; an important facet of the project according to Dalla. The project is due in December.

Degree-granting Institutions Act

(<http://www.hecb.wa.gov/boardmtgs/documents/11-sept22-05.DAAUpdate.pdf>)

Mike Ball, associate director for the HECB Degree Authorization (DA) program, gave a presentation on the Degree-granting Institutions Act. State law requires that all degree-granting institutions operating in Washington obtain authorization from the board – unless they are determined by the board to be exempt from the law. Enforcement of the act enables the HECB to protect Washington consumers from substandard, fraudulent, and deceptive activities at degree-granting colleges and universities in the state -- extending protection to employers as well. This act also makes transcripts available to students if an authorized school closes. Distance learning schools are included.

In addition to the Degree-granting Institutions Act, the HECB is also responsible for implementing the Foreign Degree-granting Branch Campus Act. This law applies to foreign colleges or universities that bring students to Washington for brief periods, allowing students from other cultures to experience higher education in Washington.

Three categories of schools fall under the Degree-granting Institutions Act: authorized, exempt, and waived schools. Authorized schools are those schools just beginning to practice in Washington. They must meet authorization requirements prior to operation. This applies to established out-of state institutions intending to offer degrees in Washington, as well as new schools that wish to offer programs within the state.

DA can exempt long-time Washington schools that have been operating for 15 years or more. Some examples are St. Martin's University, Gonzaga, and City University. Exemption means that schools are exempt from the Degree-granting Institutions Act. Theological schools that maintain their curriculum in religious content, do not offer a BA or BS, and issue only a theological certification can also operate as exempt. If they want to offer secular degree-granting programs, they must undergo authorization. No exemption is permanent. DA can withdraw authorization and require the school to cease operation.

Sam Smith asked what would happen if a school were to operate in the state without prior authorization. Ball replied that if a school offering distance-learning programs advertises and recruits in Washington, there are penalties for failing to obtain prior authorization. However, DA cannot prevent Washington citizens from going onto Web sites and taking distance-learning courses. This involves interstate operation. Smith asked what the penalty would be for a school to operate without authorization. Ball replied that it can be quite costly: \$1000 per day, per offense. Those who attempt to circumvent DA rules can be subject to both financial and criminal penalties. Smith asked if this discourages diploma mills. Ball responded, yes; it does discourage diploma mills. He explained, however, that diploma mills are an international business, operating outside all state jurisdictions -- for example in Asia, the Caribbean, and in other areas.

Ball explained that a great range of students participate in authorized schools. Some schools offer very limited specialty programs, while others offer a diverse and wide range of programs. An increasing number of schools wish to operate in Washington state.

DA is responsible for two additional functions: investigating schools that may be operating illegally in the state, and investigating consumer complaints.

Craves asked how many FTE students attend authorized schools. Ball said the current enrollment is about 4,000 FTE. Statistics are reviewed on a two-year basis, based on the initial date the school was authorized.

Ball stated that the Degree Authorization unit is currently reviewing, revising rules, making corrections, and will present proposed changes during the October meeting.

The meeting adjourned at 1:50 pm.

September 2005

State and Regional Needs Assessment

Master Plan Policy Proposal 6: Meeting Regional Higher Education Needs

Introduction

The Higher Education Coordinating Board (HECB) is scheduled at its October 27 meeting to adopt the 2005 State and Regional Needs Assessment. The HECB, in conjunction with other state agencies and institutions, is charged with stewardship of state higher education resources. In response to this charge, and consistent with the strategic master plan for higher education, the statewide and regional needs assessment provides a planning tool that, in conjunction with analysis of institutional role and mission, will drive academic program and facility planning and approval.

The needs assessment will allow for data driven decisions related to the allocation of student enrollments (master plan implementation strategy 2) by providing a comprehensive assessment of regional higher education needs to meet student, employer, and community demand, (master plan implementation strategy 6).

Legislative Direction and Related Policy Issues

The development of the needs assessment is a response to legislation passed in 2004, (House Bill 3103) which calls for a “comprehensive and ongoing assessment process to analyze the need for additional degrees and programs, additional off-campus centers and locations for degree programs, and consolidation or elimination of programs by the four-year institutions.” (RCW 28B.76.230)

On a biennial basis the HECB will release updates to the needs assessment report that, using the most recent data available, examine:

- (a) Projections of student, employer, and community demand for higher education and academic degrees, including liberal arts degrees, on a regional and statewide basis;
- (b) Current and projected degree programs and enrollment at public and private institutions of higher education, by location and mode of service delivery; and
- (c) Data from the Workforce Training and Education Coordinating Board and the State Board for Community and Technical Colleges on the supply and demand for work force education and certificates and associate degrees.

The legislation also requires the HECB to develop an assessment, conducted jointly on a biennial basis with the State Board for Community and Technical Colleges and the Workforce Training and Education Coordinating Board, of the gap between the number of forecasted net job openings at each level of higher education and number of prepared workers with the appropriate training and credentials needed to match the forecast of net job openings. Elements of this assessment are included in the 2005 State and Regional Needs assessment, and will also be the subject of a separate joint report which will be presented to the board at a future meeting.

The Role of the Needs Assessment in Academic Planning

The needs assessment will be an integral part of the program and facility planning process. In addition, it is an essential step in the development of future recommendations on the allocation of student enrollments, high demand enrollments, and reconfiguration of higher education resources in the state of Washington.

Under the revised program and facilities guidelines, approved at the September 22 HECB meeting, new academic degree program proposals will reference the statewide and regional needs assessment. Programs submitted for approval will be evaluated based on the degree to which they align with state needs outlined in the statewide needs assessment and the strategic master plan. Proposals must specifically address student, employer, and community demand for the program and demonstrate that projected capacity at public and private institutions is not sufficient to meet this demand.

Development of new facilities, including teaching sites, centers, or new institutions, would also need to reference a need identified through the needs assessment process. For example, the regional analysis indicates a number of regions that will need to grow significantly in order to keep pace with population growth.

Finally, in conjunction with a complete academic program inventory and a review of institutional role and mission, the needs assessment will be a critical element in the development of specific recommendations on changes of the “shape” of higher education called for in the strategic master plan.

Response to Feedback from the Board and Stakeholders

At the September meeting, the board provided comments on the draft needs assessment. In addition, HECB staff have received comments from other stakeholders including institutional officials and other agencies. Based on this feedback and additional review of the draft document, staff have made various changes to the final document. These include editing revisions and technical corrections and the following substantive changes.

The recommendations included in the executive summary have been revised to more closely match the language used in section VIII of the report. In addition, based on feedback from institutional representatives, staff have added a recommendation related to the need to increase

the numbers of K-12 teachers and administrators in key shortage areas. These include, but are not limited to, special education, math, science, English as a second language, and most administrative and support areas as defined by the Office of the Superintendent of Public Instruction.

In section VI of the report, language has been added to the discussion of the alignment between workforce supply and employer demand. The key change to this section is a more detailed discussion of the rationale to focus on the match between supply and demand in occupational areas rather than the aggregate match of bachelor's degrees and openings for workers at that level. The revised language includes a discussion of net in-migration of workers to the state and of limitations in assessing the educational needs of workers and preferences of employers using the available data.

In addition, this section was edited to clarify findings related to the need for additional graduates in the humanities and social sciences to fill gaps in the occupational forecast. The revised language clarifies the finding that humanities would be expected to continue to grow with overall enrollment such that no specific strategy is recommended to address the gaps in this area. In the social sciences, the data suggest that targeted growth in specific academic and professional programs may be required to close the gap between supply and demand.

Staff Recommendation

Higher Education Coordinating Board staff recommend that the board adopt the **2005 State and Regional Needs Assessment**.



State and Regional Needs Assessment

DRAFT

Higher Education Coordinating Board

October 2005

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October 2005

Executive Summary

State and Regional Needs Assessment

Introduction

In 2004, the Washington legislature and governor enacted legislation (House Bill 3103) to revise and update the roles and responsibilities of the Higher Education Coordinating Board (HECB). The legislation marked the first substantive revision of HECB statutes since the board was created in the mid-1980s. Among other changes, HB 3103 directed the HECB to undertake a new responsibility to “develop a comprehensive and ongoing process to analyze the need for additional degrees and programs, additional off-campus centers and locations for degree programs, and consolidation or elimination of programs by the (public) four-year institutions.”

In response to this charge, and consistent with the board’s *2004 Strategic Master Plan for Higher Education*, the statewide and regional needs assessment provides a planning tool that, in conjunction with analysis of institutional roles and missions, will guide academic program and facility planning and approval.

The needs assessment will allow for data-driven decisions related to the allocation of student enrollments by providing a comprehensive assessment of regional higher education needs to meet student, employer, and community demand.

The needs assessment will be updated every other year to examine:

- (1) Projections of student, employer, and community demand for higher education and academic degrees, including liberal arts degrees, on a regional and statewide basis;
- (2) Current and projected degree programs and enrollment at public and private institutions of higher education, by location and mode of service delivery; and
- (3) Data from the Workforce Training and Education Coordinating Board (WTECB) and the State Board for Community and Technical Colleges (SBCTC) on the supply and demand for workforce education and certificates and associate degrees.

Description of Work by the HECB and Other Agencies

The needs assessment draws on a variety of reports and data sources produced by several agencies and represents the first comprehensive analysis that draws these resources together on a statewide basis for program and facility planning.

The assessment relies on work by the Higher Education Coordinating Board, the State Board for Community and Technical Colleges, the Workforce Training and Education Coordinating Board, and the Office of Financial Management (OFM). In addition, key projections and support also come from the Employment Security Department (ESD) and the Department of Community, Trade and Economic Development (CTED). The approach used in the needs assessment was developed with input from representatives of these agencies and representatives from the four-year public universities and colleges and the private (“independent”) colleges of Washington. Finally, included within the report are data on the supply of workers required to meet employer demand developed in collaboration with the SBCTC and WTECB, as directed by HB 3103.

Background: Trends and Outcomes in Higher Education

Washington is a leader in innovation and technology-based industries, but that leadership position has been earned in large part through the recruitment of highly trained employees from outside the state, especially in fields of computer science, engineering, and health care. This trend is illustrated by the fact that the state ranks 10th in the nation in the percentage of adults who hold bachelor’s degrees, while it ranks just 33rd among the states in the production of degrees at that level by state colleges.

The higher education system in Washington faces dual pressures to (1) increase enrollments in response to projected population growth and (2) increase participation so that more Washington residents have the opportunity to earn college degrees (and the benefits that derive from them) within the state.

Scope of Analysis

The needs assessment responds to a number of questions that will inform the growth and development of the higher education system in the state. Key among these is an estimate of the total size of the higher education system needed to respond to projected student demand, the number of graduates required to meet employer demand, and the broader community demand for higher education.

The assessment responds to these questions by examining the current and planned capacity of colleges and universities in Washington, the number of degrees awarded annually, and projections of student enrollments and occupational openings in the future. Community needs are identified through a variety of approaches, including interviews with community

representatives and data gleaned from a variety of reports from other agencies and groups, including local workforce development plans and reports in specialized areas such as health care and teaching.

Statewide Results

The statewide analysis of higher education needs indicates substantial growth in the state's higher education system will be required to keep pace with student demand. The analysis highlights several areas of special concern due to growth and/or declining numbers of graduates. Here are several statewide highlights:

- The number of graduate and professional degrees awarded over the past three years has increased overall, but the number of degrees awarded in math, physical science, health, and engineering has declined.
- Employment projections indicate approximately 123,000 job openings annually between 2007 and 2012. Of these, 25 percent would require an associate degree (or other mid-level training) and 19 percent would require a bachelor's degree or higher as the entry level requirement. When additional training needs are considered, 25 percent would require a baccalaureate or higher and an additional six percent would require an associate degree or other mid-level training.
- Student demand for education is increasing due to population growth and the determination of more students to seek a bachelor's degree. To meet demand based solely on population growth, the public higher education system would need to add approximately 21,000 full-time equivalent students by 2010 beyond 2004 enrollment levels. In order to continue to increase the number of degrees produced at a rate consistent with the growth over the past 14 years, the system would need to add approximately 45,000 public FTE students over 2004 enrollment levels. Private enrollments, which make up about one-third of baccalaureate and graduate enrollments, would need to continue to grow, adding 8,200 private FTE students between 2004 and 2010.
- Data used in the community demand measures indicate that all fields are becoming more complex and require workers prepared with higher levels of education than in the past. As a result, workers would ideally develop a mix of technical skills and management, communication, and team work skills.

Regional Results

The regional analyses divide the state into the 12 regional workforce development areas (WDAs, see Appendix C) with an additional area of special analysis that includes Snohomish, Island, and

Skagit Counties (SIS). The regional profiles include regional measures of student, community, and workforce needs for higher education.

- Students from each region of the state attend colleges and universities throughout the state, although most attend college relatively close to home.
- The regional analysis demonstrates a need for growth in higher education throughout the state, but there are important differences among the regions and gaps between local and statewide college participation rates.
- Regions facing the greatest enrollment pressure due to population growth include Southwest Washington and King, Snohomish, Island, and Skagit Counties.
- Regions facing the greatest disparity with the state average college participation rate include the Northwest region, Tri-County region, Eastern region, and the Southwest Washington region.

Recommendations and Analysis

- (1) By 2010, the public colleges and universities must grow to accommodate an additional 45,000 FTE students to meet demand resulting from population pressure and increased demand for degrees. In addition, the HECB in collaboration with local colleges must assess and, as necessary, develop policies and plans to increase participation among students in selected regions of the state.
- (2) The higher education system must increase the number of graduates with the skills required to meet the employer needs in a number of key occupational areas. Institutions should develop strategies to increase the numbers of students prepared to fill positions in the high-demand areas of computer science, engineering, software engineering and architecture, and health care occupations. In addition, institutions in the state need to increase the numbers of students enrolled in graduate and professional programs to meet employer needs.
- (3) Expansion of existing strategies in health care and the development of new programs and/or delivery mechanisms is recommended to meet employer and student demand. The health care industry faces critical shortages of qualified workers in a number of occupational areas. The largest number of openings are in nursing, but shortages are apparent in a wide range of fields.
- (4) The state higher education system must develop strategies to increase the number of qualified K-12 teachers and administrators in key shortage areas. The Office of the Superintendent of Public Instruction indicates considerable shortage in special education and some shortage in a range of specialties including, but not limited to, math, science,

and English as a second language. Some shortage is also indicated for most administrative and support specialties.

- (5) Additional study is recommended to better understand the apparent mismatch between supply and demand for trained workers in key occupational areas. In order for the needs assessment to be an effective planning tool for higher education, it is critical that the relationship between training and hiring practices in these occupations is well understood.
- (6) Further analysis of college participation in several regions is necessary to determine whether increased enrollments in regional institutions and/or the development of strategies improve participation are called for.
- (7) A number of improvements to the methodology and data elements used in the needs assessment are recommended to ensure that the needs assessment is an effective tool to guide the growth of the higher education system in the state.

October 2005

State and Regional Needs Assessment

I. Introduction

The Higher Education Coordinating Board, in conjunction with other state agencies and institutions, is charged with stewardship of state higher education resources. A critical aspect of this role is planning and coordination of academic programs, teaching sites, and centers. Over the past several years, the state has faced increasing pressure for additional student enrollments at a time of diminishing fiscal resources. In this environment, it is increasingly important that future growth be planned and coordinated such that it will attend to the state economic development needs and the demands and preferences of students as well as the fiscal constraints now facing the state. The *2004 Strategic Master Plan for Higher Education* calls for data-driven decisions related to the allocation of student enrollments (master plan implementation strategy 2) and assessment of regional higher education needs to meet student, employer, and community demand. The needs assessment, in conjunction with analysis of institutional role and mission, will drive academic program and facility planning and approval (master plan implementation strategy 6).

Based on current college participation rates, the Office of Financial Management estimates an additional 18,000 students will enter the public higher education system by 2010.¹ The estimated growth in enrollment derives primarily from a projected increase in the number of high school graduates over the next several years. However, an estimate based on historic participation rates may significantly understate the demand for access to postsecondary education. In many parts of the state, we expect to see increasing participation in college due to increasing returns to additional years of schooling through higher lifetime earnings, higher education levels of parents, improvements in high school preparation and advising, and the success of a variety of programs such as GEAR UP designed to encourage students to pursue college enrollment. As a result, HECB enrollment estimates have been consistently higher than the OFM estimates. In the strategic master plan, the HECB departed from enrollment estimates based on participation rates in favor of an outcomes-based approach that estimates the growth in the number of degrees

¹ Washington State Office of Financial Management. Public Higher Education Enrollment Projections – Revised Table 1. November 2004. Estimate is based on 2004-2005 participation rates and enrollments.

produced then considers the enrollments required to meet that goal. Using this approach, the HECB estimates enrollment growth of 45,000 additional FTE students by 2010.²

While overall estimates of the size of the system provide a broad overview of the needs in the state, they do not take into account areas of study, geography, or employer needs. With the passage of HB 3103 in 2004, the legislature has asked the HECB to assess student, employer, and community demand for postsecondary education statewide and regionally. The report includes an assessment, conducted jointly with the State Board for Community and Technical Colleges and the Workforce Training and Education Coordinating Board, of the number of forecasted net job openings at each level of higher education and training and the number of credentials needed to match the forecast of net job openings. The needs assessment will play an important part in moving the higher education system in a direction that will help us meet the challenges ahead. In collaboration with WTECB, SBCTC, the public and private postsecondary institutions in Washington, and other key agencies, the HECB will assess the need for additional degrees and programs at all levels to meet the needs of employers, students, and communities. The needs assessment will become an essential part of the planning and approval process for the public baccalaureate degree granting institutions as we grow and adapt our system of higher education.

² The number of new FTEs reported in this section includes public two-year and four-year enrollments based on a comparison to 2003-2004 average annual enrollments.

II. Legislative Direction and Related Policy Issues

The HECB is required to develop a comprehensive and ongoing needs assessment process to analyze the demand for additional degrees and programs, additional off-campus centers and sites for degree programs, and consolidation or elimination of programs by the four-year institutions [RCW 28B.76.230 (1)].

As part of the needs assessment process, the HECB will examine:

- (1) Projections of student, employer, and community demand for higher education and academic degrees, including liberal arts degrees, on a regional and statewide basis.
- (2) Current and projected degree programs and enrollment at public and private institutions of higher education, by location and mode of service delivery.
- (3) Data from the Workforce Training and Education Coordinating Board and the State Board for Community and Technical Colleges on the supply and demand for workforce education and certificates and associate degrees.

The HECB is also required to determine whether certain major lines of study or types of degrees, including applied degrees or research-oriented degrees, shall be assigned uniquely to some institutions or institutional sectors in order to create centers of excellence that focus resources and expertise [RCW 28B.76.230 (4)]. This determination will rely on the needs assessment, the institutional program review process, and the fit between academic programs and institutional role and mission. Currently, a number of major lines of study are uniquely assigned to specific institutions. These are discussed later in this document.

III. Description of Work by the HECB and Other Agencies

This assessment draws on a variety of reports and data sources currently produced by different agencies within the state. Coordination, research, and planning for postsecondary education occur at the campus level for each institution and within four primary agencies: the Higher Education Coordinating Board, the State Board for Community and Technical Colleges, the Workforce Training and Education Coordinating Board, and the Office of Financial Management. In addition, key projections and support also come from the Department of Employment Security and the Department of Community, Trade and Economic Development. These agencies provide data and reports on a regular basis and periodically produce special reports on a given topic of interest (see appendix E for a listing of selected reports and data sets). For example, the State Board for Community and Technical Colleges recently released a study of the need for additional capacity at baccalaureate institutions within the state to accommodate additional transfer students.

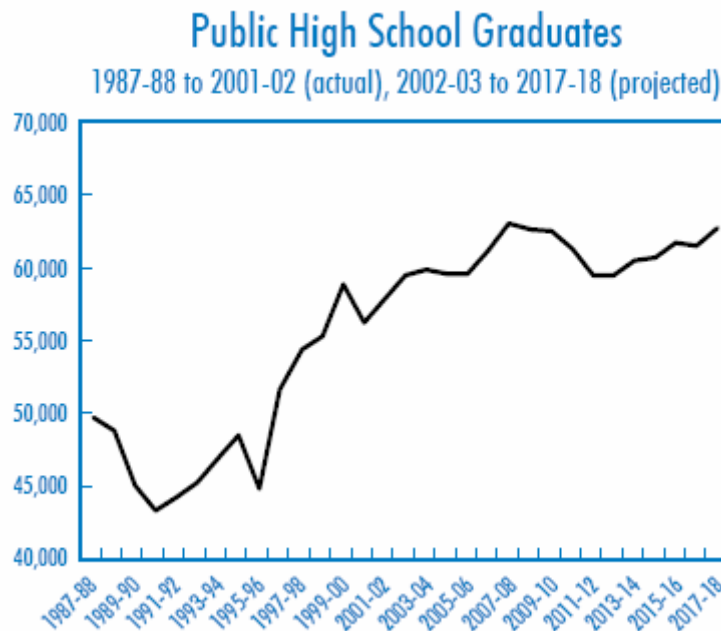
While much of the information presented in the statewide and regional needs assessment is available elsewhere, this report represents the first integrated analysis of statewide and regional supply and demand for postsecondary education in Washington. The assessment provides the HECB and other state policymakers with a critical tool to understand the current size and shape of higher education in the state, anticipated and current gaps in the supply of education programs and prepared workers, and recommendations for programmatic and facility growth to meet anticipated demand. Institutions will use the needs assessment in their academic program planning and facilities planning processes.

The assessment is an ongoing process and involves a workgroup made up of key stakeholders in higher education, including staff from the State Board for Community and Technical Colleges, the Workforce Training and Education Coordinating Board, the Office of Financial Management, the Employment Security Department, the Department of Community, Trade and Economic Development, representatives from the four-year public and private institutions, and HECB staff. The group was assembled to guide the development of an appropriate methodology, including identification of data sources and selection of analytical techniques, for the regional and state assessment of higher education needs and to provide feedback on the model as it is developed and implemented. Following the release of the interim report, the workgroup will continue to evaluate the assessment model and make recommendations for improvements in future editions of the report. The report will be produced on a biennial schedule, with report updates released in July of even-numbered years.

IV. Background: Trends and Outcomes in Higher Education

The need for additional capacity in higher education is not unique to Washington. National Center for Education Statistics (NCES) projections indicate that “changes in age-specific enrollment rates and college-age populations will affect enrollment levels between 2000 and 2013. The most important factor is the expected increase in the traditional college-age population of 18- to 24-year-olds” (NCES 2004-013, p. 8). The report projects that the rate of growth will be substantially higher for traditional age college students (22 percent) than for older students (two percent for students over the age of 35). The growth rate for full-time students (22 percent) is estimated to be almost twice that of part-time students (13 percent). Washington can expect an increase in the number of high school graduates of 8.3 percent between 2001-2002 and 2017-2018, with enrollment peaks in 2007-2008 and 2017-2018.³ NCES estimates an increase of 12.5 percent in the number of graduates in Washington between 2000-01 and 2007-08, then a drop in the number of graduates of 5.7 percent between 2008-09 and 2012-13, for a net growth over the period of six percent.⁴

Figure 1
Washington Public High School Graduates



Source: Western Interstate Commission for Higher Education (WICHE), 2003.

³ (2003) Knocking at the College Door – Washington Profile, Western Interstate Commission for Higher Education.

⁴ (2004) Projections of Education Statistics, National Center for Education Statistics 2004-013, U.S. Department of Education.

Access to postsecondary educational opportunities for this new wave of graduates is increasingly important. Washington is unique in that we are a leader in innovation and technology-based industries;⁵ however, that leadership position has relied heavily on drawing highly trained workers from outside of Washington, especially in computer science, engineering, and health care occupations. As a result, we rank 10th in the nation in the portion of the population over age 25 who hold a bachelor's degree⁶ despite the fact that we rank 33rd among the states in the production of degrees at that level.⁷ Put simply, companies are forced to look outside the state to attract talented workers with the appropriate training to meet their needs, while many Washington residents are being left behind.

Postsecondary education benefits students directly on an individual basis as well as benefiting employers and communities. Additional years of education yield a clear and well-documented benefit to students. As the HECB outlined in the *2005 Strategic Master Plan for Higher Education*, on average, students who complete a postsecondary degree earn more and are less likely to be unemployed than a high school graduate who does not continue his or her education.

Communities also benefit from higher education through a better educated citizenry. Higher levels of education are associated with greater participation in civic life, including voting and community volunteerism. In addition, higher education institutions bring important economic benefits to their communities through direct employment, spending by students and employees, and the development of additional resources through grants and contracts that bring money into the local economy from state, federal, and private sources.

Employers consistently demonstrate a preference for better educated workers and, in many cases, the education level of the workforce in a given region and proximity to a higher education institution are critical factors a firm considers when deciding where to start or expand operations. However, despite increases in the number of students completing postsecondary training, employers continue to report difficulty hiring trained workers at all levels of education. The Washington State Workforce Training and Education Coordinating Board conducts a survey of employers every two years. With results that are generally consistent with prior years, the 2004 survey finds that “employers believed skill shortages were hurting their business by limiting output or sales, lowering productivity, and reducing product quality.”⁸

⁵ (July 2005) Innovation and R&D Spillovers by Industry: The Importance of Geographic Proximity and Innovation, Giovanni Peri, Presentation at the University of Washington Economic Policy Research Center conference on Education and Productivity [<http://depts.washington.edu/eprc/education/>].

⁶ (December 2004) Higher Education Trends and Highlights, Washington State Office of Financial Management.

⁷ (December 2004) Interim Strategic Master Plan, Higher Education Coordinating Board. Ranking is based on the number of baccalaureate degrees awarded per 1,000 residents age 20-29 in the year 2000.

⁸ (2004) Washington State Employers' Workforce Training Needs and Practices, Workforce Training and Education Coordinating Board.

For the assessment to provide effective guidance in the development of new academic programs and teaching sites, it is critical to build some understanding around the relationship between academic field and occupation. Although graduates from the same academic field tend to gravitate toward one or two occupational areas, in most academic fields a substantial portion of graduates are distributed across a broad range of occupations. For this reason, it would be unwise to make 1:1 assessments of supply and demand based on field of study and occupation in most disciplines. Therefore, this report will, instead, focus on aggregate measures of supply and demand, with a more detailed examination of selected high-demand occupations where clear training pathways can be readily identified.

V. Scope of Analysis

This report will include analysis of student enrollment behavior, employment outlook and training needs, and community needs in an effort to understand the supply and demand for postsecondary education in Washington state. Specifically, the assessment will respond to the criteria laid out in legislation as follows:

(1) *Projections of student, employer, and community demand for education and degrees, including liberal arts degrees, on a regional and statewide basis.*

- How many state funded FTEs and how many opportunities for enrollment in private for-profit and not-for-profit colleges and universities must be available in the higher education system in order to respond to student demand?

Student demand is defined as the need for degrees and programs expressed by students. The student demand estimates are based on historic participation rates and population projections using the HECB simulation model. In addition, the HECB projection of degrees awarded will be used to estimate an alternative projection of student demand. Finally, several campuses have provided information to identify programs and major lines of study that experience especially high demand from qualified students for possible inclusion as high-demand programs.

- How many trained workers (by level and field of study) are required to meet employer demand for prepared workers?

Employer demand is defined as the annual number of net job openings by occupation. The analysis relies on the Department of Employment Security's long-term occupational projections. Training levels are assigned based on two measures: (1) the collapsed Bureau of Labor Statistics training codes for occupations used in previous reports by WTECB and SBCTC will act as a proxy measure of the minimum qualification to enter an occupation and (2) training requirements of the actual workforce based on HECB analysis of the training level of workers by occupation (based on 2000 U.S. Census data). Using these measures, HECB staff project the aggregate number and level (e.g., bachelor's, master's, doctorate) of degrees required to meet employer demand.

- What are the community needs for higher education and how can the state be responsive to these needs?

Community demand is the demand for institutions, degrees, or programs expressed by communities. Assessment of community demand will allow for consideration of elements not included in the above projections, such as economic development plans in a given region or community, arrival or departure of major industry or employer, new

technology, or other developments that may not be readily picked up in the projections described above.

(2) *Current and projected degree programs and enrollment at public and private institutions of higher education, by location and mode of service delivery.*

- What is current and planned capacity in Washington postsecondary institutions?

Education supply is defined as the capacity for postsecondary enrollment. Using available data, a finer level of analysis is possible for the public institutions than for the privates. Three measures of supply will be used for different aspects of the analysis. For the system as a whole, an aggregate estimate of capacity will be based on current enrollments in public and private institutions. Second, the HECB will analyze data on planned capacity at public and private four-year institutions. Finally, program level supply will be measured by analyzing the number of degrees produced in major fields of study.

- How many degrees are produced annually in Washington (by field of study, region, and educational sector)?

Workforce supply is defined as the number of prepared workers available to take positions in the workforce. The workforce supply is based on the number of graduates with degrees as reported in the Integrated Postsecondary Education Data System (IPEDS), less students who are enrolled full-time in graduate school or are not in the labor force (estimate based on National Center for Education Statistics “Baccalaureate and Beyond” findings).

(3) *Data from the Workforce Training and Education Coordinating Board and the State Board for Community and Technical Colleges on the supply and demand for workforce education and certificates and associate degrees.*

- How many FTE student spaces must be available in educational programs less than a bachelor’s degree but greater than one year to meet employer demand for prepared workers at this level?

Estimates will be incorporated in measures described above.

Analytical Approach

Analysis will occur in four parts:

1. First, aggregate estimates of the supply and demand of education will be provided. Based on expected student enrollments, the number of graduates will be compared to the number of degrees needed to meet employer demand. Finally, projected enrollments will be compared to planned capacity for the system.
2. The nature of baccalaureate and graduate study often does not allow for one-to-one comparisons between major lines of study and occupations. Rather than produce tables that create a false sense of precision, the analysis of major lines of study and occupations will consist of a matrix that shows the distribution of graduates from given majors in occupational groups. The matrix will be based on data from the “Baccalaureate and Beyond” study; however, with additional data gathering, future reports will use data from Washington graduates.
3. High-demand fields will be identified. Occupational areas that face the greatest challenges in attracting qualified workers will be considered for inclusion as high-demand occupations. These occupations will be identified as those with significant gaps in the supply of workers and the demand for workers with a given level of training.
4. Regional profiles will provide detailed information on postsecondary participation and rapidly growing occupational areas, by region, of the state.

VI. Statewide Results

The measures of supply and demand provide a valuable picture of the higher education system in Washington as it exists today and critical areas for growth to meet student, employer, and community demand for postsecondary education into the future.

Education Supply

The current budgeted and actual enrollments for the public colleges and universities and the current enrollments for the private universities are reported in Table 1. The table also includes an estimate of the capacity for additional students at public and private colleges and universities. The FTE capacity estimates at the four-year public institutions used in this report are based on the HECB de facto enrollment capacity estimates. These estimates consider existing or planned classrooms, class labs, and faculty offices, as well as constraints in enrollment growth due to regulatory, geophysical, or cultural factors.

The higher education system in Washington currently serves 273,942 FTE students (2003-2004 FTE enrollments).⁹ Roughly one-third of these students attend the public four-year institutions in Washington and about half of the total enrollment is accounted for by enrollments in the public community and technical college system. Just under 12 percent of the total enrollment in the public colleges and universities is nonresident. Out-of-state enrollment is highest at the graduate level, with 47 percent of graduate and professional students coming from out-of-state. The four-year public colleges and universities attract 13 percent of their undergraduate students from out-of-state, while the two-year public colleges attract less than five percent of students from out-of-state.

The figures for the public four-year colleges and universities indicate that all institutions have some capacity for additional FTEs, provided appropriate operating and capital funding is allocated. However, the regional colleges and universities are more limited in the number of students they would be able to add than are the research universities and branch campuses. The regional four-year institutions could add a combine total of 7,422 FTEs, or 24 percent, at their main campuses if they grow to full capacity. The research universities could add an additional 11,473, or 23 percent, at their main campuses and 12,821, or 283 percent, at the branch campuses, for a total possible growth in existing four-year institutions of 31,716 FTE, or 37 percent. While the HECB does not have an estimated growth limit for the community and technical college system, the data suggest that the system has been operating well beyond current capacity. For example, based on HECB utilization standards, the community and technical college system currently has classroom space to accommodate 84,122 students, yet the system enrolled 138,241 students in 2003-2004. Throughout the system, additional growth could be accommodated through expansion of off-campus centers and teaching sites and increased delivery of coursework and programs through distance education.

⁹ Enrollments reported do not include self-support and contract enrollments at the public colleges and universities.

Two estimates of possible growth are shown for the subset of private institutions that are members of the Independent Colleges of Washington (ICW). The first estimate is based on responses to a capacity survey conducted by the HECB. The second estimate is possible growth in targeted academic areas at ICW schools, provided state financial aid grows proportionally to fund the additional students. The growth estimates for the remaining private institutions are based on responses to the HECB survey. In total, the private colleges and universities could add between 10,948 to 16,626 additional FTEs (a growth of 26-39 percent) to the state's higher education capacity.

Table 1
Institutional Funding, Enrollments, and Capacity

Institution	State Funded FTE (2003–2004)	Actual FTE (2003-2004)*	Capacity (Planned Growth and/or Institutional Growth Limits)
Central Washington University	7,809	U Grad 8,289 Grad 362 Total 8,657	9,819
Eastern Washington University	8,150	U Grad 7,604 Grad 999 Total 8,603	11,175
The Evergreen State College	3,871	U Grad 3,717 Grad 239 Total 3,957	5,000
University of Washington	32,458	U Grad 22,482 Grad 9,347 Total 31,829	38,410
University of Washington, Bothell	1,235	U Grad 1,097 Grad 162 Total 1,259	6,000
University of Washington, Tacoma	1,494	U Grad 1,258 Grad 258 Total 1,516	5,901
Washington State University	17,479	U Grad 13,905 Grad 3,437 Total 17,342	23,000
Washington State University, Spokane	616	U Grad 107 Grad 489 Total 597	n/a
Washington State University, Tri-Cities	633	U Grad 426 Grad 224 Total 649	1,799
Washington State University, Vancouver	1,162	U Grad 946 Grad 311 Total 1,257	3,645
Western Washington University	11,242	U Grad 10,312 Grad 587 Total 10,899	12,500
Private Not for Profit (ICW)**	n/a	29,977	33,299** – 38,977***
Private Not for Profit (Other)**	n/a	5,752	8,432
Private For Profit**	n/a	6,597	11,543
Community & Technical Colleges		138,241	n/a
Private Two-Year or Less	n/a	8,001	n/a

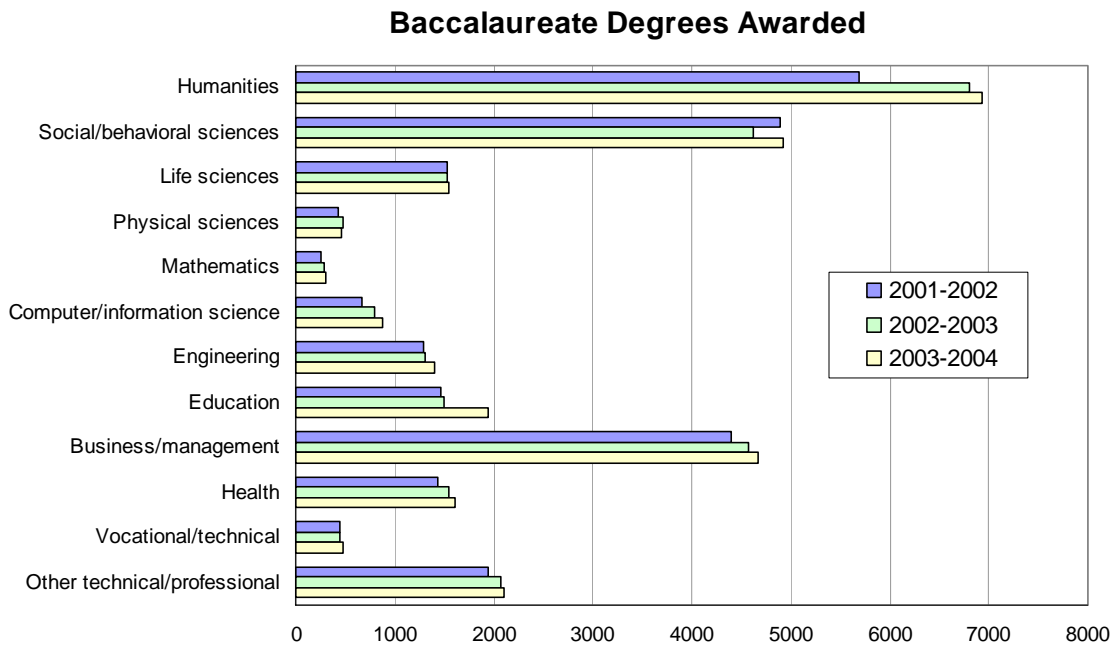
*Enrollments reported do not include self-support and contract enrollments at the public colleges and universities.

**Estimates based on spring 2004 HECB Survey of Private Institutions in Washington State. FTE enrollment estimates for 2002-2003 academic year. Capacity based on projected FTE in 2009-2010 academic year.

***Possible growth in ICW schools between 2004-2005 and 2012-2013 given increases in state financial aid to fund additional students. Based on ICW Capacity Survey 2004.

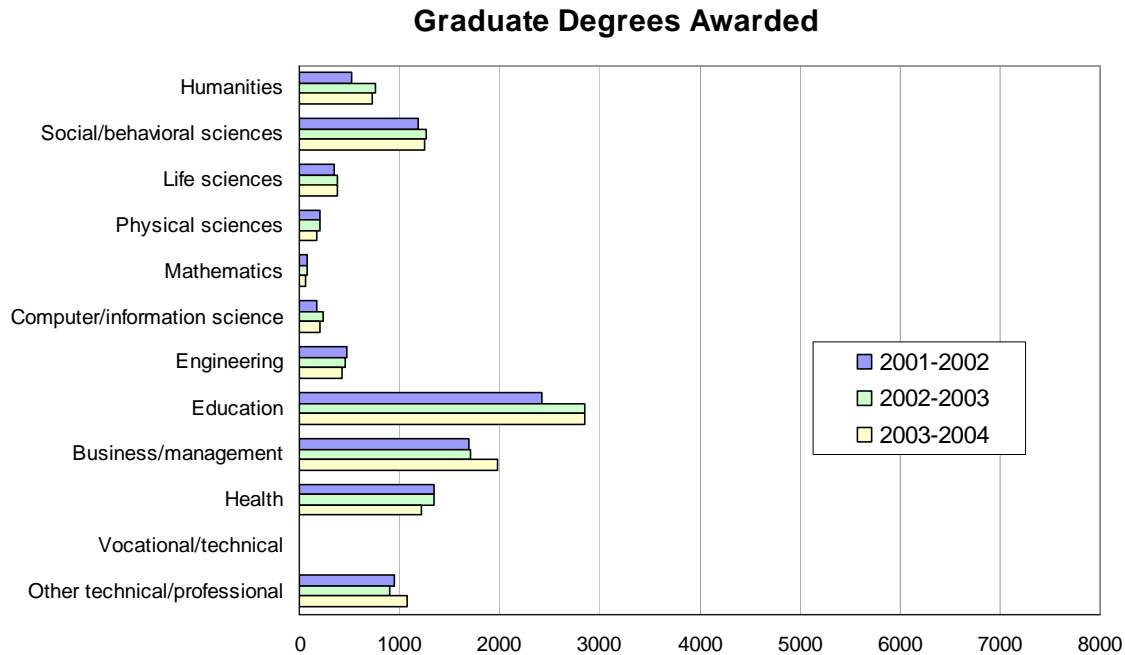
The total number of bachelor’s degrees produced in Washington has increased in the past three years, from 24,457 in 2002 to 27,240 in 2004. At the baccalaureate level, the most notable increases occur in the humanities (which includes liberal arts and sciences), education, and computer science, with growth of 18 percent, 25 percent, and 23 percent, respectively. Math and health majors also saw double digit increases in the number of degrees awarded over the past three years. Life sciences and social/behavioral sciences were relatively flat; all other majors grew between six percent and eight percent over the three year period, from 2002 to 2004 (see Figure 1 below).

Figure 1
Degrees Awarded by Broad Academic Area
 (See Appendix B-1 for a listing of academic programs included under each heading)



Graduate degrees exhibited greater variation over the three year period. Overall, 981 additional graduate and professional degrees were awarded in 2004 over the 2002 level, an increase of nine percent. Growth was especially robust in humanities (27 percent), computer science (18 percent), education (15 percent), and business (14 percent). Graduate and professional degrees classified in “other technical/professional degrees” increased by 12 percent, which was accounted for primarily by 116 additional professional and masters degrees in law. The number of graduate degrees produced in math, physical science, health, and engineering declined by 21 percent, 15 percent, 10 percent, and 8 percent, respectively (see Figure 2).

Figure 2



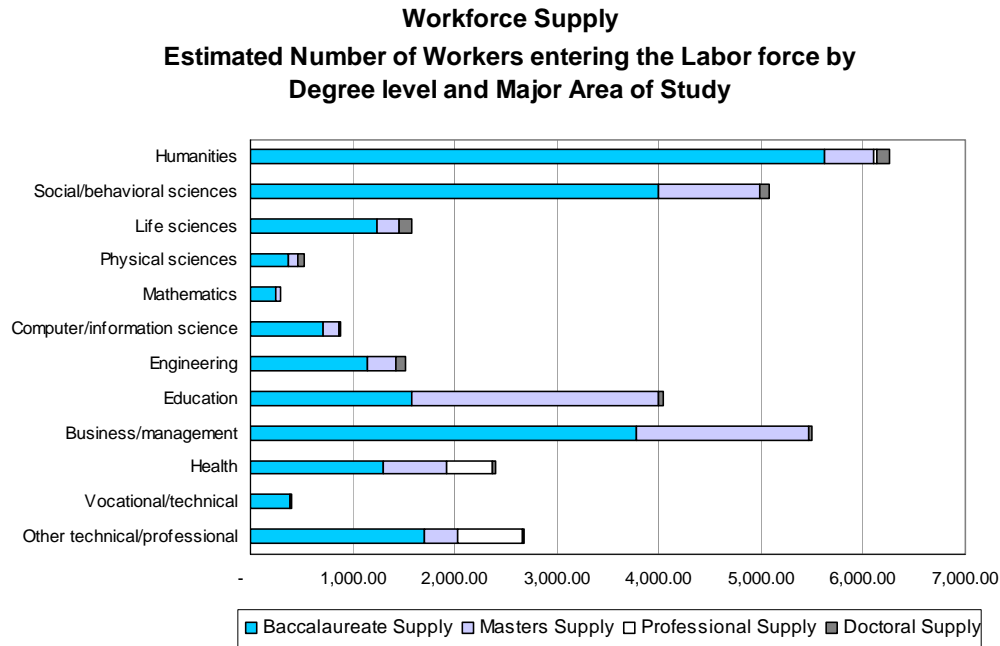
Workforce Supply

Workforce supply is a measure of the number of prepared workers available to take positions in the workforce. Because not all graduates enter the labor force immediately, the workforce supply is less than the annual number of degrees produced in a given academic field.

Baccalaureate graduates who do not enter the workforce and those who enroll in graduate school full-time are excluded from the estimate of workforce supply; the remaining 81 percent of baccalaureate graduates are included in the baccalaureate workforce supply estimate. The number of graduate degree recipients is reduced based on labor force participation rates by degree level. On average, 87 percent of graduate degree recipients are estimated to enter the workforce. The supply of workers does include graduates of Washington institutions who are not residents of Washington, including international students. International students account for 3.1 percent of undergraduate degrees awarded in Washington and 9.3 percent of graduate degrees.

Workforce supply estimates are summarized by major field of study and degree level in Figure 3. The figure shows that professional degrees are concentrated in health fields and “other technical/professional.” All of the professional degrees in the “other” category are due to the inclusion of law degrees in this category. The majority of master’s degrees (56 percent) are produced in education and business.

Figure 3



Demand

Three estimates of demand are used in the assessment. Student demand is an estimate of the number of students who are expected to enter the higher education system. Employer demand is the number of workers, including the training level and major area of study, required to meet employers’ demand for workers. Finally, community demand brings in additional information from a variety of sources to assess the demand for education expressed by community constituents.

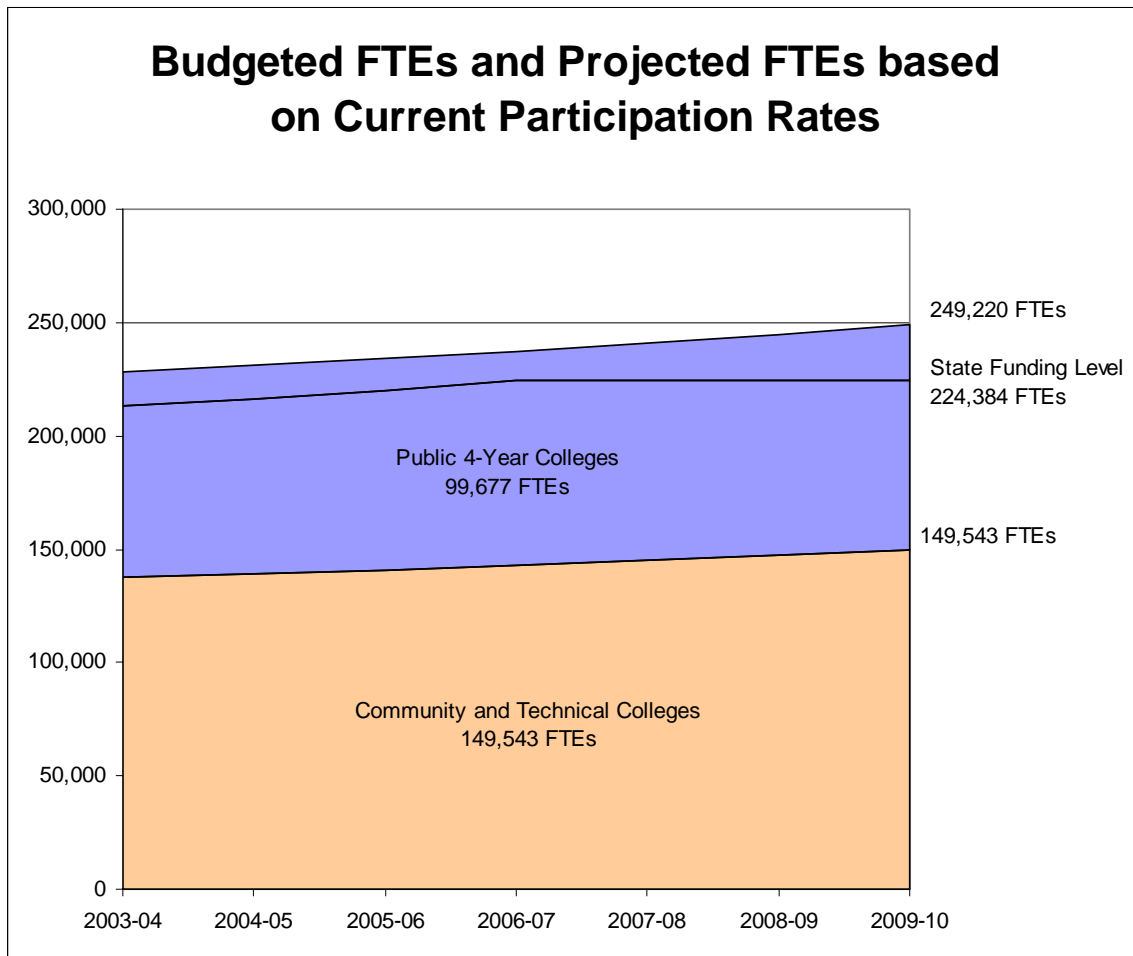
Student Demand

Two approaches to estimating student demand are used in the statewide estimates. First is the traditional approach used in Washington which is to estimate the total number of FTEs in the system at a future year based on the current level of service. This is done by applying the current college participation rate to state population projections in order to estimate the size of the system if current participation rates were carried forward into the future.

In the *2004 Strategic Master Plan for Higher Education*, the HECB took a new approach to project student enrollments. Rather than base projections on historic participation, the HECB approach is to project the number of degrees awarded based on historic trends then back into an estimate of enrollments based on historic FTE/degree ratios. Finally, the report will include a discussion of impacted majors where projections may under-estimate actual demand due to

limited participation resulting from enrollment caps or other structural impediments to student enrollment.

Figure 4

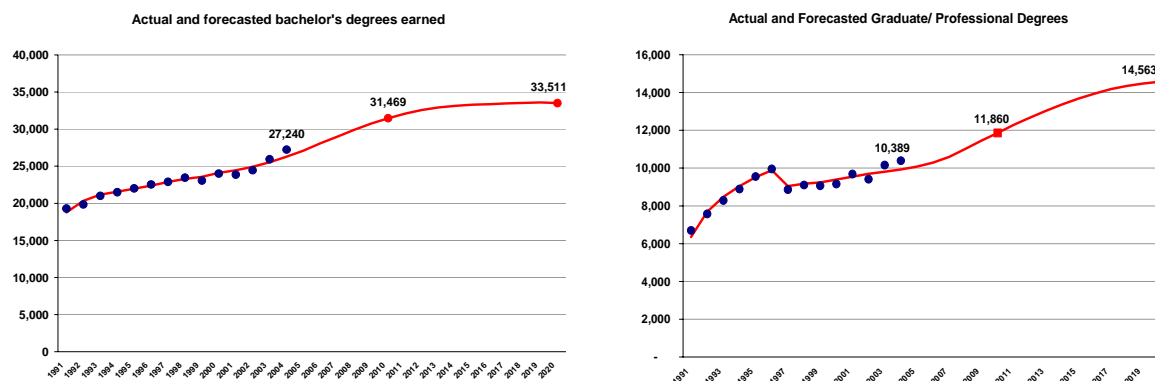


Based on current participation rates, enrollments would be expected to grow to 99,677 FTE in the public four-year system and 149,543 in the public two-year system, for a total of 249,220 students in 2010, an increase of 21,041 students over 2004 actual enrollment levels¹⁰ and 24,836 over 2006-2007 budgeted enrollment levels.

¹⁰ Note: Estimates based on current participation rates are higher than the latest OFM estimates (May 2005) due primarily in a difference in the base year. (HECB estimate uses 2003-2004 while the most recent OFM estimate uses 2004-2005 estimate.) Because enrollment in the community and technical colleges was significantly lower in 2004-2005, the total estimate is also reduced. Enrollment figures include only state funded FTEs.

The number of degrees awarded has shown an upward trend over the past 14 years. Based on this trend, the HECB projects student demand for degrees of 31,469 by 2010 and 33,511 by 2020. Graduate degree awards have shown a similar upward trend; HECB estimates 11,860 graduate and professional degree awards in 2010 (see Figure 5).

Figure 5
Actual and Forecasted
Bachelor's and Graduate/Professional Degrees Earned



Estimates of the number of degree awards are used to estimate the system FTE required to produce those degrees (see Figure 6). The analysis yields an estimated total system size of 326,692 FTE by 2010, an increase of 52,750 over 2004 enrollment levels. Of this total, 44,562 additional FTEs would be in the public sector¹¹ with 26,889 in the two-year colleges and 17,672 in the four-year colleges.¹² The projected increase over current enrollment would be 8,188 in the private sector. While there is sufficient capacity in the public and private four-year colleges and universities to accommodate estimated demand (provided appropriate capital and operating funding is provided for the four-year public institutions and proportional growth in state financial aid programs for the privates), expansion in the two-year sector is a greater concern as the 2004 enrollment levels were already well beyond capacity. While a portion of the expected growth may be met with greater expansion of the four-year public institutions and/or private institutions, it is important to note that the community and technical colleges provide a range of education and training programs, only about 40 percent of the enrollments are in the “academic transfer” programs with curricula similar to that offered in lower-division coursework at the four-year public institutions. Additionally, statewide capacity does not translate into capacity in the right place so the regional profiles included in the next section will be important in understanding access in regions of the state.

¹¹ Based on results of the HECB survey of expected growth of the private colleges, the growth in enrollments at the private institutions is expected to keep pace with growth in the public sector; therefore, the ratio of enrollments in public and private institutions is assumed to remain constant over the period of the projections.

¹² Due to over-enrollments in the public colleges and universities, the actual increase over 2006-2007 budgeted enrollments would be 48,481.

Figure 6

FTE Estimates based on
Projected Student Demand for Degrees

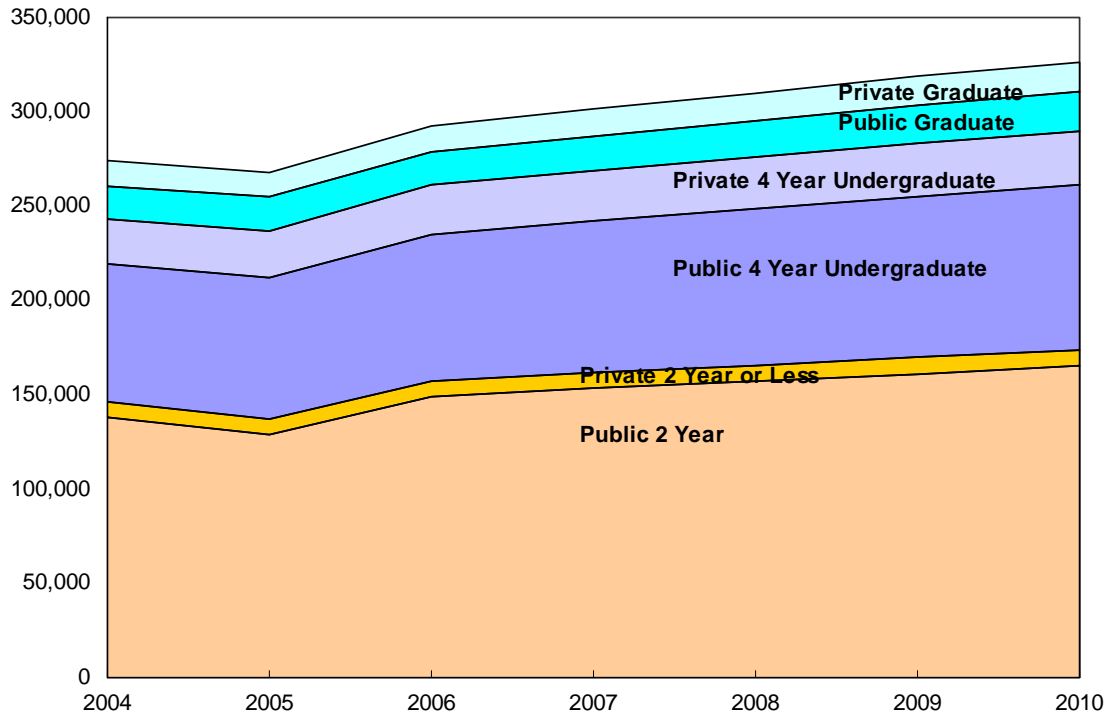
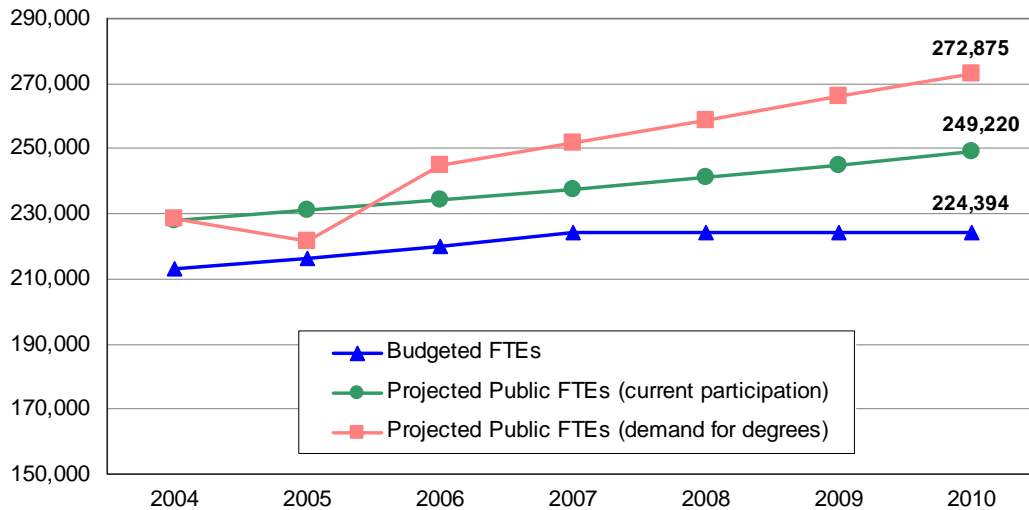


Figure 7
**Budgeted and Projected Public College
 and University FTEs**



While budgeted FTEs have been increasing, they are not growing fast enough to catch up with projected enrollments based on the current level of population growth or demand for degrees (see Figure 7).

Specific majors identified by institutions as “impacted” or “competitive” are those majors in which student demand is consistently greater than space available in the programs. Often these programs have specific prerequisite coursework required for admission and, in some cases, entry into a major will be based on a competitive admission process. Majors identified by institutions include architecture, business, communications, computer science and informatics, engineering, elementary education, nursing, and psychology.

Employer Demand

Employer demand is defined as the annual number of net job openings by occupation. Two measures of demand are reported. Entry-level demand is based on the standard Bureau of Labor Statistics (BLS) training levels assigned to all occupations. Ultimate demand is based on HECB analysis of the training levels of the existing workforce (based on 2000 U.S. Census data). The HECB approach assumes the BLS level is the minimum training level for entry into an occupation and census data is used to assess the degree to which workers in a given occupation hold a degree at a level higher than the minimum. To simplify the discussion, this will be referred to as additional training. However, it is important to note that for many occupations there is not a neat progression or sequence to training. In fact, there are several training pathways for entry into occupations and/or varying incentives and pathways to receive additional training once employed in the occupation. The analysis can provide a range of training needs for

an occupation, but it cannot distinguish between training before entry and training received while working in the profession. An additional complexity is that, in some instances, additional training may move a worker from one occupation to another, especially in occupations requiring less training. The HECB analysis accounts for this by assuming a ceiling for the training level of those occupations requiring short-term or little formal training (see Appendix A for a more detailed discussion of the HECB analysis).

As shown in Figure 8, the HECB approach estimates fewer workers with lower training levels and more workers with higher levels of training. These differences are a reflection of the factors discussed above. While the BLS estimates assume all positions in a given occupation require a single training level, the HECB approach reflects the actual workforce. Workers may enter with a higher level of training than assigned by BLS or they may gain additional training. For example, a worker may enter with short-term training then move to mid-level over time by completing an associate degree. At the same time, workers with an associate degree may complete a bachelor's degree and thus move up a category.

Figure 8

Annual Openings by Training Level: 2007-2012

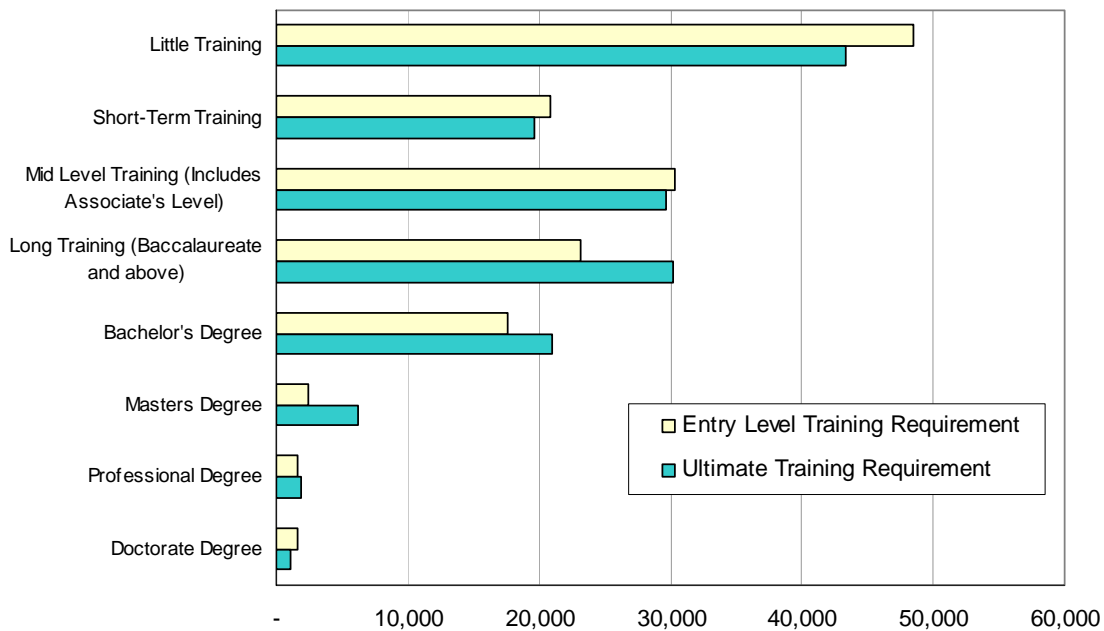


Figure 9 shows the number of workers requiring a bachelor's degree for entry to occupations and as an ultimate training requirement. A number of occupations have substantial additional training requirements as measured by the gap between entry requirement and ultimate training requirement. In many cases, workers will enter the occupation with the higher level of training;

in other cases, the workers will need to seek additional education. Health care practitioners and technical occupations stand out as an area where a substantial number of workers enter the occupation with a bachelor's or complete a bachelor's while working when less than a bachelor's is required using the BLS training level. Baccalaureate training for nurses accounts for 47 percent of the difference between entry and ultimate training requirements. The training requirement for nursing, according to the BLS, is an associate degree; however, a substantial number of nurses go on to receive a bachelor's degree (and in many cases higher degrees) while working and a significant portion of new nurses receive their training and licensure through a baccalaureate level program rather than an associate level program.

Also within the broad area of health care practitioners and technical occupations, 79 percent of clinical and medical lab technologists and technicians enter with a bachelor's degree or higher or earn a degree and continue employment in the occupation.

Figure 9

Projected Annual Openings for Workers with Baccalaureate Degree or Higher, by Occupation: 2007-2012

Source: HECB Estimate Based on May 2005 Employment Security Projections

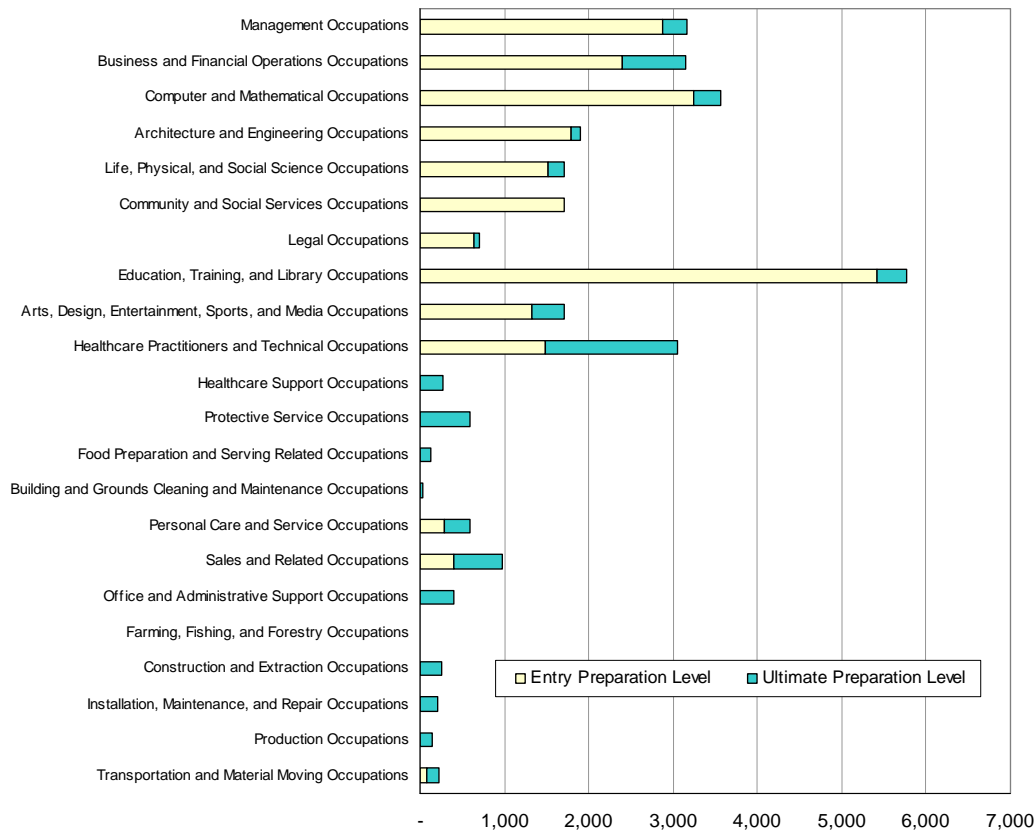
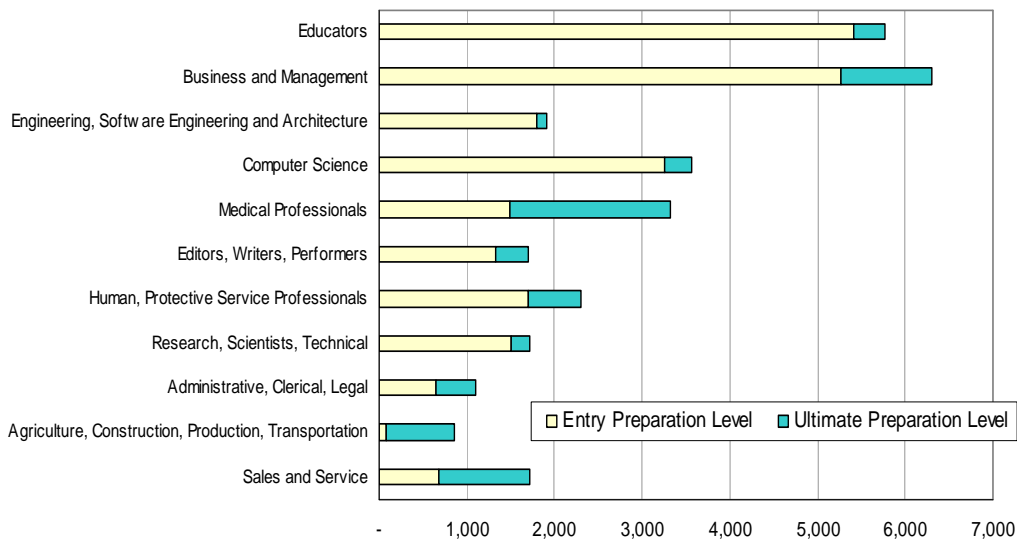


Figure 10 provides the same information aggregated into the groupings used in later analysis. Medical professions again stand out as an area with significant need for higher levels of training. Also evident is a high proportion of openings in agriculture, construction, production, transportation, and sales and service occupations requiring higher levels of training. While these are dispersed across a variety of industries and occupations, most of the positions that require higher levels of training are supervisory and/or highly technical (e.g., pilots, air-traffic controllers, insurance, securities, commodities, and financial services sales agents).

Figure 10

Projected Annual Openings for Workers with a Baccalaureate Degree or Higher, by Occupation: 2007-2012



Matching Workforce Supply and Employer Demand

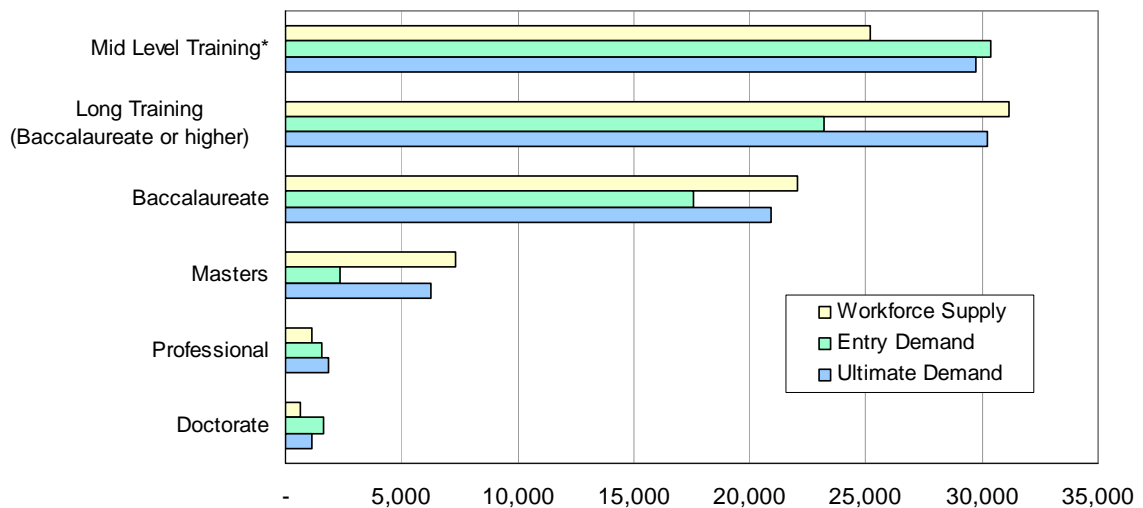
The analysis of the labor market demands of employers in Washington and the supply of workers prepared in Washington institutions and training programs takes into account our best estimate of the training needs for specific occupations and does not fully consider other aspects of demand for degrees and programs, including employer preferences, student demand, or community demand. Over the past several years, Washington has experienced a net inflow of workers. Workers migrating to the state tend to have, on average, higher levels of educational attainment and often are recruited to work in specialized technical areas. An aggregate match of workforce supply and employer demand shows that total workforce supply (annual graduates entering the workforce) is roughly equal to employer demand for 2007-2012 as indicated using estimates of training needs by occupation. As the disaggregated analysis will show, the analysis does explain the inflow of workers prepared in a variety of technical and professional specialties, but it does not explain the net inflow of workers prepared at the baccalaureate level and beyond. For example, if the state were preparing the appropriate number of bachelor’s degrees in the wrong

fields, then we would expect a net migration of zero with workers entering the state with credentials that are in demand and workers leaving the state whose qualifications are not in demand. In fact, we see workers entering the state who are prepared for work in high-demand occupations, and substantial numbers of other workers remaining in the state to work in positions that may or may not require a bachelor’s degree as a minimum qualification, but employers appear to value the qualification. As a result, the analysis of supply and demand will focus on the disaggregated data with an emphasis on those occupational areas that show the greatest need for additional graduates at the baccalaureate level or higher.

Demand in specific occupations is not met by current supply. Matching with the ultimate demand measure, current degree production only meets 67 percent of the need in engineering, software engineering, and architecture and 56 percent of the need in computer science. Current degree production is sufficient to meet 65 percent of the need for additional training in the medical professions, 75 percent of the need in editing, writing and performing occupations, and protective service occupations, and 89 percent of the need in research, scientific, and technical occupations. Demand for degrees is being met (or exceeded) in administrative, clerical, and legal occupations, agriculture, construction, production, and transportation occupations, and sales and service occupations. It is important to note, however, that these are broad occupational groupings with a range of training needs within each group.

Figure 11

**Supply and Demand for Trained Workers
by Education Level**



* Mid-level supply is based on 2002-2003 data.

For example, while the aggregate estimates of supply and demand in education indicate that need is being met, the 2004 Report on Educator Supply and Demand in Washington State¹³ released by the Office of the Superintendent of Public Instruction indicates considerable shortage in special education and in a range of administrative/support positions, including speech pathology, occupational and physical therapy, and school psychology. Some shortage is indicated in 21/36 teaching areas and most administrative areas.

A review of the degree/occupation matrix (see Appendix G) shows the association between academic programs and employment in occupations. Based on the matrix data, demand in engineering, software engineering, and architecture would best be met through increased enrollments in engineering. Demand in computer science would best be met through increased enrollments in computer and information systems. Close to half of the need in medical professions was due to training needs for nurses, so increases in nursing programs would be recommended, as would increases in other health-related programs.

Positions in editing, writing, and performing are most commonly met by graduates of humanities programs. Humanities program graduates are the largest group included in this analysis and are distributed broadly across a number of other occupational areas. The growth indicated in editing, writing, and performing occupations is not expected to outpace continued growth of humanities programs resulting from overall system growth. Growth in human and protective service occupations rely most heavily on graduates of social science programs. Social science programs have not grown substantially in the number of graduates over the past three years and growth in specific majors may be warranted to meet employer needs, especially in social work and protective service professions. Finally, preparation for the research and science occupations is generally met through programs in life sciences, physical sciences, and social sciences. The gap in research and science occupations may be exacerbated over time by flat growth in baccalaureate degrees in life sciences and social sciences and declines in graduate degrees in math, physical science, health, and engineering.

Training needs in health care are significant at all levels. For example, nursing education is in high demand at the entry level (predominately provided at the associate degree level, but also substantial numbers of new nurses receive initial training at the baccalaureate level) but there is also need for students to continue on for master's and doctorate degrees in nursing to train the next generation of nurses. A recent report from the health care personnel shortage task force indicates high levels of need and difficulty hiring qualified workers in a wide range of health care occupations at all educational levels.¹⁴

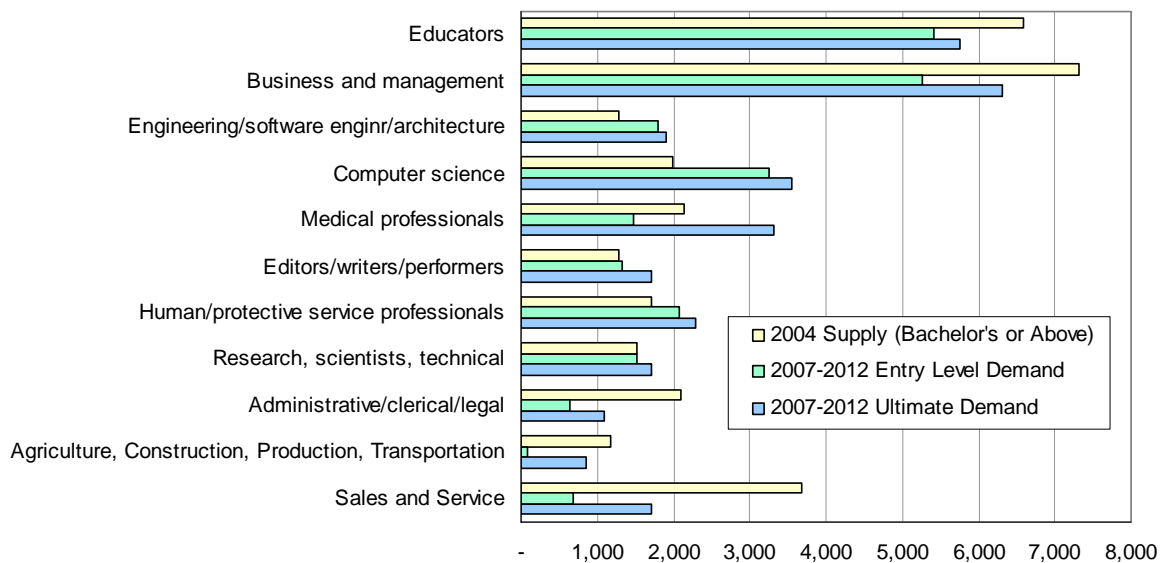
Finally, it is important to note that each occupational area may have specific training needs. The analysis above indicates the most common academic training area for occupations that exhibit a

¹³ 2004 Report on Educator Supply and Demand in Washington State released by the Office of the Superintendent of Public Instruction.

¹⁴ Progress 2004: A Report of the Health Care Personnel Shortage Task Force. Workforce Training and Education Coordinating Board.

gap between the supply and demand for trained workers. However, up to half the training needs for positions in these occupations may occur in academic programs other than those listed. For example, while 58 percent of computer/information systems graduates entering the workforce find employment in computer science, they make up only 26 percent of the entering workforce in that field. At the same time, nine percent of business/management graduates take jobs in computer science and make up 24 percent of the entering workforce in that occupation (see Appendix G).

Figure 12
Education Supply and Demand
2004 Supply of Workers with BA or higher, and Employer Demand



Community Demand

Community demand is the demand for institutions, degrees, or programs expressed by communities. Assessment of community demand allows for consideration of elements not included in the above projections, such as economic development plans in a given region or community, arrival or departure of major industry or employer, new technology, or other developments that may not be readily picked up in the projections described above.

The Department of Community, Trade and Economic Development (CTED) identifies strategic economic development goals for the state. The selection process involves analysis of research on industry developments in Washington, local economic development goals, and an assessment of where CTED resources would be most effective. Local workforce development areas also set goals for economic development within the region. These are discussed in the regional profile section of this report.

The industries identified as the focus of statewide economic development activities include value-added agriculture, wood products, technology, aerospace, tourism, biotechnology, and marine services.

The occupations associated with growth in a number of these industries would require training through programs that are, in many cases, in very short supply. Specifically, the need for workers with training in engineering and computer science would be essential for growth in aerospace and technology occupations. Biotechnology relies heavily on the strength of the research infrastructure which would include research universities and other publicly and privately funded research centers for basic research. In addition, the industry relies heavily on significant numbers of workers with strong background in math and science.

It is important to note that all fields are becoming more complex and require workers prepared with higher levels of education than in the past. For example, in the wood products industry, a key area for growth is in engineered wood products. Development of these products and manufacturing processes requires higher levels of education than traditionally associated with the industry. In addition, there is a continuing trend toward the development of new harvesting techniques to comply with regulatory issues. This, too, has an impact on training needs.

A similar trend exists in value-added agriculture where additional training is required to efficiently produce the raw materials for production and to develop ways to add value and effectively market products. A key example in Washington is the development of wineries throughout the state that rely on Washington-grown grapes. The wineries not only add value by providing a much higher economic benefit to the state than would be realized by simply producing and exporting grapes, but wineries also have a spin-off benefit through increased tourism.

While health care is not included as an area of focus for economic development, it is cited as a key area of growth.¹⁵ As discussed in earlier sections, training needs in health care are significant at all levels. For example, nursing education is in high demand at the entry level (predominately provided at the associate degree level, but also substantial numbers of new nurses receive initial training at the baccalaureate level), but there is also need for students to continue on for master's and doctorate degrees in nursing to train the next generation of nurses. A recent report from the health care personnel shortage task force indicates high levels of need and difficulty hiring qualified workers in a wide range of health care occupations at all educational levels.¹⁶

¹⁵ Cluster Strategies for Washington: Report for the Office of Trade and Economic Development. Paul Sommers, December 2001. A detailed analysis of needs in health care is provided in "Progress 2004: A Report of the Health Care Personnel Shortage Task Force."

¹⁶ Progress 2004: A Report of the Health Care Personnel Shortage Task Force. Workforce Training and Education Coordinating Board.

The University of Washington, with funding from the Sloan Foundation, conducted a series of surveys and interviews to assess the demand for degrees and programs in Washington state.¹⁷ As part of the study, researchers interviewed community and business leaders around the state about economic development and educational opportunities for Washington colleges and universities. The interviews were designed to provide information on new and emerging areas of statewide economic development, determine the level of education and skills required to support this development, and assess the scope of new employment opportunities that might result.

The interviews indicated a concern that the market is becoming increasingly competitive, resulting in consolidation and increased attention to efficiency. In response, employers report that they have become more selective in the hiring process. Workers with a deeper and more sophisticated skill set are at a distinct advantage in this environment. Ideally, workers would develop a mix of technical skills and management, communication, and team work skills. This is consistent with findings reported in the 2004 employer survey conducted by the Workforce Training and Education Coordinating Board which finds that employers reporting difficulty finding qualified applicants most often cite lack of occupation-specific skills and/or lack of problem-solving and communication skills or positive work habits and attitudes.

According to UW study participants, a number of occupational areas are also facing significant retirements in the coming years. This is a special concern in government, education, health care, and engineering professions.

The study identifies health care and education as two key areas that will experience significant levels of new hiring due to a combination of growth and replacement of departing workers. In education, the need is most pronounced in special education, speech pathology, and school psychologists. Retirements will also significantly increase the need for administrators in the K-12 system.

Real estate, construction, and related finance occupations were also identified as key growth industries. This growth will primarily affect higher education in the need for additional training in architecture, engineering, construction management, economics, and finance. An additional impact on many of these programs will come from continuing population growth and economic development which will drive additional needs in transportation and urban planning.

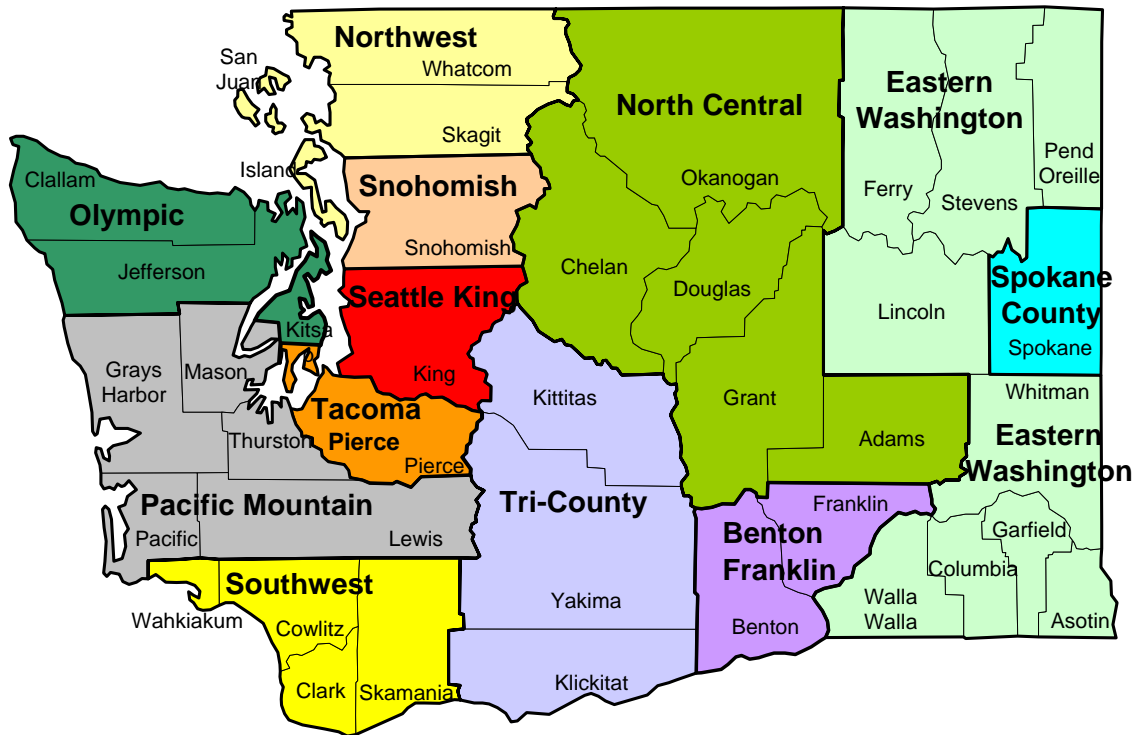
Other areas that will impact higher education training needs would be an increased need for training in accounting, resulting from new reporting regulations. Developments in high technology will focus primarily in computer security and technology commercialization, requiring additional training in computer science and business.

¹⁷ Private and Public Leader Interviews On Economic Development and Education Opportunities for Washington State Universities and Colleges. Draft report prepared by Ryan Landtroop, University of Washington. July 2005.

VII. Regional Needs

Regional analysis is based on Workforce Development Areas (WDA) (see Appendix C) with an additional area of special analysis which includes the Snohomish WDA and part of the Northwest Washington WDA to include Snohomish, Island, and Skagit counties (SIS). The thirteen regional profiles included in this section provide regional measures of student, community, and workforce needs for higher education.

Figure 13
Workforce Development Areas



Regional Student Demand

Regional education supply will focus on two aspects of supply. First, institutions located within a region are identified. Second, institutions serving an area based on student enrollment patterns are described.

Regional student demand is assessed based on a measure of access to higher education. For this purpose, the participation rate for the region will be compared with the state average participation rate (taking differences in distribution of age by region into account).

Workforce Needs

Workforce supply is not regionalized because a number of programs are limited to only one or a few institutions in the state; however, because there are significant regional differences in the growth and need for specific occupations by region, the analysis will include data on key occupations in the region requiring mid-term and long-term training.

Regional Community Needs

Each region has unique needs and developmental goals. The community needs analyses will consider regional development goals for region, industry, or demographic changes not accounted for in other estimates or other information about the region that may impact academic planning.

Statewide Programs

Certain programs and major lines of study are uniquely assigned to one institution or offered by a limited number of institutions in the state (RCW 28B.10.100, RCW 28B.10.120). See Appendix D for a listing of current statewide programs. The HECB may recommend changes to these designations as part of the needs assessment process (RCW 28B.76.230) and its review of institutional role and mission (RCW 28B.76.200).

Regional Needs Assessment Summary

Student Demand: Growth “Pressure Points”

Regions in which we anticipate the greatest enrollment pressure due to population increases include Southwest Washington, Skagit, Island, and Snohomish (SIS) Counties, and King County. The first two regions are projected to need at least a 15 percent increase over current enrollments to accommodate greater numbers of students due to population growth. Growth in the SIS region is primarily driven by projected population increases in Snohomish County. It is also of note that there will be a significant need for enrollment increases in King County. Though the percentage increase is only nine percent, the total FTE increase is 3,651, the largest anticipated

increase in the state. In total, projected FTE growth from these three regions resulting from anticipated population growth accounts for roughly 54 percent of total state growth projections.

The Southwest region is already served by a branch campus of Washington State University and recommended growth in enrollment follows with previous recommendations made by the HECB to expand the WSU-Vancouver campus to include lower-division students. The HECB, NBBJ of Seattle, and MGT of Olympia are currently conducting additional analyses to identify both the unmet higher education needs in Snohomish, Island, and Skagit Counties as well as the most appropriate and cost-effective delivery methods. King County has a solid institutional infrastructure in place that will likely need to be expanded to accommodate increased enrollments before 2010. The state's community and technical colleges continue to provide roughly 67 percent of all state funded public enrollments and 84 percent of lower-division enrollments in Southwest Washington, King County, and SIS. Given the high percentage of students who enroll in community and technical colleges, capacity at these institutions must increase to meet future demand.

Student Demand: Room for Growth

There are several regions that have large disparity between their region's participation in higher education and the state average, including Southwest, Northwest, Tri-County, and Eastern regions. Each of these areas would need to increase their current enrollments by 30 percent over current levels to match the average participation rate for Washington.

Enrollment patterns from each region suggest that a large percentage of students stay within the region to attend college. For instance, 34 percent of students who call the Tri-County region home attend Central Washington University, 44 percent of students who attend a four-year institution from the Northwest region go to Western Washington University, and over 60 percent of four-year students from the Eastern region attend either Washington State University or Eastern Washington University (see appendices for further details). It is also of note that the Eastern and Tri-County regions are the only two in the state in which the majority of students who attend college do so at a four-year school.

The four regions are good targets for increasing the college participation rate and, subsequently, the number of degrees Washington produces. Not only does each of the regions exhibit the greatest gap between regional participation rates and the state average, each is already served by a public four-year institution that attracts high percentages of students from the region. As the state looks for different strategies for increasing the number of four-year degrees produced, both two- and four-year schools in each region could play active roles in encouraging more of their citizens to choose higher education.

Workforce Supply Trends

As is true with the rest of the nation, most regions within Washington are experiencing a shift away from manufacturing and toward service, technology, and other related industries. In

several less densely populated regions of the state, this trend has had an especially large impact on agribusiness and natural resource extraction industries (see regional reports for Olympic Consortium, Pacific Mountain Consortium, Tri-County, and Eastern). This trend has significant consequences for both two- and four-year higher education institutions.

First, the number of occupations which pay a “family wage” with no postsecondary education is decreasing; production and manufacturing jobs available to citizens with a high school degree are more scarce than they were in 1980 (Employment Security Department, 2005). Many of the jobs in the new regional economies require varying levels of college education and an increased number of people are projected to enter the system. Growth in health care occupations, including nurses and medical technicians (both require either associate degree or baccalaureate training), top almost every region’s list of key growth occupations. Expansion in the government sector is also common to almost every region. Key growth occupations in this category include teachers and educational support personnel as well as social workers and counselors. As the state continues to expand, many regions across the state also project growth in the construction sector and anticipate increased need for carpenters, electricians, and managers for construction trades. This trend is true for both urban and rural areas.

Although counties along the I-5 corridor match the rest of the state regarding projected increases in construction as well as in health care related fields, they differ from most other areas of the state due to the “clustering” of information and biomedical technology occupations. Each of the latter two categories is slated for increased growth, especially in King and Snohomish Counties. Two areas in Eastern Washington, the Tri-Cities area of the Benton-Franklin region and Spokane, also have technology clusters and anticipate significant growth in this sector.

Shifts in industrial patterns combined with the incorporation of high-tech operations into businesses in any sector increase the need for incumbent and displaced worker retraining. Employers in the majority of regions across the state are working with institutions, predominantly community colleges and technical schools, to help workers update their skills to remain competitive. Additionally, workforce boards have identified worker retraining as a key to their regions’ economic stability. In rural areas, planners are targeting distance education (via the World Wide Web or interactive television) to meet the postsecondary training needs of their citizens.

Olympic Consortium Regional Needs Assessment

Regional Student Demand

The Olympic Consortium includes Clallum, Jefferson, and Kitsap Counties and has a population of 335,327, roughly 71 percent of which lives in Kitsap County. The region has three colleges that provide regional enrollment data; one private non-profit four-year and two public two-year institutions providing 7,519 full time equivalent (FTE) enrollments (see Table 2). Several other institutions operate programs within the region but report enrollment data at a state level rather than by region; they are included in the “other” category.

Table 2
Colleges or Universities Located in the Olympic Consortium

Institution Sector	Name	Location	Size (FTE)
Private Non-Profit Four-Year	Northwest College of Art	Poulsbo	324
Public Two-Year	Olympic College	Bremerton	4,724
Public Two-Year	Peninsula College	Port Angeles	2,471
Public and Private Four-Year	Other ¹⁸	Various	—
Region Total			7,519

Source: Integrated Postsecondary Education Data System, Peer Analysis System.

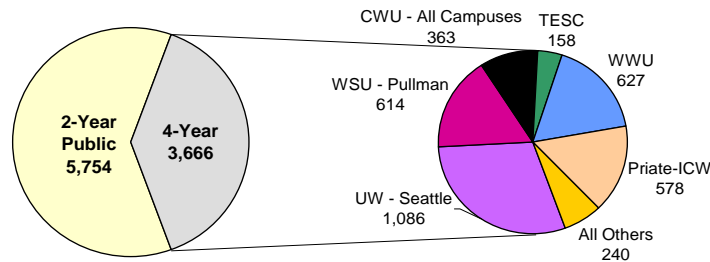
Student Preference

Approximately 9,420 people in the region attend college, 61 percent of whom attend a two-year school while the remaining 39 percent attend a four-year institution. The University of Washington’s Seattle campus is the most popular choice, with nearly one-third of students in the region enrolled. Washington State University and Western Washington University are second, attracting roughly the same percentage of students from the region (see Figure 14).

¹⁸ The “other” category includes City University, Northwest Indian College, Southern Illinois University, as well as limited degree programs from UW, WSU, and WWU. Enrollment data were not available for each institution individually, thus totals for the category could not be calculated.

Figure 14

**Olympic Consortium
Total Enrollments by Home Region of Student
2-Year: Public Community/Technical Colleges
4-Year: Public and ICW**

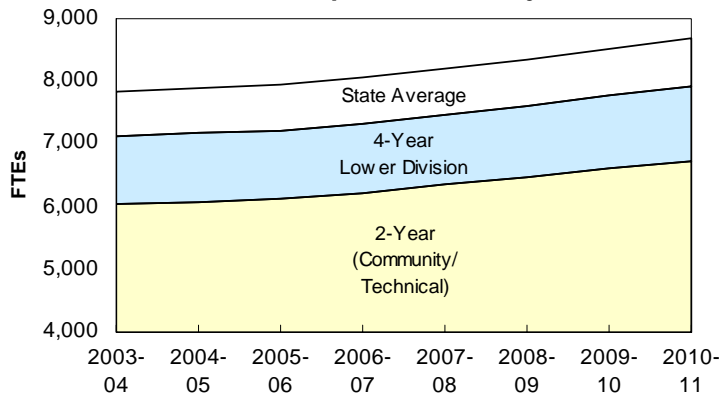


Source: Public: Higher Education Simulation Model, Version 1.15.
Higher Education Coordinating Board, June 2005.
ICW: survey of institutions.
NOTE: Data reflect 2004-05 for public institutions; 2003-04 for ICW.
4-year data include undergraduate, graduate and professional enrollments.

The population in the region is projected to continue its growth and, as a result, the number of enrollments from the region is also projected to increase if the same proportion of the population chooses to attend college. Based on the HECB simulation model, enrollments in the lower-division are projected to increase from 7,122 FTE in 2003-04 to 7,921 FTE in 2010-11, just to maintain the current regional participation rate. However, if participation rates in the region increased to meet the state average, then lower-division enrollments would reach 8,698 FTE by 2010 (see Figure 15).

Figure 15

**Olympic Consortium - Lower Division:
Public Institution Growth based on
Current Participation Rate Projections**

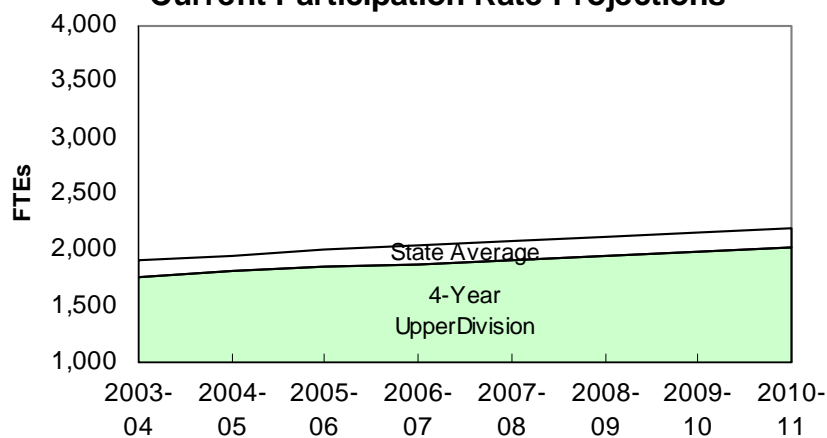


Source: Higher Education Simulation Model, Version 1.15, Higher Education Coordinating Board, June 2005.

The same trend is true for upper-division enrollments. Based on population growth, enrollments would increase from 1,766 FTE in 2003-04 to 2,025 FTE in 2010-11. However, if a higher percentage of the population decided to go to college and, for instance, if preference matched the state average, enrollments would increase to 2,192 by 2010 (see Figure 16).

Figure 16

**Olympic Consortium - Upper Division:
Public Institution Growth based on
Current Participation Rate Projections**



Source: Higher Education Simulation Model, Version 1.15, Higher Education Coordinating Board, June 2005.

Regional Workforce Demand

One of the key challenges facing the region is the decline of the timber, fishing, and military related industries and the transition to service and construction. Many of the high-wage jobs in the first group of industries, which required little formal education, are being replaced with either low-wage/low-skill jobs in service or construction sectors or high-wage/high-skill openings in government or health care related industries. The latter will require college training and local planners are working with businesses, citizens, and higher education to make sure that tomorrow’s workforce is aware of this need.


Between 2002 and 2012, the counties of the Olympic Consortium are expected to have a diverse set of openings in key fields in the region. As mentioned above, occupations in the government sector, especially as they relate to education and the defense industry, will all be in high demand. Occupations related to health care are also projected to grow rapidly. The following tables produced by the Labor Market and Economic Analysis branch of the Employment Security Department list middle-level and long preparation occupations that they estimate will have the highest number of openings between now and 2012 (see Tables 3 and 4).

Table 3
Key Occupations Requiring Middle-Level Preparation

Occupational Titles	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
	Registered Nurses	77	1.1%
Supervisors/Managers of Retail Sales Workers	69	1.3%	\$36,280
Carpenters	62	12.1%	\$35,040
Plumbers, Pipefitters, and Steamfitters	43	4.9%	\$49,990
Electricians	43	10.8%	\$46,780
Supervisors/Managers of Office and Administrative Support Workers	43	1.2%	\$48,440
Installation, Maintenance, and Repair Workers, All Other	41	0.3%	\$46,710
Supervisors/Managers of Construction Trades and Extraction Workers	39	1.2%	\$60,510
Cooks, Restaurant	39	6.9%	\$20,850
Maintenance and Repair Workers, General	30	2.2%	\$33,540
Automotive Service Technicians and Mechanics	30	5.8%	\$43,440
Welders, Cutters, Solderers, and Brazers	29	6.5%	\$45,330
Supervisors/Managers of Mechanics, Installers, and Repairers	27	2.3%	\$59,440
Supervisors/Managers of Food Preparation and Serving Workers	26	1.2%	\$31,800
Drafters, Engineering, and Mapping Technicians, All Other	26	*N/A	\$63,580

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Table 4
Key Occupations Requiring Long Preparation

	Long Preparation (Four years or more of academic work, bachelor's degree or higher; may require additional work experience.)	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
Occupational Titles				
Elementary School Teachers, Except Special Education		65	2.0%	\$43,930
Secondary School Teachers, Except Special and Vocational Education		49	2.0%	\$42,460
Teachers, Primary, Secondary, and Adult, All Other		40	1.9%	\$28,260
Middle School Teachers, Except Special and Vocational Education		37	2.0%	\$44,060
General and Operations Managers		31	1.6%	\$97,890
Accountants and Auditors		22	1.4%	\$53,240
Management Analysts		20	1.6%	\$60,740
Recreation Workers		19	1.4%	\$23,380
Rehabilitation Counselors		18	1.3%	\$30,660
Nuclear Engineers		18	0.7%	\$66,720
Mechanical Engineers		17	1.0%	\$69,790
Insurance Sales Agents		15	2.3%	\$34,860
Electronics Engineers, Except Computer		15	1.1%	\$73,320
Computer Programmers		13	1.7%	\$66,000
Dentists		13	2.3%	\$197,190
* - Mean Annual Wages are unavailable for occupation				

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Regional Community Demand

As noted earlier in the analysis, the Olympic Consortium is going through some transition in their industry patterns. Decline in the timber, lumber, and fishing industries has been replaced with growth in service and construction. The federal government remains a significant employer (the largest in Kitsap County) which stimulates “spill-over” expansion in the retail and service sectors as well as in engineering and management. Thus, it appears that both workforce preparatory and baccalaureate education will continue to be required by local employers. However, it is also of note that many youth in the region are migrating to the I-5 corridor for education and employment opportunities. Regional planners have, therefore, made it a goal in their strategic plan to work with employers and higher education institutions to increase access and make youth aware of opportunities within the region.

Pacific Mountain Consortium Needs Assessment

Regional Student Demand

The Pacific Mountain Consortium includes the five counties of Grays Harbor, Thurston, Mason, Pacific, and Lewis with a population of 434,992. The region has five colleges: one public four-year, one private four-year, and three public two-year institutions that provide 11,909 full-time equivalent (FTE) enrollments (see Table 5).

Table 5
Colleges or Universities Located in the Pacific Mountain Consortium

Institution Sector	Name	Location	Size (FTE)
Public Four-Year	The Evergreen State College	Olympia	3,957
Private Non-Profit Four-Year	Saint Martin's University	Lacey	581
Public Two-Year	Centralia College	Centralia	2,129
Public Two-Year	Grays Harbor College	Aberdeen	1,647
Public Two-Year	South Puget Sound Community College	Olympia	3,595
Region Total			11,909

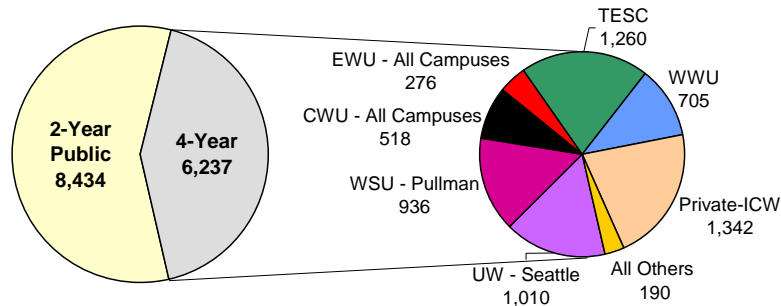
Source: Integrated Postsecondary Education Data System, Peer Analysis System.

Student Preference

Roughly 14,671 students from the region attend college and almost 43 percent of them do so at a four-year institution. Of those students, 22 percent prefer to attend private four-year schools, while The Evergreen State College draws the largest number of students who attend a public university. The Evergreen State College is closely followed by the University of Washington and Washington State University in the number of enrollments from the region (see Figure 17).

Figure 17

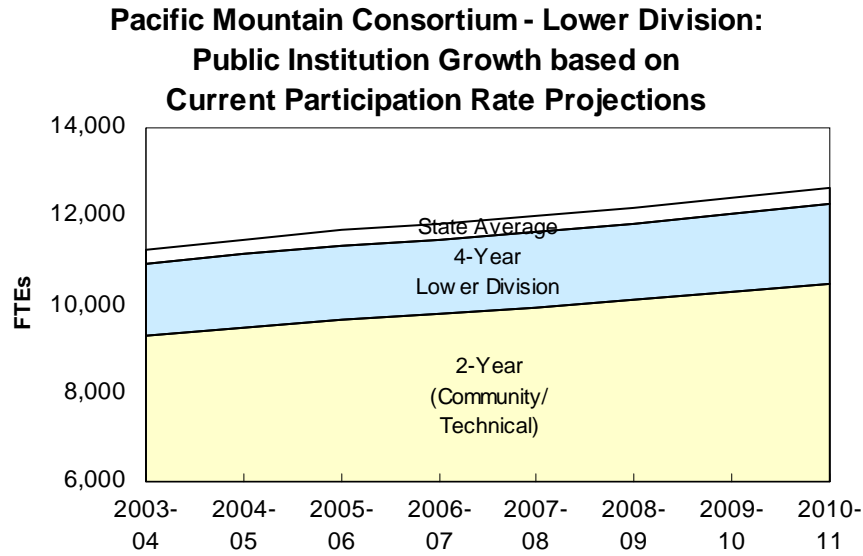
**Pacific Mountain Consortium
Total Enrollments by Home Region of Student
2-Year: Public Community/Technical Colleges
4-Year: Public and ICW**



Source: Public: Higher Education Simulation Model, Version 1.15.
Higher Education Coordinating Board, June 2005.
ICW: survey of institutions.
NOTE: Data reflect 2004-05 for public institutions; 2003-04 for ICW.
4-year data include undergraduate, graduate and professional enrollments.

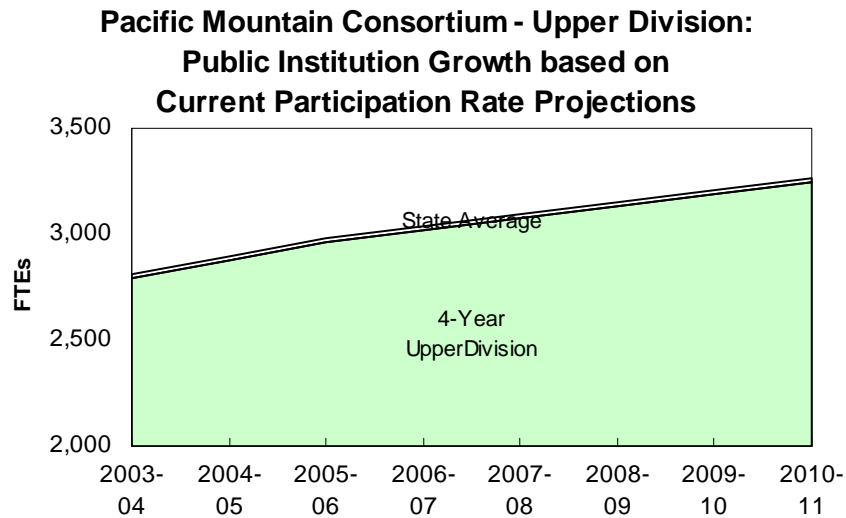
The Pacific Mountain region continues to experience population growth and the state will need to increase capacity to achieve the current level of service for Pacific Mountain students. Based on HECB lower-division enrollment projections, FTEs will increase from 10,914 in 2003-04 to 12,284 in 2010-11, provided that the same percentage of the population opts to attend college. This percentage, or participation rate, is very close to the state average. However, if the rate were to match the state average in the region, an additional 371 FTEs would be needed, bringing the enrollment projection to 12,655 in 2010-11 (see Figure 18).

Figure 18



The same trend is true for upper-division students, in which enrollments would need to increase from 2,795 FTE in 2003-04 to 3,242 FTE in 2010-11. However, the upper-division participation essentially matches the state average, requiring only 20 additional FTE to exactly match (see Figure 19).


Figure 19



Regional Workforce Demand


The five counties that make up the Pacific Mountain region, with the exception of Thurston, have been dependent on the foresting and lumber products industries for the highest share of employment. Despite continued importance, this sector has been in decline for the past several years and new areas of growth have begun to replace some of the timber sector jobs. Above average growth projections in the health care, service, wholesale/retail trade, and tourism sectors have created new jobs, many of which require college education. Government has also provided a high percentage of employment, especially in Thurston County, and need for educational professionals, technology staff, and finance specialists is also projected to grow. Information regarding key middle-level and long preparation occupations is summarized in Tables 6 and 7 below.

**Table 6
Key Occupations Requiring Middle-Level Preparation**

	Middle-Level Preparation (One to four years of training on the job, through an employer or institutional instruction, or a combination, including apprenticeships, certificates, diplomas, or associate degrees.)	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
Occupational Titles				
Registered Nurses		100	0.9%	*N/A
Supervisors/Managers of Retail Sales Workers		80	2.5%	\$41,440
Carpenters		79	15.8%	\$39,110
Supervisors/Managers of Office and Administrative Support Workers		58	1.3%	\$42,400
Maintenance and Repair Workers, General		50	2.6%	\$35,740
Cooks, Restaurant		44	7.3%	\$21,200
Automotive Service Technicians and Mechanics		38	7.3%	\$35,010
Supervisors/Managers of Food Preparation and Serving Workers		37	1.2%	\$30,540
Police and Sheriff's Patrol Officers		37	2.3%	\$48,840
Computer Support Specialists		36	3.1%	\$45,920
Electricians		35	14.3%	\$54,900
Cooks, Institution and Cafeteria		34	6.0%	\$23,960
Supervisors/Managers of Construction Trades and Extraction Workers		33	2.5%	\$53,530
Licensed Practical and Licensed Vocational Nurses		30	2.5%	\$32,450
Medical Secretaries		27	1.7%	\$27,820

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

**Table 7
Key Occupations Requiring Long Preparation**

	Long Preparation (Four years or more of academic work, bachelor's degree or higher; may require additional work experience.)	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
Occupational Titles				
Elementary School Teachers, Except Special Education		81	0.4%	\$43,290
Secondary School Teachers, Except Special and Voc. Education		75	*N/A	\$42,250
Accountants and Auditors		73	1.9%	\$50,440
Teachers, Primary, Secondary, and Adult, All Other		54	*N/A	\$31,430
General and Operations Managers		49	1.1%	\$100,470
Computer Programmers		45	1.0%	\$55,820
Rehabilitation Counselors		42	0.6%	\$29,140
Middle School Teachers, Except Special and Voc. Education		37	0.9%	\$42,760
Civil Engineers		28	0.6%	\$62,010
Recreation Workers		25	1.0%	\$22,420
Administrative Law Judges, Adjudicators, and Hearing Officers		24	0.2%	*N/A
Lawyers		23	0.4%	\$78,010
Special Ed. Teachers, Preschool, Kindergarten, and Elementary School		20	0.8%	\$43,450
Construction Managers		19	6.5%	\$74,130
Counselors, Social, and Religious Workers, All Other		19	*N/A	\$46,540

* - Mean Annual Wages are unavailable for occupation

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Regional Community Demand

The Pacific Mountain region has completed significant analysis in identifying current and future labor market and skill needs. Planners are focused on attracting and retaining highly-skilled workers, especially in the health care, boat building, technology support, corrections, retail, and aquaculture industries. As mentioned above, the region has also long been dependent on the foresting and timber-related industries for its economic strength. However, due to its cyclical nature, technological advances, and the overall decline of the industry in the past decades, workers in the area are being forced to gain new training to fill gaps in emerging industries. Thus, an additional focus of regional planners has been training/upgrading for incumbent or displaced workers in partnership with the area's community colleges.

Northwest Regional Needs Assessment

Regional Student Demand

The Northwest region includes Whatcom, Skagit, Island, and San Juan Counties and has a population of 376,950, nearly 76 percent of which resides in Whatcom and Skagit Counties. The region has five colleges: one public four-year college (Western Washington University) and four public two-year institutions. In combination, the five institutions provide 19,980 full-time equivalent (FTE) enrollments (see Table 8).

Table 8
Colleges or Universities Located in the Northwest Region

Institution Sector	Name	Location	Size (FTE)
Public Four-Year	Western Washington University	Bellingham	10,899
Public Two-Year	Bellingham Technical College	Bellingham	1,710
Public Two-Year	Northwest Indian College	Bellingham	254
Public Two-Year	Skagit Valley College	Mt Vernon	4,059
Public Two-Year	Whatcom Community College	Bellingham	3,058
Region Total			19,980

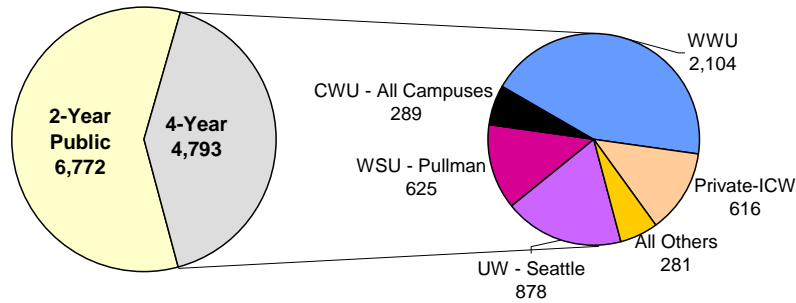
Source: Integrated Postsecondary Education Data System, Peer Analysis System.

Student Preference

The region is home to 11,565 students who are currently enrolled in college. Roughly 59 percent of these students attend community or technical colleges. One of the region's greatest strengths is the number of two-year and certificate programs being offered. Under the auspices of the Northwest Partnership for Workforce Development, business leaders, educators, and community leaders have worked together to examine how colleges and business can partner to educate and train the future workforce. This initiative includes a special focus on "lifelong learning" for working adults who need flexible access to retraining, especially given the region's substantial reduction in the aerospace, pulp/paper, and aluminum manufacturing industries.

The remaining 41 percent of students in the region go to four-year institutions (see Figure 20). Of those students who attend four-year schools, 44 percent attend nearby Western Washington University. This percentage is nearly two and a half times the enrollment of the nearest competitor, the University of Washington's Seattle campus.

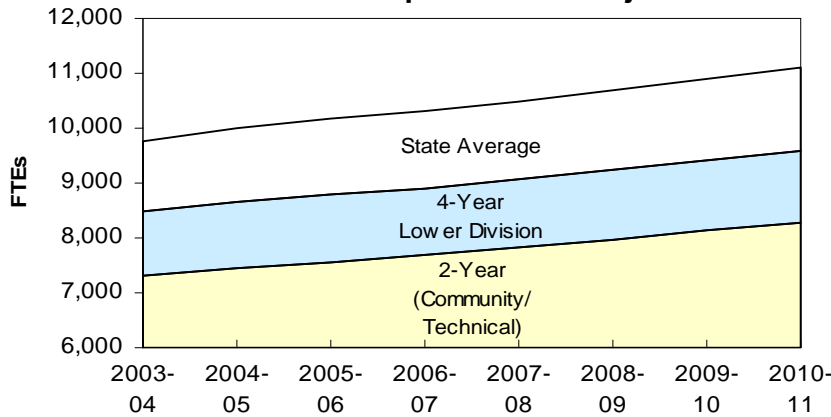
Figure 20
Northwest Washington
Total Enrollments by Home Region of Student
 2-Year: Public Community/Technical Colleges
 4-Year: Public and ICW



Source: Public: Higher Education Simulation Model, Version 1.15.
 Higher Education Coordinating Board, June 2005.
 ICW: survey of institutions.
 NOTE: Data reflect 2004-05 for public institutions; 2003-04 for ICW.
 4-year data include undergraduate, graduate and professional enrollments.

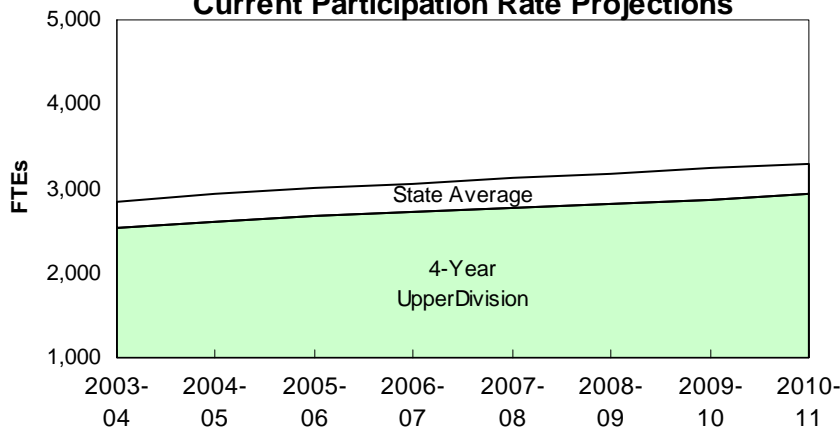
The Northwest region continues to experience population growth and the state will need to increase capacity to provide the same level of access to Northwest students. Based on HECB lower-division enrollment projections, FTEs will need to increase from 8,492 in 2003-04 to 9,600 in 2010-11. Despite the presence of five higher education institutions, participation rates in the region remain lower than the state average. However, if participation rates in the region were to match the state average, lower-division enrollments would increase to 11,106 FTE by 2010-11. The same trend is true of upper-division, in which enrollments would need to increase from 2,540 FTE in 2003-04 to 2,933 in 2010-11. If upper-division participation rates were to match the state average, enrollments would increase to 3,297 FTE (see Figures 21 and 22).

Figure 21
North West Washington - Lower Division:
Public Institution Growth based on
Current Participation Rate Projections



Source: Higher Education Simulation Model, Version 1.15, Higher Education Coordinating Board, June 2005.

Figure 22
Northwest Washington - Upper Division:
Public Institution Growth based on
Current Participation Rate Projections




Source: Higher Education Simulation Model, Version 1.15, Higher Education Coordinating Board, June 2005.

Regional Workforce Demand


Between 2002 and 2012, the counties of the Northwest region are expected to have approximately 1,332 annual job openings in middle-level and long preparation occupations. Occupations in government and educational fields continue to be in high demand, while the region is experiencing rapid expansion in health care related occupations, especially for registered nurses (see Tables 9 and 10).

Table 9
Key Occupations Requiring Middle-Level Preparation

Occupational Titles	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
	 <p>Middle-Level Preparation (One to four years of training on the job, through an employer or institutional instruction, or a combination, including apprenticeships, certificates, diplomas, or associate degrees.)</p>		
Carpenters	119	10.3%	\$41,260
Supervisors/Managers of Retail Sales Workers	95	1.5%	\$39,140
Registered Nurses	91	0.9%	\$45,410
Electricians	62	11.5%	\$48,710
Cooks, Restaurant	60	4.7%	\$19,830
Maintenance and Repair Workers, General	58	2.2%	\$33,400
Supervisors/Managers of Construction Trades and Extraction Workers	52	2.0%	\$59,930
Supervisors/Managers of Office and Administrative Support Workers	51	1.7%	\$42,180
Supervisors/Managers of Food Preparation and Serving Workers	40	0.8%	\$29,290
Automotive Service Technicians and Mechanics	38	6.2%	\$38,040
Licensed Practical and Licensed Vocational Nurses	31	1.6%	\$31,130
Supervisors/Managers of Personal Service Workers	30	0.3%	\$37,220
Cooks, Institution and Cafeteria	30	5.5%	\$21,350
Plumbers, Pipefitters, and Steamfitters	29	21.5%	\$51,640
Police and Sheriff's Patrol Officers	27	1.7%	\$51,050

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Table 10
Key Occupations Requiring Long Preparation

Occupational Titles	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
	 <p>Long Preparation (Four years or more of academic work, bachelor's degree or higher; may require additional work experience.)</p>		
Elementary School Teachers, Except Special Education	83	0.3%	\$43,430
Secondary School Teachers, Except Special and Voc. Education	55	*N/A	\$43,800
Teachers, Primary, Secondary, and Adult, All Other	52	*N/A	\$27,600
Accountants and Auditors	52	3.0%	\$50,440
General and Operations Managers	46	0.9%	\$101,640
Construction Managers	35	4.4%	\$75,990
Recreation Workers	35	0.7%	\$18,250
Middle School Teachers, Except Special and Voc. Education	34	1.4%	\$42,440
Graphic Designers	26	1.8%	\$28,850
Rehabilitation Counselors	23	0.4%	\$32,590
Lawyers	18	0.4%	\$70,760
Insurance Sales Agents	17	1.9%	\$56,510
Special Ed. Teachers, Preschool, Kindergarten, and Elementary School	15	1.7%	\$41,960
Counselors, Social, and Religious Workers, All Other	14	*N/A	\$35,160
Child, Family, and School Social Workers	14	3.7%	\$33,920

* - Mean Annual Wages are unavailable for occupation

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Regional Community Demand

Strategic regional planning by local stakeholders utilizes a compilation of information sources to assess the need for a highly qualified workforce. As with any region, the need for higher education is driven by their specific industry patterns. The Northwest region has completed significant analysis in identifying current and future labor market and skills needs. Regional planners indicate that development in important regional industries like boat building, health care, and manufacturing are important to the continued vitality of the economic climate. Regional planners also note that small and medium size firms dominate the business environment and that the diversity provided by the small firms contributes to regional stability through economic recession. Planners also highlight incumbent worker training/upgrading and recruitment/training for construction and manufacturing occupations as workforce development priorities.

Snohomish County Needs Assessment

Regional Student Demand

Snohomish County is located on the northern part of the Puget Sound and has a population of 639,409. The area has grown roughly 5.5 percent since 2000 and that trend is projected to continue through 2010. The county has five colleges or universities; three private four-year, one private for-profit four-year, and two public two-year institutions. In combination, the five institutions provide 12,061 full time equivalent (FTE) enrollments (see Table 11).

Table 11
Colleges or Universities Located in the Snohomish County Region

Type of Institution	Number in Region	Size (FTEs)
Private Non-Profit Four-Year	3	484
Private For-Profit	1	1,172
Public Two-Year	2	10,405
Region Total		12,061

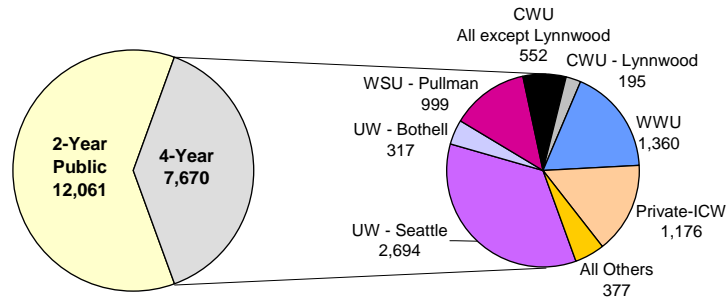
Source: Integrated Postsecondary Education Data System, Peer Analysis System.

Student Preference

The county is home to 19,731 students who are currently enrolled in college. Roughly 61 percent of these students attend community or technical colleges, while the remaining 39 percent go to four-year institutions (see Figure 23). Of those students who attend four-year schools, 35 percent attend the University of Washington at the main campus in Seattle. Another 317 students also attend UW, but at the Bothell campus. It is of note that this institution is located just outside the county border, but does include Snohomish County in its primary service area. The Lynnwood branch of Central Washington University, another four-year branch campus, serves 195 students from the region.

Figure 23

**Snohomish
Total Enrollments by Home Region of Student
2-Year: Public Community/Technical Colleges
4-Year: Public and ICW**

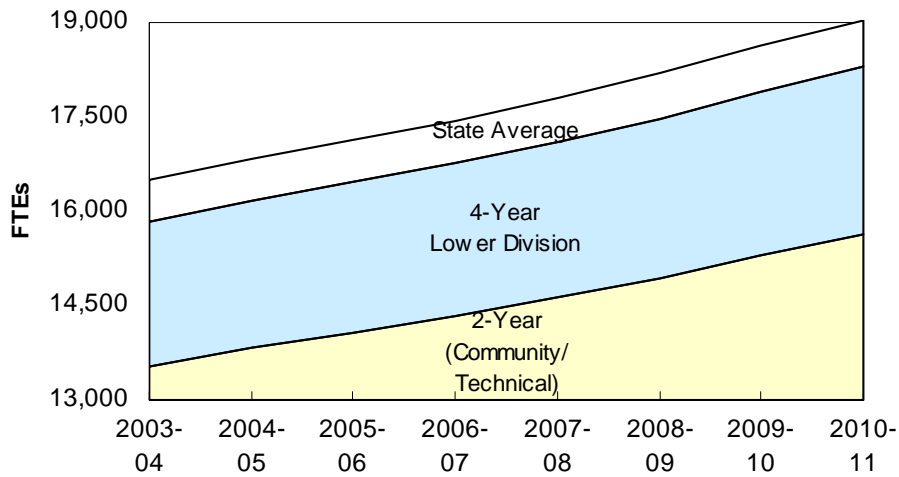


Source: Public: Higher Education Simulation Model, Version 1.15.
Higher Education Coordinating Board, June 2005.
ICW: survey of institutions.
NOTE: Data reflect 2004-05 for public institutions; 2003-04 for ICW.
4-year data include undergraduate, graduate and professional enrollments.

Snohomish County has experienced significant population growth in the last decade and that trend is projected to continue. Based on this growth, lower-division enrollments will increase if the same percentage of the population continues to go to college. Based on HECB projections, enrollments would increase from 15,829 FTE in 2003-04 to 18,310 in 2010-11 (see Figure 24). However, if a higher percentage of people in the region elected to pursue higher education, an even larger increase in FTE is anticipated. For instance, if the regional participation rate matched the state average, lower-division enrollments would increase to 19,041 FTE in 2010-11.

Figure 24

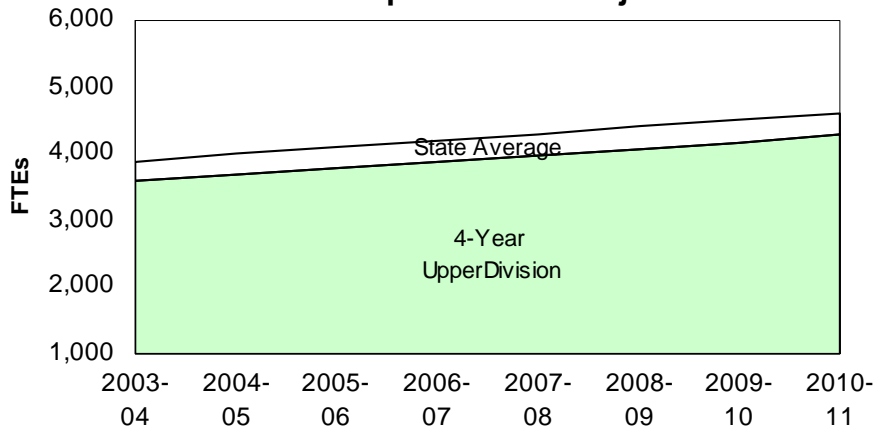
**Snohomish - Lower Division:
Public Institution Growth based on
Current Participation Rate Projections**



The same trend is true for enrollments in the upper-division. If the participation rate in the county remains the same, enrollments would increase from 3,590 FTE in 2003-04 to 4,276 in 2010-11. If the participation rate increased to match the state average, an additional 338 FTE would be projected for 2010-11 (see Figure 25).

Figure 25


**Snohomish - Upper Division:
Public Institution Growth based on
Current Participation Rate Projections**



Regional Workforce Demand


The economy of Snohomish County is diverse and requires a highly skilled workforce. The “backbone” of the regional economy continues to be manufacturing, predominantly in the aerospace sector. Roughly 25 percent of jobs in the county are in this sector, compared with five percent for adjacent King County and six percent for the rest of the state. Consequently, growth in several middle-level and long preparation key regional occupations are clustered in this area (see Table 12 and 13). Additionally, the county anticipates growth in the tourism, health care, biotechnology/bio-medical devices, and education sectors – employment trends that are also reflected in the tables on the following page.

**Table 12
Key Occupations Requiring Middle-Level Preparation**

	Middle-Level Preparation (One to four years of training on the job, through an employer or institutional instruction, or a combination, including apprenticeships, certificates, diplomas, or associate degrees.)	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
Occupational Titles				
Carpenters		138	12.4%	\$46,260
Registered Nurses		119	1.2%	\$58,900
Supervisors/Managers of Retail Sales Workers		89	2.8%	\$46,810
Supervisors/Managers of Office and Administrative Support Workers		82	2.7%	\$49,480
Maintenance and Repair Workers, General		69	3.4%	\$36,690
Supervisors/Managers of Construction Trades and Extraction Workers		67	3.0%	\$69,390
Supervisors/Managers of Food Preparation and Serving Workers		56	1.9%	\$38,100
Automotive Service Technicians and Mechanics		54	7.9%	\$38,590
Supervisors/Managers of Production and Operating Workers		53	4.9%	\$54,540
Cooks, Restaurant		53	6.0%	\$23,630
Electricians		46	29.5%	\$59,950
Aircraft Mechanics and Service Technicians		44	8.6%	\$45,960
Machinists		34	21.2%	\$42,830
Police and Sheriff's Patrol Officers		33	1.4%	\$57,000
Supervisors/Managers of Mechanics, Installers, and Repairers		33	6.2%	\$56,670

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Table 13
Key Occupations Requiring Long Preparation

	Long Preparation (Four years or more of academic work, bachelor's degree or higher; may require additional work experience.)	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
Occupational Titles				
Aerospace Engineers		138 ***	1.7%	*N/A
Elementary School Teachers, Except Special Education		128	0.2%	\$41,400
Secondary School Teachers, Except Special and Voc. Ed.		75	*N/A	\$43,740
Teachers, Primary, Secondary, and Adult, All Other		66	*N/A	\$35,820
General and Operations Managers		63	1.8%	\$129,410
Commercial and Industrial Designers		60	0.1%	*N/A
Accountants and Auditors		57	8.8%	\$63,310
Middle School Teachers, Except Special and Voc. Ed.		50	0.6%	\$42,390
Management Analysts		46	0.6%	\$72,080
Purchasing Agents, Except Wholesale, Retail, and Farm Products		42	5.0%	\$54,960
Construction Managers		42	7.8%	\$82,360
Rehabilitation Counselors		38	0.2%	\$29,850
Counselors, Social, and Religious Workers, All Other		34	*N/A	\$40,440
Medical Scientists, Except Epidemiologists		28	3.1%	\$77,710
Industrial Engineers		27	10.7%	\$69,230

* - Mean Annual Wages are unavailable for occupation

*** - Openings are due to replacements

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Community Demand

Strategic planning by local stakeholders leverages a number of different information sources to assess the need for a highly qualified workforce. The need for higher education in Snohomish County is especially strong, given the focus the county has on their “Innovation Economy.” Though this type of economy includes high-tech industries like biotechnology, medical devices, telecommunications, high-tech manufacturing, and software, it also refers to new ways of doing business in traditional sectors with rapidly changing technology, processes, and information. Thus, local planners point out that college access is increasingly important, not only to traditional age college students, but for older incumbent and dislocated workers as well. Planners are also focused on the continued development of economic infrastructure, especially in the areas of education, construction, public service, and health care – all of which will require some college-level training.

Seattle-King County Needs Assessment

Regional Student Demand

King County includes the urban center of Seattle, has a population of 1.7 million, and is home to one-third of the state's workforce. The county has 27 colleges or universities, including one public research extensive university, one public university branch campus, eight private non-profit colleges, six for-profit institutions, and eleven community and technical schools. In combination, the institutions provide 103,661 full-time equivalent enrollments (see Table 14).

Table 14
Colleges or Universities Located in the Seattle-King County Region

Type of Institution	Number in Region	Size (FTEs)
Public Four-Year	1	31,829
Public Four-Year Branch Campus	1	1,259
Private Non-Profit Four-Year	8	16,828
Private For-Profit	6	6,843
Public Two-Year	11	46,902
Region Total		103,661

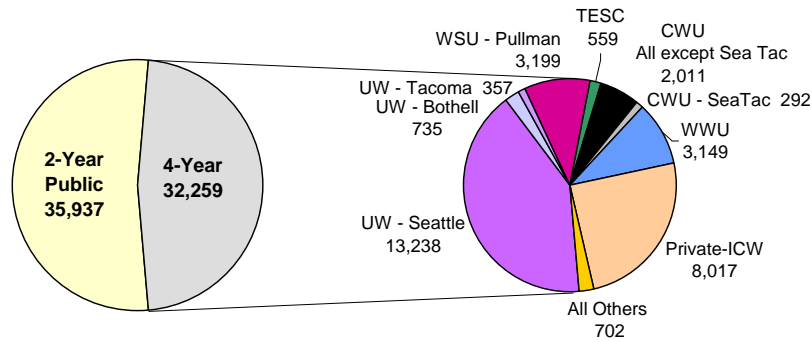
Source: Integrated Postsecondary Education Data System, Peer Analysis System.

Regional Student Preference

King County is home to 68,196 students who attend college, more than 2.5 times as many students as the next largest region of Pierce County. Of those students who attend college, nearly 53 percent go to a community or technical college (see Figure 26). The remaining 47 percent of students go to four-year schools and enrollments are heavily concentrated at the University of Washington. Between the three UW campuses of Seattle, Bothell, and Tacoma, UW accounts for 44 percent of King County's four-year enrollments. The second most popular choice for baccalaureate education is private non-profit institutions which account for 25 percent of enrollments; followed by an almost equal split between Washington State University and Western Washington University at 10 percent respectively.

Figure 26

Seattle King
Total Enrollments by Home Region of Student
2-Year: Public Community/Technical Colleges
4-Year: Public and ICW

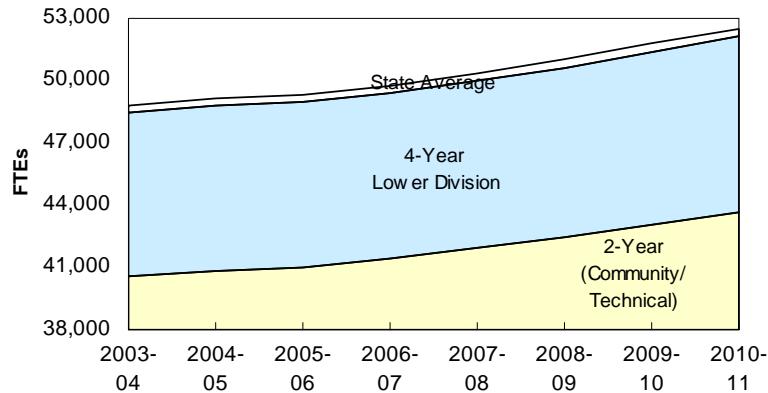


Source: Public: Higher Education Simulation Model, Version 1.15.
 Higher Education Coordinating Board, June 2005.
 ICW: survey of institutions.
 NOTE: Data reflect 2004-05 for public institutions; 2003-04 for ICW.
 4-year data include undergraduate, graduate and professional enrollments.

The population in King County is projected to grow rapidly for the next ten years in all regions of the county. Between 1990 and 2000, Seattle grew 9.1 percent, while North King grew at 9.4 percent, East King at 19.4 percent, and South King grew at 20 percent. As the population continues to increase, so will the demand for higher education. According to HECB projections based on population growth, lower-division enrollments would increase from 48,451 FTE in 2003-04 to 52,102 FTE in 2010-11, if the same percentage of the population choose to go to college (see Figure 27). Given that King County contains a large proportion of the state population, the county’s participation rates weigh heavily in establishing the state average. However, King County does fall slightly short of the average and, if a higher percent of residents choose higher education to match the state average, then an additional 401 enrollments are projected, bringing the total 2010-11 projection to 52,503 FTE.

Figure 27

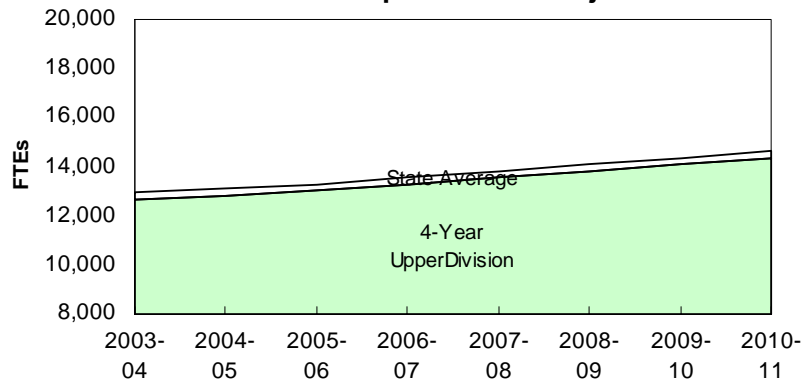
**Seattle-King - Lower Division:
Public Institution Growth based on
Current Participation Rate Projections**



The same trend is true for upper-division enrollments, which are projected to increase from 12,950 FTE in 2003-04 to 14,360 FTE in 2010-11, based on population growth. Again, King County closely matches the state average in terms of the percent of people who attend college. Thus, an additional 292 enrollments would be anticipated if the county matched the average state participation rate (see Figure 28). It is of note that this analysis does not include data from private schools (ICW, private for-profits, etc.). Thus, the actual projections regarding participation rate may be higher than those included in this report, pushing the region’s participation rate above the state average.

Figure 28

**Seattle-King - Upper Division:
Public Institution Growth based on
Current Participation Rate Projections**



Regional Workforce Demand


As mentioned above, roughly one-third of the state’s workforce is employed in King County and the past couple of years have been marked by slow but steady economic recovery (except in the manufacturing sector). Growth in key industries like construction and health care services signals demand for middle-level preparation occupations, while growth in many technology-related industries and education will require baccalaureate preparation (see Tables 15 and 16).

**Table 15
Key Occupations Requiring Middle-Level Preparation**

	Middle-Level Preparation (One to four years of training on the job, through an employer or institutional instruction, or a combination, including apprenticeships, certificates, diplomas, or associate degrees.)	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
Occupational Titles				
Registered Nurses		786	0.5%	\$58,900
Carpenters		455	5.6%	\$46,260
Supervisors/Managers of Office and Administrative Support Workers		446	1.4%	\$49,480
Supervisors/Managers of Retail Sales Workers		434	1.5%	\$46,810
Cooks, Restaurant		324	3.0%	\$23,630
Computer Support Specialists		270	6.1%	\$50,010
Maintenance and Repair Workers, General		267	1.2%	\$36,690
Supervisors/Managers of Food Preparation and Serving Workers		258	1.4%	\$38,100
Supervisors/Managers of Non-Retail Sales Workers		220	0.6%	\$77,550
Computer Specialists, All Other		201	7.0%	\$66,410
Automotive Service Technicians and Mechanics		196	3.9%	\$38,590
Supervisors/Managers of Construction Trades and Extraction Workers		176	1.3%	\$69,390
Electricians		156	10.3%	\$59,950
Real Estate Sales Agents		143	0.5%	\$47,840
Supervisors/Managers of Mechanics, Installers, and Repairers		131	2.6%	\$56,670

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Table 16
Key Occupations Requiring Long Preparation

 Long Preparation (Four years or more of academic work, bachelor's degree or higher; may require additional work experience.)	Average Annual	Unemployment **	Estimated
	Total Openings 2002-2012	Insurance Ratio 2003	Mean Wage 2003
Occupational Titles			
Computer Software Engineers, Applications	603	*N/A	\$81,280
Computer Programmers	484	3.5%	\$80,230
Computer Software Engineers, Systems Software	459	*N/A	\$81,750
Accountants and Auditors	407	4.1%	\$63,310
Elementary School Teachers, Except Special Education	373	0.3%	\$41,400
General and Operations Managers	323	1.2%	\$129,410
Management Analysts	262	0.5%	\$72,080
Civil Engineers	251	0.8%	\$74,940
Market Research Analysts	216	1.2%	\$78,420
Computer Systems Analysts	214	3.1%	\$69,200
Secondary School Teachers, Except Special and Voc. Ed.	196	*N/A	\$43,740
Teachers, Primary, Secondary, and Adult, All Others	190	*N/A	\$35,820
Lawyers	177	1.4%	\$100,980
Financial Managers	175	4.2%	\$98,640
Engineers, All Other	165	0.0%	\$75,010

* - Mean Annual Wages are unavailable for occupation

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Regional Community Demand

Seattle/King County is a hub for technological and scientific development. Though the county continues to rely on The Boeing Company for a large share of direct or related employment, planners point out that the local economy is diversifying. Growth in the research base as well as in health care services and construction offers proof of this diversity and requisite resiliency in times of economic downturn. Despite roughly 40 percent of the local population holding a baccalaureate degree or higher, employers report difficulty in finding qualified applicants, especially in health care and high-tech occupations. This is especially problematic for health-related services as future demand greatly outpaces current training capabilities. Local stakeholders are therefore concentrating their economic and educational development efforts in the information technology, health care, manufacturing, construction, and biotechnology/life sciences sectors to help get ahead of workforce demand shortages.

Pierce County Needs Assessment

Regional Student Demand

Pierce County is located at the southern end of the Puget Sound and has a population of 740,957 (2003 U.S. Census estimate). The county has eleven colleges and universities; one branch campus of a public four-year research institution, four private four-year, one private for-profit, and five public two-year institutions (see Table 17).¹⁹ In combination, these institutions provide 34,124 full time equivalent (FTE) enrollments.

Table 17
Colleges or Universities Located in the Pierce County Region

Type of Institution	Number in Region	Size (FTEs)
Public Four-Year (Branch Campus)	1	1,516
Private Non-Profit Four-Year	4	6,581
Private For-Profit	1	904
Public Two-Year	5	25,123
Region Total		34,124

Source: Integrated Postsecondary Education Data System, Peer Analysis System.

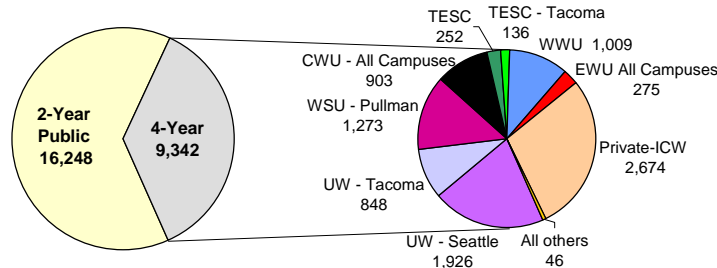
Student Preference

The region is home to 25,590 students who are currently enrolled in college. Just over 63 percent of these students attend community or technical schools, while the remaining 37 percent attend four-year institutions. Of those students who attend four-year schools, the largest percentage (29 percent) attend private four-year colleges. However, when both the Tacoma and Seattle campuses of the University of Washington are combined, UW attracts the highest percentage of Pierce County students with 30 percent (see Figure 29).

¹⁹ The institutions in the county include Bates Technical College, Clover Park Technical College, Pierce College District, Tacoma Community College, University of Washington-Tacoma, Pacific Lutheran University, University of Puget Sound, and The Evergreen State College in Tacoma.

Figure 29

**Tacoma Pierce
Total Enrollments by Home Region of Student
2-Year: Public Community/Technical Colleges
4-Year: Public and ICW**

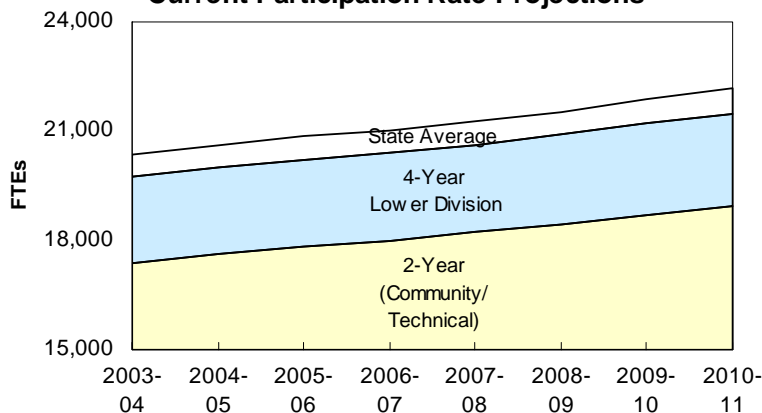


Source: Public: Higher Education Simulation Model, Version 1.15.
Higher Education Coordinating Board, June 2005.
ICW: survey of institutions.
NOTE: Data reflect 2004-05 for public institutions; 2003-04 for ICW.
4-year data include undergraduate, graduate and professional enrollments.

Similar to the rest of Washington, the population of Pierce County is projected to continue its growth between now and 2010. If the same percentage of people elect to go to college, projected enrollments will increase with the population. Based on HECB projections, lower-division enrollments would grow from 19,736 in 2003-04 to 21,492 in 2010-11. However, if participation rates in the county increased, then additional enrollments would be anticipated. For instance, if Pierce County's participation rate matched the state average, enrollments would increase by 675 FTE, bringing total enrollments to 22,167 FTE in 2010 (see Figure 30).

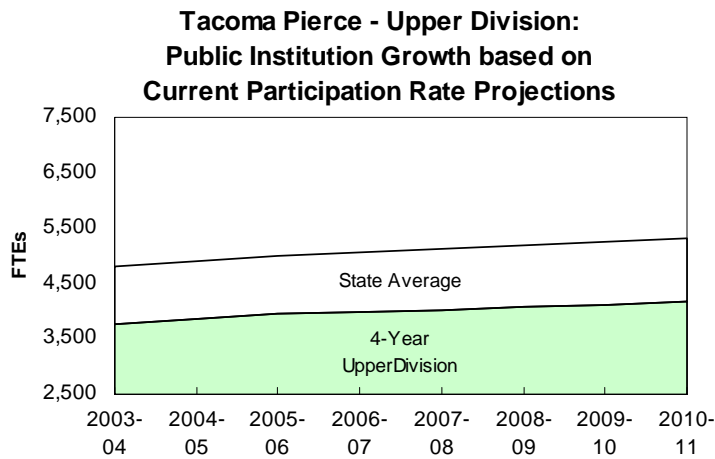
Figure 30

**Tacoma Pierce - Lower Division:
Public Institution Growth based on
Current Participation Rate Projections**



The same trend is expected for enrollments in the upper-division. Enrollments are projected to increase from 3,776 FTE in 2003-04 to 4,164 in 2010-11, if the same percentage of the population continues to choose to go to college. Unlike the lower-division, Pierce County is significantly below state average upper-division participation rates. Thus, if the rate were to increase to meet the average, an additional 1,115 enrollments are projected for 2010 (see Figure 31). It is of note that there is some disparity between the region’s current participation rate and the state average. However, this analysis does not include data from private schools (ICW, private for-profit, etc.). Thus, the actual projections regarding participation rate may be higher than those included in this report.

Figure 31



Regional Workforce Supply

Health care and social assistance occupations have historically provided the largest number of jobs and highest wages in the county and this trend is projected to continue. Despite the prevalence of this industry, analysts have predicted critical shortage areas (especially for nursing and other medical technicians), many of which will require middle-level and long preparation (see Tables 18 and 19). In total, 380,000 jobs will be created for health care personnel, finance personnel, paralegals, educators, and sales people in Pierce County in the next decade. Again, growth in these positions will most likely require some postsecondary training.

Table 18
Key Occupations Requiring Middle-Level Preparation

Occupational Titles	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
	Registered Nurses	185	0.8%
Carpenters	122	13.0%	\$40,690
Supervisors/Managers of Office and Administrative Support Workers	110	2.3%	\$45,300
Supervisors/Managers of Retail Sales Workers	105	2.9%	\$41,270
Cooks, Restaurant	103	4.3%	\$22,050
Maintenance and Repair Workers, General	80	1.9%	\$36,130
Licensed Practical and Licensed Vocational Nurses	79	1.9%	\$35,660
Supervisors/Managers of Food Preparation and Serving Workers	65	1.8%	\$31,970
Supervisors/Managers of Construction Trades and Extraction Workers	56	3.3%	\$61,940
Gaming Dealers	51	3.3%	\$14,910
Plumbers, Pipefitters, and Steamfitters	51	9.9%	\$47,210
Automotive Service Technicians and Mechanics	49	10.1%	\$36,600
Cooks, Institution and Cafeteria	45	5.8%	\$24,430
Medical Secretaries	45	1.6%	\$32,450
Fire Fighters	42	1.0%	\$53,750

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Table 19
Key Occupations Requiring Long Preparation

Occupational Titles	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
	Elementary School Teachers, Except Special Education	141	0.3%
Secondary School Teachers, Except Special and Voc. Education	93	0.0%	\$45,730
Teachers, Primary, Secondary, and Adult, All Other	85	*N/A	\$31,290
General and Operations Managers	71	1.9%	\$111,770
Middle School Teachers, Except Special and Voc. Education	65	0.8%	\$43,790
Accountants and Auditors	58	5.9%	\$61,260
Rehabilitation Counselors	53	0.4%	\$30,940
Counselors, Social, and Religious Workers, All Other	45	*N/A	\$38,010
Construction Managers	29	6.6%	\$101,390
Lawyers	28	1.1%	\$74,920
Insurance Sales Agents	26	2.9%	\$49,230
Multi-Media Artists and Animators	25	*N/A	*N/A
Mental Health and Substance Abuse Social Workers	24	0.6%	\$46,060
Financial Managers	23	8.9%	\$78,150
Educational, Vocational, and School Counselors	22	3.7%	\$45,510

* - Mean Annual Wages are unavailable for occupation

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Regional Community Demand

Pierce County is the second largest county in the state containing one-tenth of the population, labor force, and job-base. Growth in the labor force is projected to continue over the next decade and shifts in industrial patterns will accompany this growth. Like other areas of the state, Pierce County will continue to experience a shift away from manufacturing to the service industry. The area has experienced layoffs in the aerospace and technology sectors, though the presence of government institutions like the Port of Tacoma, McChord Airforce Base, and Fort Lewis have stabilized the regional economy. Local planners and stakeholders are focusing strategic planning efforts on attracting high-technology firms, providing training for incumbent workers, and increasing access to job training for youth, low-income individuals, and individuals with limited English proficiency so that the region can meet the increased demand for highly-skilled workers.

Southwest Regional Needs Assessment

Regional Student Demand

The Southwest region includes the four counties of Clark, Skamania, Cowiltz, and Wahkiakum. The total population for the region is 501,600, though roughly 78 percent of the population resides in Clark County (part of the Portland, Oregon metropolitan statistical area (MSA)). The region has four colleges/universities, including a public research university branch campus, two public community colleges and a private institution, providing a combined 10,435 FTE enrollment (see Table 20). In addition, there are three four-year colleges and one two-year institution located just across the state border in Portland. They include Portland State University, the Oregon Institute of Technology's metro campus, Oregon Health and Science University, and Portland Community College.

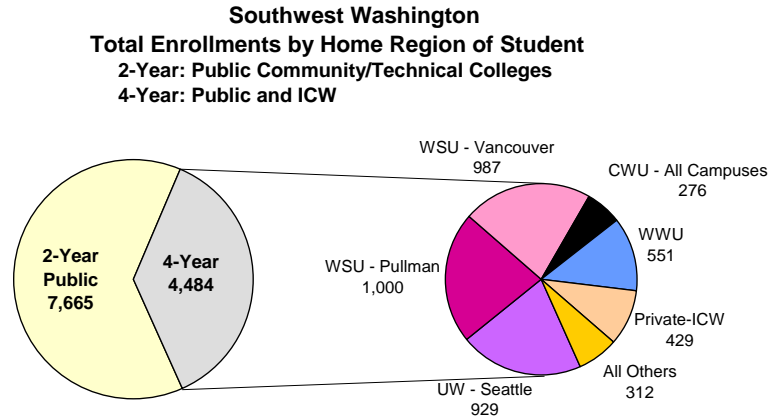
Table 20
Colleges or Universities Located in the Southwest Region

Institution Sector	Name	Location	Size (FTE)
Public Four-Year	Washington State University - Vancouver	Vancouver	1,257
Private Non-Profit Four-Year	Golden Gate Baptist Theological Seminary - Northwest	Vancouver	60
Public Two-Year	Clark College	Vancouver	6,639
Public Two-Year	Lower Columbia College	Longview	2,479
Region Total			10,435

Source: Integrated Postsecondary Education Data System, Peer Analysis System.

One of the most prevalent higher education issues facing the region, as identified by regional planners, is that it is below the state average in the number of residents currently enrolled in college. Regional stakeholders have developed strategic plans to target youth and education to encourage enrollment in college to meet the needs of employers in the region. In the 2004-05 school year, the Southwest region was home to 12,149 students enrolled in college, 37 percent of whom attended a four-year institution. Roughly 60 percent of these students are equally divided among the campuses of WSU (Pullman and Vancouver) and the UW (see Figure 32).

Figure 32

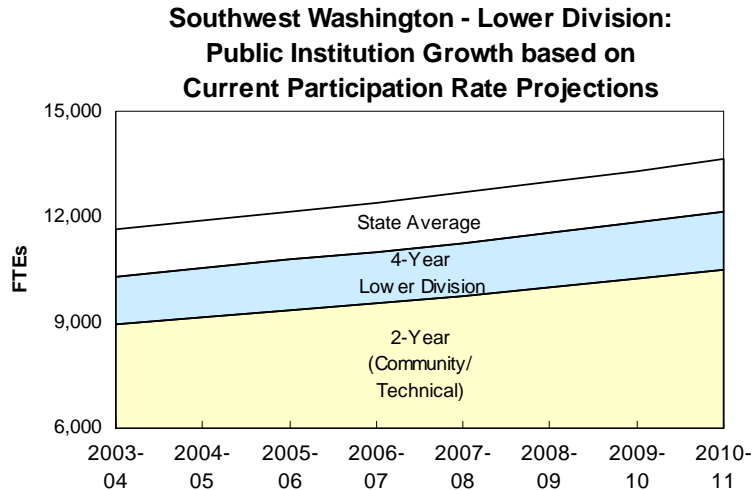


Source: Public: Higher Education Simulation Model, Version 1.15.
Higher Education Coordinating Board, June 2005.
ICW: survey of institutions.
NOTE: Data reflect 2004-05 for public institutions; 2003-04 for ICW.
4-year data include undergraduate, graduate and professional enrollments.

As mentioned earlier, student demand in the region falls below the Washington state average as well as that in the Portland statistical area. Roughly 3.6 percent of the total population is currently enrolled in college, though 12.2 percent of 17-19 year olds and 17.3 percent of 20-24 year olds are enrolled in higher education in the state.²⁰ But despite below average participation rates, the region is increasing in total population and will need to expand lower-division enrollments from 10,316 FTE in 2003-04 to 12,128 FTE in 2010 to maintain the current level of service. If participation rates in the region were to increase (using the state average as an example), then total enrollments would need to increase to 13,645 FTE in 2010-11 to meet student demand (see Figure 33).

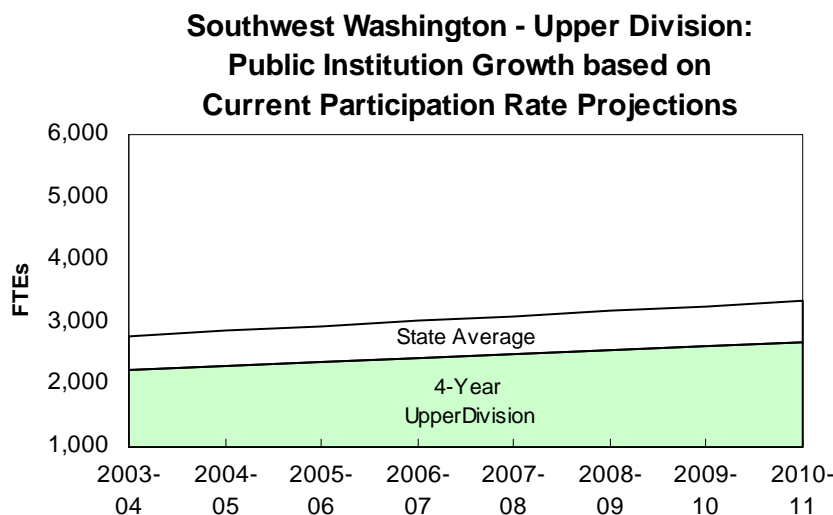
²⁰ Estimates from the Southwest Washington Workforce Development Council (SWWDC) indicate that approximately 21 percent of residents between the ages of 18-25 are currently enrolled in college. The difference between HECB analysis and that of the SWWDC are likely due to the large out-of-state enrollments at Oregon colleges that are not captured in the HECB analysis.

Figure 33



Enrollment increases of roughly 17 percent can also be expected for upper-division students between 2003-04 and 2010-11. If participation rates remain the same, enrollments will expand from 2,230 to 2,684 during that time period. However, if rates grow to meet state averages, enrollments would increase to 3,342 in 2010-11 (see Figure 34). It is of note that projected lower- and upper-division increases, based both on population increases and increases in the regional participation rate, would require a 35 percent expansion in enrollments over current levels. This percentage of growth is the highest in the state.

Figure 34



Regional Workforce Demands


Between 2002 and 2012, the counties of the Southwest region are expected to have approximately 13,660 job openings in middle-level and long preparation occupations. Despite having above average labor force participation rates, the per capita income for the region is below the state average, which suggests that many of the jobs in the region are in lower preparation, lower paying fields such as manufacturing, service, and retail. However, occupations in health care, construction, finance and insurance, and education are growing most quickly, many of which require baccalaureate education. This trend is reflected in Tables 21 and 22 which list high demand for registered nurses (training needs could be met with either a two-year or four-year degree), teachers, various types of managers, and accountants/auditors.

Table 21
Key Occupations Requiring Middle-Level Preparation

Occupational Titles	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
	Registered Nurses	103	1.1%
Supervisors/Managers of Retail Sales Workers	95	2.1%	\$38,180
Carpenters	75	12.6%	\$39,060
Cooks, Restaurant	65	4.6%	\$20,130
Supervisors/Managers of Office and Administrative Support Workers	57	1.9%	\$43,190
Maintenance and Repair Workers, General	56	2.7%	\$33,150
Semiconductor Processors	54	12.9%	\$29,840
Electricians	54	16.1%	\$58,770
Supervisors/Managers of Construction Trades and Extraction Workers	39	2.1%	\$61,400
Automotive Service Technicians and Mechanics	38	8.1%	\$36,850
Supervisors/Managers of Food Preparation and Serving Workers	37	1.7%	\$28,230
Supervisors/Managers of Production and Operating Workers	36	4.2%	\$50,080
Plumbers, Pipefitters, and Steamfitters	33	22.2%	\$55,800
Welders, Cutters, Solderers, and Brazers	30	19.0%	\$34,690
Barbers	27	0.2%	\$21,840

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Table 22
Key Occupations Requiring Long Preparation

	Long Preparation (Four years or more of academic work, bachelor's degree or higher; may require additional work experience.)		
Occupational Titles	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
Elementary School Teachers, Except Special Education	108	0.5%	\$44,720
Secondary School Teachers, Except Special and Voc. Education	65	*N/A	\$45,820
Teachers, Primary, Secondary, and Adult, All Other	64	*N/A	\$32,150
General and Operations Managers	54	1.1%	\$97,400
Middle School Teachers, Except Special and Voc. Education	50	0.7%	\$43,720
Accountants and Auditors	34	5.9%	\$55,630
Rehabilitation Counselors	29	0.2%	\$27,370
Construction Managers	28	3.6%	\$75,220
Dentists	25	*N/A	\$177,690
Civil Engineers	18	1.2%	\$62,630
Insurance Sales Agents	18	2.3%	\$60,790
Writers and Authors	17	0.8%	\$49,040
Education Administrators, Elementary and Secondary School	17	*N/A	\$79,490
Lawyers	17	0.7%	\$86,970
Loan Officers	17	2.7%	\$57,270

* - Mean Annual Wages are unavailable for occupation

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Community Demand

Strategic regional planning by local stakeholders is divided into two sub-areas (Wahkiakum and Cowlitz Counties and Clark and Skamania Counties) and employs a compilation of information sources to assess the need for a highly qualified workforce. Compared to Washington and the Portland region, workers in Southwest Washington are more likely to be in construction, production, or service jobs and less likely to be in professional, technical, management, or sales positions. Thus, regional planners are actively focused on providing workforce preparation education.

However, it is also of note that the Southwest region is actually a net exporter of jobs, meaning that there are more people than there are job openings. Many residents commute outside their region for employment or higher paying positions. Local planners are therefore working to enhance the region's competitiveness by increasing collaborative efforts with baccalaureate institutions, community colleges, technical schools, and local employers to identify key industrial clusters and gear educational efforts toward meeting employer demands in an effort to retain highly qualified workers. Target clusters like health care, professional and technical, as well as finance and insurance already have a significant presence in the region, often require college preparation and offer high-paying wages.

North Central Regional Needs Assessment

Regional Student Demand

The North Central region includes the counties of Okanogan, Chelan, Douglas, Grant, and Adams. The total population of the region based on 2003 U.S. Census estimates is 236,153. The region has two colleges, both public community colleges, that serve 4,122 full-time equivalent students (see Table 23).

Table 23
Colleges or Universities Located in the North Central Region

Institution Sector	Name	Location	Size (FTE)
Public Two-Year	Big Bend Community College	Moses Lake	1,649
Public Two-Year	Wenatchee Valley College	Wenatchee	2,472
Region Total			4,122

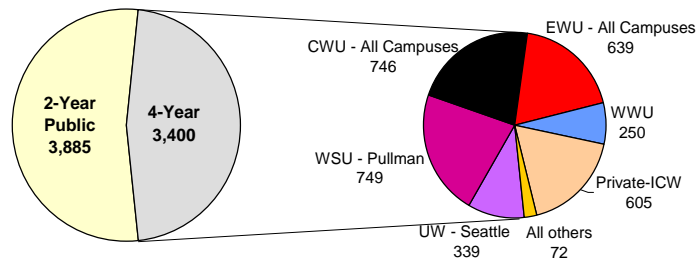
Source: Integrated Postsecondary Education Data System, Peer Analysis System.

Student Preference

The region is home to 7,285 students who currently attend college, slightly under half of whom attend a four-year institution. Roughly 63 percent of these students are equally divided among Washington State University, Central Washington University, and Eastern Washington University (see Figure 35).

Figure 35

North Central Washington
Total Enrollments by Home Region of Student
2-Year: Public Community/Technical Colleges
4-Year: Public and ICW

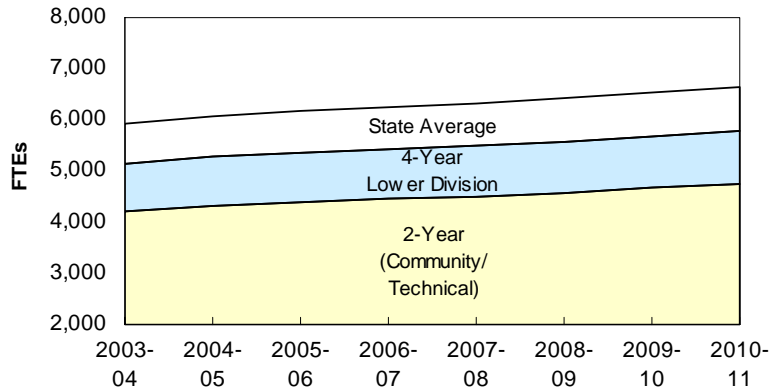


Source: Public: Higher Education Simulation Model, Version 1.15.
Higher Education Coordinating Board, June 2005.
ICW: survey of institutions.
NOTE: Data reflect 2004-05 for public institutions; 2003-04 for ICW.
4-year data include undergraduate, graduate and professional enrollments.

Student demand for higher education in the region is slightly below the state average for younger students (17-24 year olds). However, the region has experienced population growth over the past decade and that trend is expected to continue. Despite lower than average participation for traditional-age college students, enrollment capacity must be increased from 5,161 FTE in 2003-04 to 5,777 FTE in 2010-11 for the lower-division, if the same percentage of students from the region continue to attend college (see Figure 36). If the percentage of student attending college increased to the state average, especially enrollments for the 17-19 year old age group, then enrollment capacity would need to expand to accommodate 6,642 FTE.

Figure 36

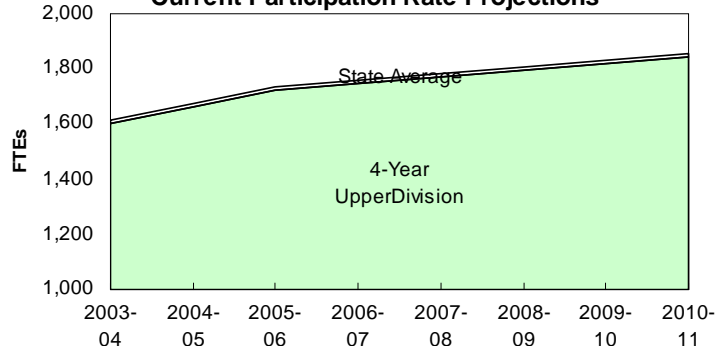
**North Central Washington - Lower Division:
Public Institution Growth based on
Current Participation Rate Projections**



Enrollment increases of roughly 13 percent can also be expected for upper-division students between 2003-04 and 2010-11 based on population increases. If participation rates remain the same, enrollments will expand from 1,605 FTE to 1,842 FTE in 2010-11. Unlike lower-division, the region’s participation rates for the upper-division are only slightly below the state average, making FTE increases to match the average negligible (see Figure 37).

Figure 37


**North Central Washington - Upper Division
Public Institution Growth based on
Current Participation Rate Projections**



Regional Workforce Demand

Between 2002 and 2012, the counties of the North Central region are expected to have steady growth in annual job openings in middle-level and long preparation occupations. Like many other regions in Washington, demand for registered nurses, who can be trained either in two-year or four-year settings, continues to grow. Growth in the retail and service industries is also reflected in the middle-level preparation group, with openings for cooks and retail managers/workers on the rise. Increasing demand in the government sector, especially in educationally-related fields, is demonstrated in the number of openings for elementary, middle school, and secondary teachers (see Tables 24 and 25).

**Table 24
Key Occupations Requiring Middle-Level Preparation**

Occupational Titles	Average	Unemployment **	Estimated
	Annual Total Openings 2002-2012	Insurance Ratio 2003	Mean Wage 2003
 Middle-Level Preparation (One to four years of training on the job, through an employer or institutional instruction, or a combination, including apprenticeships, certificates, diplomas, or associate degrees.)			
Registered Nurses	78	0.9%	\$49,140
Graders and Sorters, Agricultural Products	72	16.0%	\$16,970
Cooks, Restaurant	37	6.9%	\$20,060
Supervisors/Managers of Retail Sales Workers	36	3.1%	\$38,210
Carpenters	33	20.6%	\$41,140
Maintenance and Repair Workers, General	30	1.6%	\$32,510
Supervisors/Managers of Office and Administrative Support Workers	26	1.2%	\$41,660
Supervisors/Managers of Farming, Fishing, and Forestry Workers	24	4.4%	\$40,340
Electricians	24	11.6%	\$49,320
Supervisors/Managers of Construction Trades and Extraction Workers	23	1.7%	\$49,140
Supervisors/Managers of Food Preparation and Serving Workers	20	1.2%	\$29,120
Cooks, Institution and Cafeteria	20	7.2%	\$22,280
Licensed Practical and Licensed Vocational Nurses	20	0.6%	\$32,350
Automotive Service Technicians and Mechanics	19	8.0%	\$31,020
Farm Equipment Mechanics	17	2.1%	\$30,030

** - The percentage of people in the occupation that sought unemployment insurance benefits

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Table 25
Key Occupations Requiring Long Preparation

Occupational Titles	Average	Unemployment **	Estimated Mean Wage 2003
	Total Annual Openings 2002-2012	Insurance Ratio 2003	
Elementary School Teachers, Except Special Education	46	0.4%	\$43,550
Accountants and Auditors	37	2.3%	\$53,730
Teachers, Primary, Secondary, and Adult, All Other	37	*N/A	\$28,820
Secondary School Teachers, Except Special and Voc. Education	33	*N/A	\$44,060
Middle School Teachers, Except Special and Voc. Education	26	0.7%	\$43,330
General and Operations Managers	21	1.4%	\$92,820
Recreation Workers	13	1.9%	\$21,420
Construction Managers	12	6.6%	\$63,850
Medical and Clinical Laboratory Technologists	11	0.7%	*N/A
Preschool Teachers, Except Special Education	10	9.0%	\$23,600
Educational, Vocational, and School Counselors	10	2.7%	\$46,160
Insurance Sales Agents	9	2.5%	\$44,980
Education Administrators, Elementary and Secondary School	9	*N/A	\$76,460
Lawyers	9	0.4%	\$83,750
Rehabilitation Counselors	8	0.9%	\$25,440

* - Mean Annual Wages are unavailable for occupation

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Regional Community Demand

The North Central region is in many ways recovering from several years of difficult economic times. Given the cyclical nature of the agricultural economic base, local planners are intent on diversifying the business environment to help prevent extended periods of economic downturn. Part of this strategy is ensuring that local employers are readily able to access qualified workers by closing skill gaps in the incumbent population. Thus, regional higher education priorities include increasing postsecondary education and training capacity by strengthening partnerships with business and government. Though nearly one-third of the workforce will remain in agriculture, significant growth is forecasted in “white collar” occupations that are predicted to outpace “blue collar” growth and will require more education. These fields include government and education (as reflected in the tables above), health care, and technical services. The population in the region is also aging, as younger working-age adults move to different areas of the state for employment opportunities and older adults in retirement or semi-retirement return to the area for its rural geography and decreased cost of living. This demographic shift also impacts job growth in sectors outside agriculture (construction, medical and government services, and retail) and has higher education implications, either at the two-year or four-year level.

Tri-County Regional Needs Assessment

Regional Student Demand

The Tri-County region consists of the three counties of Kittitas, Yakima, and Klickitat and has a population of 281,480, nearly 81 percent of which resides in Yakima County. The region has four colleges; one public four-year, one private four-year, one public two-year, and one technical institution. The four institutions provide a combined 14,631 full-time equivalent (FTE) enrollments (see Table 26).

Table 26
Colleges or Universities Located in the Tri-County Region

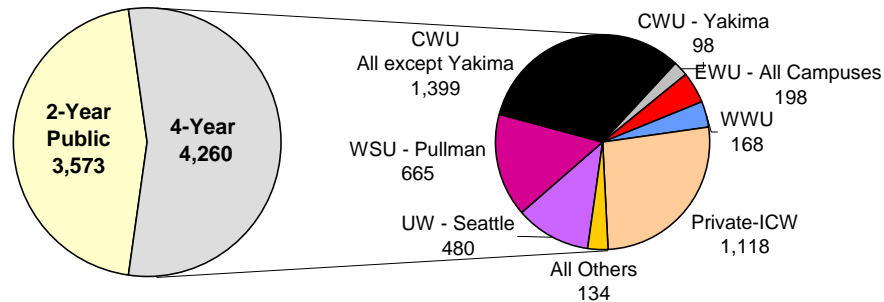
Institution Sector	Name	Location	Size (FTE)
Public Four-Year	Central Washington University	Ellensburg	8,657
Private Non-Profit Four-Year	Heritage University	Toppenish	984
Public Two-Year	Yakima Valley Community College	Yakima	3,846
Other	Perry Technical Institute	Yakima	1,143
Region Total			14,631

Source: Integrated Postsecondary Education Data System, Peer Analysis System.

Student Preference

The Tri-County region is home to 7,833 students who are currently enrolled in college, 54 percent of whom attend a four-year institution. The Tri-County and Eastern regions are the only two in the state that have more students attending four-year colleges than two-year. Of the 54 percent who attend four-year colleges, roughly 34 percent attend nearby Central Washington University, while 26 percent attend a variety of private institutions including Heritage University. The state's two public research institutions, Washington State University and the University of Washington, draw 15 percent and 11 percent, respectively (see Figure 38).

Figure 38
Tri-County
Total Enrollments by Home Region of Student
2-Year: Public Community/Technical Colleges
4-Year: Public and ICW



Source: Public: Higher Education Simulation Model, Version 1.15.

Higher Education Coordinating Board, June 2005.

ICW: survey of institutions.

NOTE: Data reflect 2004-05 for public institutions; 2003-04 for ICW.

4-year data include undergraduate, graduate and professional enrollments.

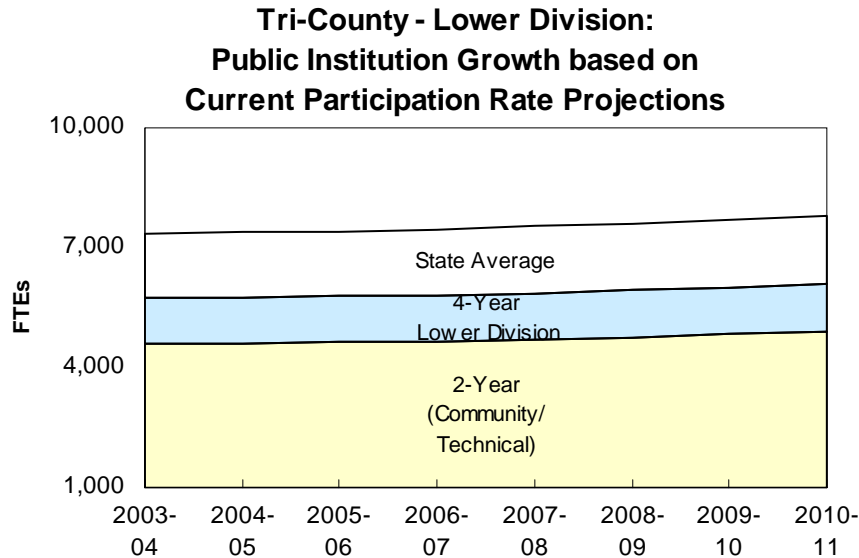
According to the regional Workforce Development Council's updated strategic plan, a key issue facing the region is increasing access to colleges and universities. The Tri-County region has the highest high school dropout rate of any region in the state and keeping students engaged in high school so that they may make the transition to higher education is a priority for local education and workforce development planners. The region is experiencing demographic shifts as increased numbers of Hispanic residents move to the region. Yakima County has the highest proportion of Hispanic residents, with the greatest percent increase between 1990 and 1999. According to data from the Office of the Superintendent for Public Instruction, Hispanic students fare worse than their Caucasian counterparts regarding issues of English proficiency and high school completion. Further, census data indicate that a higher proportion of Hispanics live at or below the poverty line when compared with Caucasians. Workforce development staff indicate that these factors are certainly barriers to getting livable-wage jobs and are therefore actively working to increase economic and educational parity for all citizens in the region. The authors of the region's workforce development strategic plan may have summed up these issues best when they state, "Today's challenges that are being faced in the educational system have a direct impact on the quality and strength of the future workforce development system."²¹

Based on HECB projections, the Tri-County region is expected to gain approximately 16,647 people in the next seven years. If the same percentage of that population continues to choose to attend college, there will be an increase in student demand and enrollments. In 2003-2004, roughly 5,757 FTE lower-division students enrolled in college from the region. That number

²¹ Quote taken from the Tri-County Workforce Development Council's 2005-2007 Strategic Plan, p. 3.

would increase to 6,090 FTE in 2010-11. However, if a greater percentage of the population elected to go to a college or university, an even larger increase in enrollments is anticipated. For instance, if the regional participation rate matched the state average, lower-division enrollments would increase to 7,803 FTE in 2010-11 (see Figure 39).

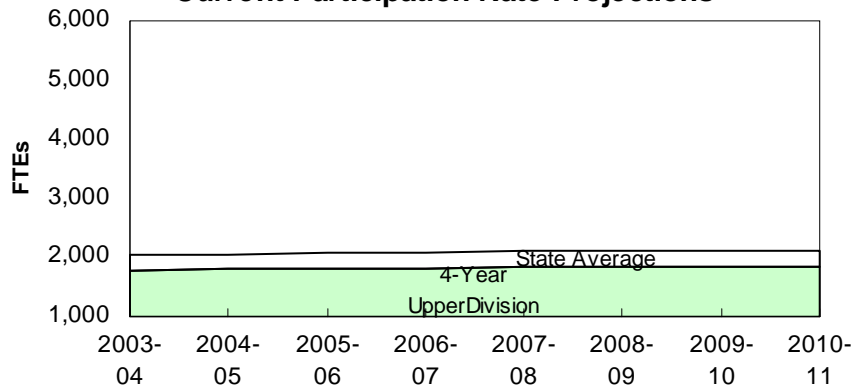
Figure 39



The same trend is anticipated at the upper-division. Enrollments are projected to increase from 1,775 FTE in 2003-04 to 1,854 FTE in 2010-11, based on population growth. If the regional participation rate increased to match the state average, an additional 272 enrollments are anticipated; bringing the 2010 enrollment total to 2,126 FTE (see Figure 40). It is of note that there is a fairly large disparity between the region’s current participation rate and the state average. However, this analysis does not include data from private ICW schools. Thus, the actual projections regarding participation rate may be higher than those included in this report.

Figure 40

**Tri-County - Upper Division:
Public Institution Growth based on
Current Participation Rate Projections**



Regional Workforce Demand


The key occupational growth in the region is projected in the government, health care, and agribusiness sectors, most of which could require some college-level training. The key occupations in the middle-level preparation category focus on health care and service industries (see Table 27). The long preparation category is heavily concentrated in government, particularly education with 47 percent of the total key occupations grouped in this category and 40 percent in social service (see Table 28).

Table 27
Key Occupations Requiring Middle-Level Preparation

	Middle-Level Preparation (One to four years of training on the job, through an employer or institutional instruction, or a combination, including apprenticeships, certificates, diplomas, or associate degrees.)	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
Occupational Titles				
Registered Nurses		78	0.6%	\$51,320
Graders and Sorters, Agricultural Products		74	25.9%	\$18,120
Carpenters		48	16.4%	\$37,190
Supervisors/Managers of Retail Sales Workers		47	2.4%	\$39,250
Maintenance and Repair Workers, General		41	1.5%	\$30,690
Cooks, Institution and Cafeteria		32	5.4%	\$23,080
Supervisors/Managers of Office and Administrative Support Workers		32	1.4%	\$43,240
Computer Support Specialists		26	4.2%	\$32,140
Cooks, Restaurant		24	9.4%	\$19,380
Supervisors/Managers of Food Preparation and Serving Workers		24	1.1%	\$31,190
Gaming Dealers		23	2.6%	*N/A
Licensed Practical and Licensed Vocational Nurses		22	1.1%	\$32,410
Automotive Service Technicians and Mechanics		21	8.1%	\$29,160
Police and Sheriff's Patrol Officers		20	1.6%	\$47,850
Supervisors/Managers of Farming, Fishing, and Forestry Workers		20	3.8%	\$36,270

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005.
 Available at www.workforceexplorer.com.

Table 28
Key Occupations Requiring Long Preparation

	Long Preparation (Four years or more of academic work, bachelor's degree or higher; may require additional work experience.)	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
Occupational Titles				
Elementary School Teachers, Except Special Education	61	0.1%	\$41,500	
Teachers, Primary, Secondary, and Adult, All Other	39	*N/A	\$33,820	
Secondary School Teachers, Except Special and Voc. Ed.	39	*N/A	\$43,610	
General and Operations Managers	31	0.8%	\$100,140	
Rehabilitation Counselors	31	0.7%	\$29,580	
Middle School Teachers, Except Special and Vocational Education	29	1.8%	\$42,210	
Accountants and Auditors	22	3.3%	\$67,590	
Computer Programmers	21	2.7%	\$49,710	
Educational, Vocational, and School Counselors	14	2.0%	\$46,750	
Education Administrators, Elementary and Secondary School	12	*N/A	\$78,600	
Recreation Workers	11	1.2%	\$24,170	
Mental Health and Substance Abuse Social Workers	11	1.4%	\$43,680	
Child, Family, and School Social Workers	11	5.3%	\$30,300	
Preschool Teachers, Except Special Education	10	14.2%	\$22,550	
Mental Health Counselors	10	0.1%	\$32,630	
* - Mean Annual Wages are unavailable for occupation				

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Regional Community Demand

The Tri-County region continues to rely on the agribusiness-related industry for roughly 48 percent of employment in the region. However, the seasonal nature of agriculture work factors into the region's lower than average wages and salaries. Thus, regional stakeholders have actively engaged in partnerships with local business, education, and labor to develop plans to address the region's current and future workforce needs and create livable wage jobs. Key among the drivers for future economic development in the region are agriculture/food processing, manufacturing (petroleum, coal, and agricultural products), health care, and construction. Many occupations in each of these industries will require some postsecondary training, both in terms of new workers entering the workforce and training for incumbent and dislocated employees who are being encouraged to stay.

Eastern Washington Regional Needs Assessment

Regional Student Demand

The Eastern region includes nine counties on the eastern border of the state: Ferry, Stevens, Pend Oreille, Lincoln, Whitman, Walla Walla, Columbia, Garfield, and Asotin. The region is largely rural and contains a sparsely dispersed population of approximately 195,700 (2000 U.S. Census) and four colleges or universities. One of the state's two public research institutions, Washington State University, is located in Pullman and provides 72 percent of the region's 23, 815 full-time equivalent enrollments (see Table 29).

Table 29
Colleges or Universities Located in the Eastern Region

Institution Sector	Name	Location	Size (FTE)
Public Four-Year	WSU-Pullman	Pullman	17,342
Private Non-Profit Four-Year	Walla Walla College	College Place	1,800
Private Non-Profit Four-Year	Whitman College	Walla Walla	1,512
Public Two-Year	Walla Walla Community College	Walla Walla	3,161
Region Total			23,815

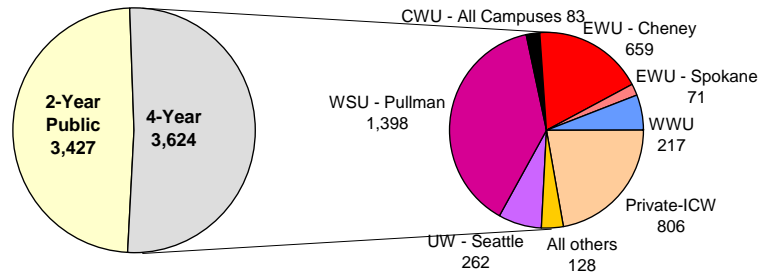
Source: Integrated Postsecondary Education Data System, Peer Analysis System.

Student Preference

The Eastern region is home to 7,051 students currently attending college, over half of whom attend a four-year institution.²² The Eastern and Tri-County regions are the only two in the state with over half of their postsecondary enrollments at four-year institutions. Nearly 60 percent of students who attend a four-year college do so in the region (WSU) or in nearby Spokane County at Eastern Washington University (see Figure 41).

²² This figure does not include students who attend college out-of-state or are categorized as "unknown."

Figure 41
Eastern Washington
Total Enrollments by Home Region of Student
 2-Year: Public Community/Technical Colleges
 4-Year: Public and ICW



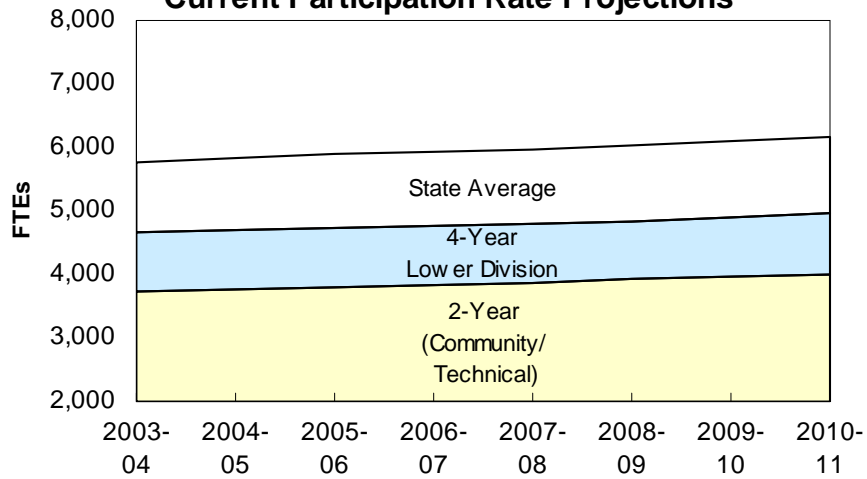
Source: Public: Higher Education Simulation Model, Version 1.15.
 Higher Education Coordinating Board, June 2005.
 ICW: survey of institutions.
 NOTE: Data reflect 2004-05 for public institutions; 2003-04 for ICW.
 4-year data include undergraduate, graduate and professional enrollments.

Roughly 4.5 percent of adults living in the Eastern region currently attend a college or university, which matches the state average. Within the total population, about 13 percent of 17-19 year olds and 14 percent of 20-24 year olds attend college. Both of these figures fall below average participation rates for the rest of the state.

Despite lower than average enrollments for traditional-age college students, the region would still need to increase lower-division enrollments from 4,660 FTE in 2003-04 to 4,963 FTE in 2010-11 to accommodate anticipated increases in the population and maintain current levels of service (see Figure 42). Upper-division enrollments would need to increase from 1,421 in 2003-04 to 1,538 in 2010-11 (see Figure 43). Neither of these estimates account for any increase in the percentage of the population who decide to attend college. For instance, if participation rates for lower-division enrollment in the region were to increase to the state average, enrollments in 2010-11 would increase to 6,169 FTE in the lower-division alone.

Figure 42

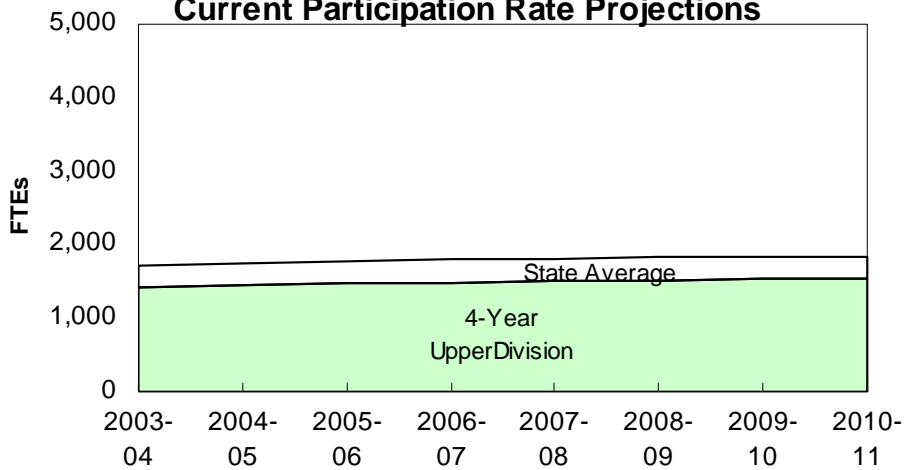
**Eastern Washington - Lower Division:
Public Institution Growth based on
Current Participation Rate Projections**



Source: Higher Education Simulation Model, Version 1.15, Higher Education Coordinating Board, June 2005.

Figure 43

**Eastern Washington - Upper Division:
Public Institution Growth based on
Current Participation Rate Projections**




Source: Higher Education Simulation Model, Version 1.15, Higher Education Coordinating Board, June 2005.

Regional Workforce Needs

A key higher education issue facing the region is how to create a supply of workers for occupations in the large agricultural and service industries, which require little higher education training, while at the same time producing and retaining highly skilled workers to fill positions in teaching, engineering, or health care related occupations. This is especially difficult for the latter group since wages in the region are typically lower than wages for similar positions in urban areas. Due to the sparse population distribution, easy access to colleges or universities is often difficult, especially for working adults.


Between 2002 and 2012, the Eastern region is expected to have approximately 604 annual job openings in middle-level and long preparation categories. The key occupations in the region requiring at least a BA (long preparation) cluster in education fields. Demand for registered nursing positions will also be high and could be met either by middle-level preparation or long preparation. Anticipated openings for nurses are more than double the number of openings for the second highest-demand occupation (see Tables 30 and 31).

Table 30
Key Occupations Requiring Middle-Level Preparation

	Middle-Level Preparation (One to four years of training on the job, through an employer or institutional instruction, or a combination, including apprenticeships, certificates, diplomas, or associate degrees.)	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
Occupational Titles				
Registered Nurses		70	1.8%	\$44,020
Supervisors/Managers of Retail Sales Workers		30	1.3%	\$35,990
Maintenance and Repair Workers, General		29	1.2%	\$31,020
Carpenters		25	1.4%	\$30,390
Cooks, Institution and Cafeteria		24	1.5%	\$22,340
Supervisors/Managers of Office and Administrative Support Workers		22	1.4%	\$39,060
Biological Technicians		18	1.7%	\$32,200
Graders and Sorters, Agricultural Products		18	2.0%	\$18,210
Fire Fighters		17	1.1%	\$19,250
Supervisors of Food Preparation and Serving Workers		17	1.6%	\$31,760
Supervisors of Construction Trades and Extraction Workers		16	1.4%	\$51,840
Cooks, Restaurant		15	1.5%	\$19,200
Licensed Practical and Licensed Vocational Nurses		14	1.5%	\$30,810
Electricians		14	1.2%	\$52,510
Automotive Service Technicians and Mechanics		13	1.5%	\$37,270

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Table 31
Key Occupations Requiring Long Preparation

	Long Preparation (Four years or more of academic work, bachelor's degree or higher; may require additional work experience.)	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
Occupational Titles				
Elementary School Teachers, Except Special Education	36	1.9%	\$45,710	
Secondary School Teachers, Except Special and Voc. Education	32	1.9%	\$45,430	
Teachers, Primary, Secondary, and Adult, All Other	32	1.9%	\$25,870	
Graduate Teaching Assistants	32	1.9%	*N/A	
Business Teachers, Postsecondary	24	1.9%	*N/A	
Middle School Teachers, Except Special and Voc. Education	20	1.9%	\$45,330	
Recreation Workers	16	1.3%	\$33,370	
Education Administrators, Postsecondary	15	1.9%	*N/A	
Accountants and Auditors	15	1.3%	\$50,320	
General and Operations Managers	15	1.1%	\$88,280	
Educational, Vocational, and School Counselors	14	1.8%	\$44,210	
Health Specialties Teachers, Postsecondary	13	1.9%	*N/A	
Librarians	12	1.5%	\$45,810	
Construction Managers	9	1.7%	\$63,130	
Agricultural and Food Scientists	9	1.6%	*N/A	

** - Mean Annual Wages are unavailable for occupation*

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Regional Community Needs

The nine counties of the Eastern region account for 21 percent of the total square mileage in Washington state and are sparsely populated, offering a “rural lifestyle” to their residents. Regional economic development efforts linked with education must be geared specifically to the region, as it contains a series of assets and challenges that differ from more densely populated regions like the Puget Sound. Planners in the region point out that “there is a significant difference between what is occurring on the I-5 corridor and the rural counties of the state.”²³ Employers in the region would like students to be encouraged to explore both workforce preparation and baccalaureate education in an effort to meet the demand for the numerous jobs in the service, agriculture, and natural resource based industries. However, the trend away from the

²³ Quotation is from the Eastern Washington Partnership Workforce Development Council’s Strategic Five-Year Plan.

latter two industries has created a greater demand for postsecondary education, especially as it relates to non-traditional, working students. Anticipated growth in health care related fields as well as government occupations like teaching and engineering will require advanced education. The counties are working together to provide or improve the communications systems in the region to provide high-speed internet to facilitate greater access to distance learning and job retraining.

Benton-Franklin Regional Assessment

Regional Student Demand

The Benton-Franklin region includes Benton and Franklin Counties in southeastern Washington. The population in the region is approximately 145,000 and the region includes two postsecondary institutions: a public two-year community college and a public research university branch campus which currently provide a combined 5,062 FTE enrollment (see Table 32).

Table 32
Colleges or Universities Located in the Benton-Franklin Region

Institution Sector	Name	Location	Size (FTE)
Public Four-Year	WSU-Tri-Cities (upper division only)	Richland	649
Public Two-Year	Columbia Basin College	Pasco	4,413
Region Total			5,062

Source: Integrated Postsecondary Education Data System, Peer Analysis System.

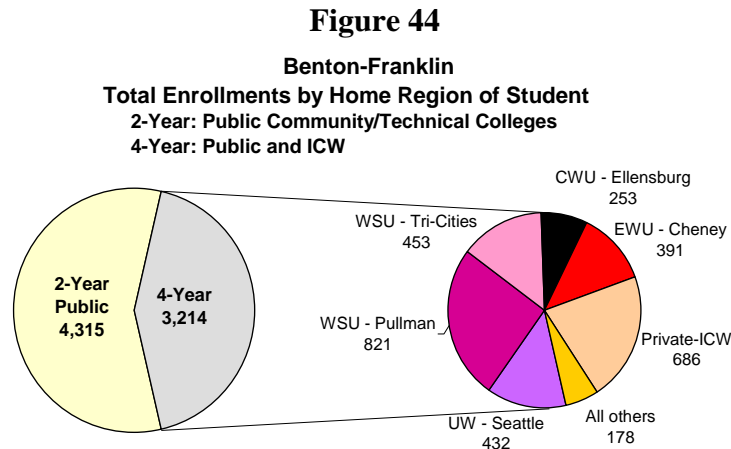
One of the key higher education issues in the region regards creating a four-year residential institution. With the exception of authorization for lower-division enrollments in the biotechnology program at WSU Tri-Cities, the region does not currently have a four-year college. Community leaders are currently “compiling a more compelling case” regarding Benton-Franklin’s higher education needs and are expected to bring that proposal to the HECB for further consideration later in 2005.²⁴

Student Preference

The Benton-Franklin region is home to 7,529 students currently attending college, roughly 43 percent of whom attend a four-year institution.²⁵ Students who call the region home and attend a four-year institution are quite mobile and attend public and private institutions across the state. Students most frequently attend Washington State University, with more than one-third of four-year enrollees attending either the Pullman or Tri-Cities campus (see Figure 44).

²⁴ The quote is taken from the “Background Information on Higher Education Issue” brief produced by the Tri-City Industrial Development Council.

²⁵ This figure does not include students who attend college out-of-state or are categorized as “unknown.”

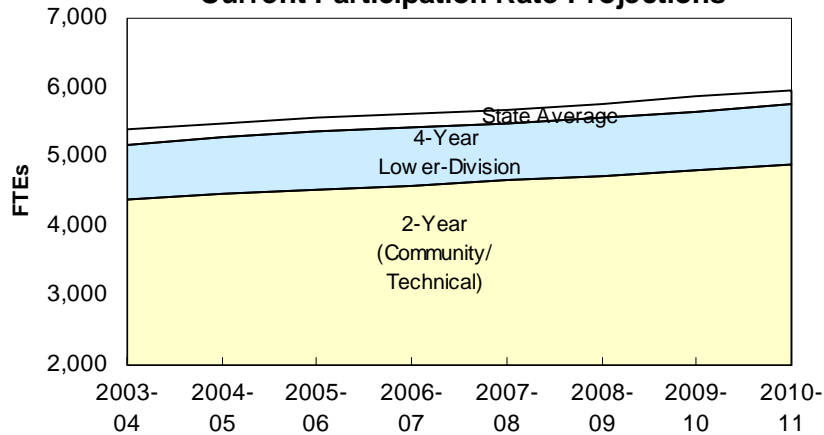


Source: Public: Higher Education Simulation Model, Version 1.15.
 Higher Education Coordinating Board, June 2005.
 ICW: survey of institutions.
 NOTE: Data reflect 2004-05 for public institutions; 2003-04 for ICW.
 4-year data include undergraduate, graduate and professional enrollments.

Student demand estimates in the region based on historic participations rates indicate that roughly five percent of the total population in the region currently attends a college or university, slightly above the state average. However, the region falls below the state average among traditional college-age students (age 17-19) at 14 percent, compared with the state average of 17 percent.

Despite lower than average participation in the lower-division (based on current participation rates), the population in the region will continue to grow and impact higher education. HECB projections indicate that combined community and technical and four-year enrollments will need to expand from 5,184 FTE in 2003-04 to 5,755 FTE in 2010-11 to maintain the current level of participation. If a higher proportion of the population chooses to attend college, for instance to match the state average, an additional 200 FTE enrollments would be necessary (see Figure 45).

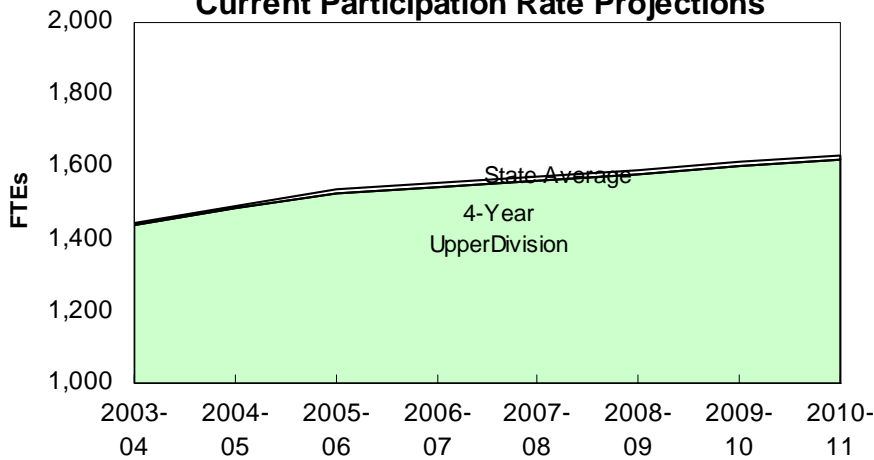
Figure 45
Benton-Franklin - Lower Division:
Public Institution Growth based on
Current Participation Rate Projections



Source: Higher Education Simulation Model, Version 1.15, Higher Education Coordinating Board, June 2005.

Increases in anticipated enrollments are also projected for upper-division students. The region will need to accommodate an increase in upper-division enrollments of approximately 12 percent, from 1,436 FTE in 2003 to 1,618 FTE in 2011 to maintain the same service level. This increase matches the state average almost exactly with a difference of only 13 FTEs in 2011 (Figure 46).

Figure 46
Benton-Franklin - Upper Division:
Public Institution Growth based on
Current Participation Rate Projections




Source: Higher Education Simulation Model, Version 1.15, Higher Education Coordinating Board, June 2005.

Regional Workforce Needs

Between 2002 and 2012, Benton and Franklin Counties are expected to have approximately 828 annual job openings in middle-level and long preparation categories. The key occupations in the region requiring at least a BA cluster in education and engineering fields, while the mid-level preparation (one to four years of training) are scattered across various domains. Demand for nurses tops the list of mid-level preparation occupations, a trend that is echoed across Washington state. The occupations in key industries are summarized in Tables 33 and 34 below.

**Table 33
Key Occupations Requiring Middle-Level Preparation**

	Middle-Level Preparation (One to four years of training on the job, through an employer or institutional instruction, or a combination, including apprenticeships, certificates, diplomas, or associate degrees.)	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
Occupational Titles				
Registered Nurses		63	1.1%	\$54,310
Supervisors/Managers of Retail Sales Workers		44	2.0%	\$35,900
Graders and Sorters, Agricultural Products		37	9.0%	\$17,790
Supervisors/Managers of Office and Administrative Support Workers		34	0.8%	\$49,200
Maintenance and Repair Workers, General		33	2.1%	\$31,690
Carpenters		32	9.8%	\$45,300
Cooks, Restaurant		23	5.9%	\$20,180
Nuclear Technicians		23	2.4%	*N/A
Supervisors/Managers of Construction Trades and Extraction Workers		22	2.5%	\$55,920
Automotive Service Technicians and Mechanics		21	6.5%	\$33,630
Electricians		21	23.7%	\$50,720
Plumbers, Pipefitters, and Steamfitters		20	16.0%	\$50,320
Cooks, Institution and Cafeteria		17	3.7%	\$21,560
Supervisors/Managers of Food Preparation and Serving Workers		17	1.2%	\$32,440
Licensed Practical and Licensed Vocational Nurses		14	1.2%	\$33,540

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Table 34
Key Occupations Requiring Long Preparation

Occupational Titles	Average	Unemployment **	Estimated Mean Wage 2003
	Annual Total Openings 2002-2012	Insurance Ratio 2003	
Elementary School Teachers, Except Special Education	50	0.3%	\$44,690
Engineering Managers	38	1.5%	\$111,110
Mechanical Engineers	35	5.8%	\$84,860
Secondary School Teachers, Except Special and Vocational Education	32	*N/A	\$44,170
General and Operations Managers	30	0.9%	\$114,240
Electrical Engineers	29	2.3%	\$78,870
Industrial Engineers	26	2.2%	\$79,680
Middle School Teachers, Except Special and Vocational Education	25	0.4%	\$44,870
Teachers, Primary, Secondary, and Adult, All Other	23	*N/A	\$32,690
Civil Engineers	22	1.4%	\$69,070
Management Analysts	22	1.2%	\$85,400
Accountants and Auditors	22	3.7%	\$57,840
Environmental Scientists and Specialists, Including Health	21	*N/A	\$71,550
Chemical Engineers	17	3.8%	\$79,800
Cost Estimators	15	1.4%	\$56,930

* - Mean Annual Wages are unavailable for occupation

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Regional Community Needs

The future demand for higher education varies depending on each region's specific industry patterns in relation to the community's efforts to direct its local economy. The Benton-Franklin region is home to a dense concentration of highly educated citizens, including those based at Hanford and the Department of Energy's Pacific Northwest National Laboratory (PNNL). Thus, local business leaders, educators, and economic development specialists are working to expand postsecondary capacity in the region. Specifically, development specialists are working to grow the high-technology skill base necessary to meet anticipated employer demands in years to come. This strategy is not only geared toward Hanford and PNNL, but also toward enhancing the leading private sector business in the region – agribusiness. Planners indicate that high technology training has applications in value-added processing (bi-engineering) and new crop development as well as in the ancillary manufacturing industries associated with agricultural business.

Spokane County Needs Assessment

Regional Student Demand

Spokane County spans 1,764 square miles on the state's eastern border and has a population of 431,027 (2003 U.S. Census estimate). The county has seven colleges or universities, including two public four-year schools (one is branch campus), two private four-year institutions, one for-profit college, and two community colleges (see Table 35). In combination, these schools provide 29,799 full-time equivalent (FTE) enrollments.²⁶

Table 35
Colleges or Universities Located in the Spokane County Region

Institution Sector	Name	Location	Size (FTE)
Public Four-Year	Eastern Washington University	Cheney/Spokane	8,603
Public Four-Year	Washington State University-Spokane	Spokane	597
Private Non-Profit Four-Year	Gonzaga University	Spokane	5,172
Private Non-Profit Four-Year	Whitworth College	Spokane	2,321
Private For-Profit	University of Phoenix-Spokane Campus	Spokane	Blank
Public Two-Year	Spokane Community College	Spokane	6,631
Public Two-Year	Spokane Falls Community College	Spokane	6,475
	Region Total		29,799

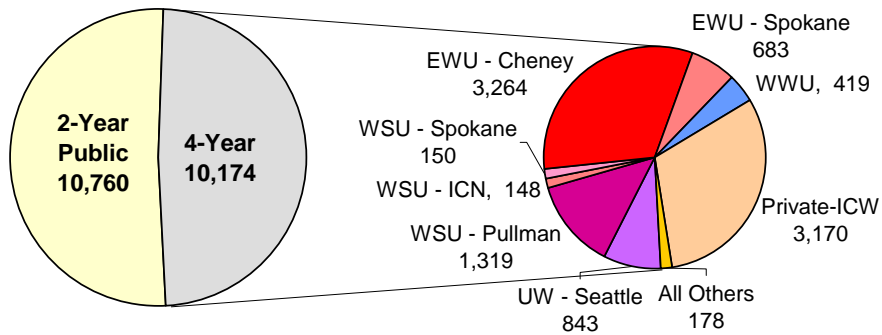
Source: Integrated Postsecondary Education Data System, Peer Analysis System.

Student Preference

Spokane County is home to 20,934 students who are currently enrolled in college, split almost equally between two-year and four-year institutions. Nearly 39 percent of students who attend four-year schools go to nearby Eastern Washington University located in Cheney/Spokane. EWU is followed in total enrollments by private, four-year institutions who garner 31 percent of students in the county. The combined campuses of Washington State University (Pullman, Spokane, and ICN) attract the third largest number of students, with 1,617 FTE or 16 percent of total four-year enrollments (see Figure 47).

²⁶ Enrollment statistics for the University of Phoenix are only available at the state level and cannot be broken out by region. Thus, the enrollment figure for Spokane County does not include students from this institution.

Figure 47
Spokane County
Total Enrollments by Home Region of Student
 2-Year: Public Community/Technical Colleges
 4-Year: Public and ICW

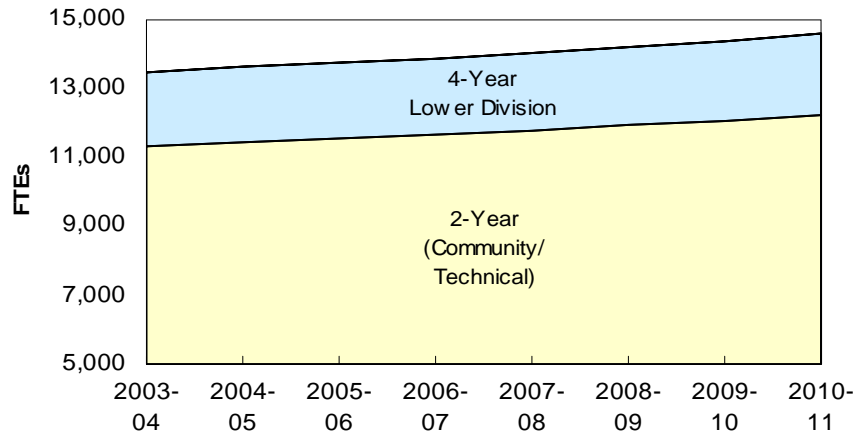


Source: Public: Higher Education Simulation Model, Version 1.15.
 Higher Education Coordinating Board, June 2005.
 ICW: survey of institutions.
 NOTE: Data reflect 2004-05 for public institutions; 2003-04 for ICW.
 4-year data include undergraduate, graduate and professional enrollments.

Population growth is projected for Spokane County between now and 2010-11. If the same percentage of the population chooses to attend college as they do today, enrollments at higher education institutions will also increase. Accordingly, the state will need to increase capacity in future years to achieve the current level of service for Spokane County students. For instance, lower-division enrollments are projected to increase from 2003-04 levels of 13,501 FTE to 14,586 FTE in 2010-11 (see Figure 48). It also is noted that Spokane is the only region in the state that is currently exceeding the state average college participation rate. In most areas, additional capacity would be needed if the regional participation rate were to match the state average, the opposite is true of Spokane.

Figure 48

**Spokane - Lower Division:
Public Institution Growth based on
Current Participation Rate Projections**

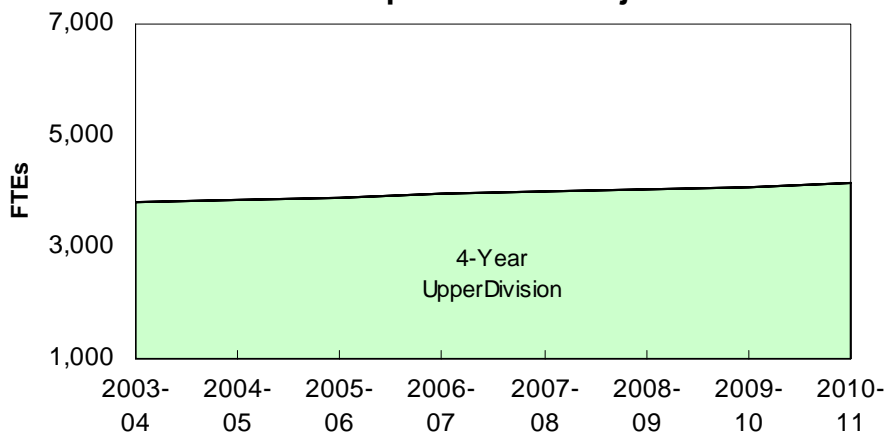


Source: Higher Education Simulation Model, Version 1.15, Higher Education Coordinating Board, June 2005.

Increases in upper-division enrollments are also expected based on population growth. Enrollments would increase from 3,805 FTE in 2003-04 to 4,140 FTE in 2010-11 (see Figure 49). Again, this estimate is based on the regional participation rate, which also exceeds the state’s participation rate.

Figure 49

**Spokane - Upper Division:
Public Institution Growth based on
Current Participation Rate Projections**




Source: Higher Education Simulation Model, Version 1.15, Higher Education Coordinating Board, June 2005.

Regional Workforce Demand


State projections indicate that significant growth will take place in the health care, construction, and service industries. Many of the occupations in these categories will require middle-level preparation (see Table 36). State and federal governments, specifically K-12 school districts, continue to be the dominant employers in the region. As such, long preparation jobs are concentrated in educational arenas. Projected growth in engineering and computing industries will also create increased demand for long preparation occupations as reflected in Table 37.

**Table 36
Key Occupations Requiring Middle-Level Preparation**

 <p>Middle-Level Preparation (One to four years of training on the job, through an employer or institutional instruction, or a combination, including apprenticeships, certificates, diplomas, or associate degrees.)</p>	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
Occupational Titles			
Registered Nurses	199	0.6%	\$49,310
Supervisors/Managers of Retail Sales Workers	93	1.7%	\$41,020
Supervisors/Managers of Office and Admin. Support Workers	75	1.8%	\$41,970
Carpenters	70	9.4%	\$38,240
Cooks, Restaurant	50	6.9%	\$19,490
Computer Support Specialists	50	7.7%	\$35,700
Maintenance and Repair Workers, General	48	2.2%	\$31,570
Cooks, Institution and Cafeteria	46	4.2%	\$22,270
Licensed Practical and Licensed Vocational Nurses	46	1.0%	\$35,890
Electricians	44	13.7%	\$42,770
Automotive Service Technicians and Mechanics	44	6.6%	\$35,330
Supervisors/Managers of Food Preparation and Serving Workers	41	2.1%	\$30,880
Supervisors/Managers of Non-Retail Sales Workers	37	1.2%	\$67,050
Supervisors of Construction Trades and Extraction Workers	35	1.9%	\$56,820
Claims Adjusters, Examiners, and Investigators	33	2.0%	\$42,130

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Table 37
Key Occupations Requiring Long Preparation

	Long Preparation (Four years or more of academic work, bachelor's degree or higher; may require additional work experience.)	Average Annual Total Openings 2002-2012	Unemployment ** Insurance Ratio 2003	Estimated Mean Wage 2003
Occupational Titles				
Elementary School Teachers, Except Special Education		93	0.3%	\$44,330
Teachers, Primary, Secondary, and Adult, All Other		66	*N/A	\$28,910
General and Operations Managers		65	1.1%	\$105,510
Secondary School Teachers, Except Special and Voc. Ed.		62	0.0%	\$44,320
Middle School Teachers, Except Special and Voc. Ed.		52	1.2%	\$43,610
Accountants and Auditors		47	3.0%	\$52,410
Counselors, Social, and Religious Workers, All Other		44	*N/A	\$40,590
Rehabilitation Counselors		42	0.2%	\$30,410
Lawyers		37	0.6%	\$72,370
Network Systems and Data Communications Analysts		31	1.1%	\$45,690
Insurance Sales Agents		30	4.5%	\$64,280
Construction Managers		29	4.8%	\$68,250
Computer Systems Analysts		29	2.6%	\$54,460
Family and General Practitioners		27	0.1%	\$113,080
Recreation Workers		27	1.0%	*N/A

* - Mean Annual Wages are unavailable for occupation

Source: Occupational Outlook published by the Employment Security Department, Labor Market and Economic Analysis Branch, 2005. Available at www.workforceexplorer.com.

Regional Community Demand

The Spokane area economy is unique in that, with the exception of government, the county does not have one dominant employer. Unlike Snohomish County that relies on The Boeing Company for a significant percentage of employment, nearly 57 percent of firms in Spokane County have one to four employees. Local stakeholders point out that diversity of small business is an asset for the region in that it provides a buffer and long-term resiliency from times of economic downturn (especially those that are industry-specific). Planners have therefore focused their workforce and economic development efforts on continued diversification through “small business cluster formation.” Local groups, working in partnership with business, labor, and education, have identified five primary areas for growth – health care services, construction, wholesale trade, metal fabrication/machine building, and business services. Within this context, stakeholders are focusing on recruiting and retaining firms that provide increased wages or “family wage” jobs. This strategy is especially relevant to incumbent workers displaced based on shifts in the regional economy (from extraction industry to technology based) and for young people who have historically left the county to pursue higher wage jobs elsewhere in the state.

Snohomish-Island-Skagit (SIS) Regional Needs Assessment

Regional Student Demand

The Snohomish/Island/Skagit (SIS) region has a population of 825,027 (2003 U.S. Census estimate). The area has seven colleges or universities, including three private non-profit schools, one for-profit college, and three community or technical colleges (see Table 38). It is of note that the only public four-year institution serving the region is Western Washington University located in Bellingham, a significant distance away from the region's population center of Everett. The Everett area is served by the Bothell campus of the University of Washington; however, this institution was just recently given the authority to add lower-division capacity, which will begin with a small group in fall 2006.

Table 38
Colleges or Universities Located in the SIS Region

Type of Institution	Number in Region	Size (FTEs)
Private Non-Profit Four-Year	3	484
Private For-Profit	1	1,172
Public Two-Year	3	14,646
Region Total		16,302

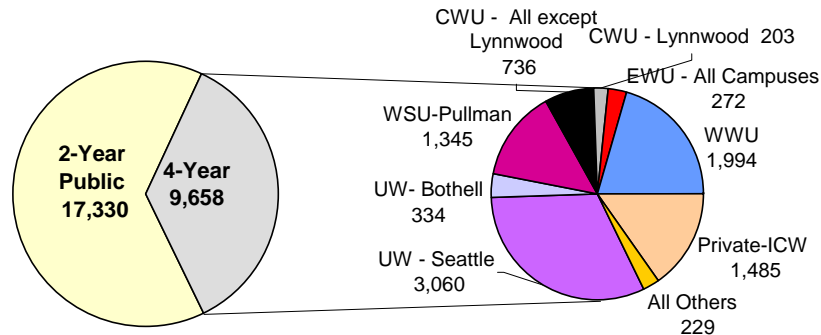
Source: Integrated Postsecondary Education Data System, Peer Analysis System.

Student Preference

The SIS region is home to 26,988 students who attend college, 64 percent of whom go to a community or technical college. The remaining 36 percent of students enroll at four-year institutions and nearly one-third of those students attend the University of Washington's Seattle campus, with an additional 334 students at the UW's Bothell campus (three percent). Western Washington University draws the second largest proportion of students with 21 percent, while private four-year colleges and Washington State University draw roughly 13 percent of total four-year college students each (see Figure 50).

Figure 50

SIS (Snohomish, Island, Skagit counties)
Total Enrollments by Home Region of Student
 2-Year: Public Community/Technical Colleges
 4-Year: Public and ICW

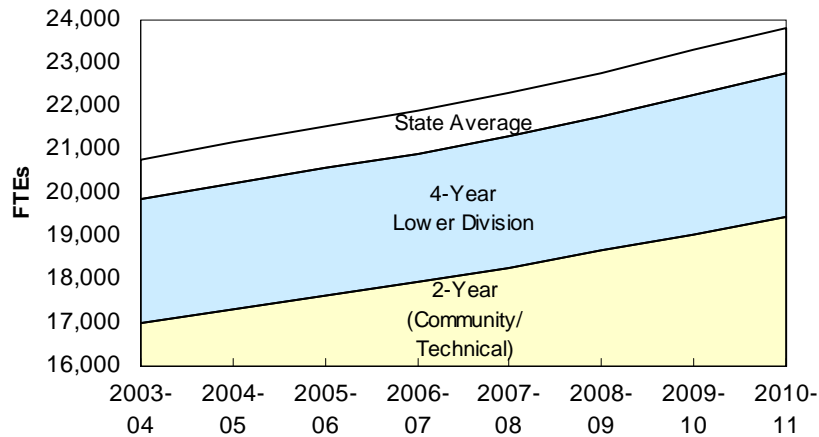


Source: Public: Higher Education Simulation Model, Version 1.15.
 Higher Education Coordinating Board, June 2005.
 ICW: survey of institutions.
 NOTE: Data reflect 2004-05 for public institutions; 2003-04 for ICW.
 4-year data include undergraduate, graduate and professional enrollments.

The population within SIS is projected to grow sharply over the next decade, outpacing growth in the rest of the state by 1.5 percent. If the same percentage of citizens in the region continues to enroll in college, then anticipated enrollments will grow as the population does. Based on HECB calculations, lower-division enrollments are projected to increase from 19,841 FTE in 2003-04 to 22,757 FTE in 2010-11. However, if a higher percentage of people choose to go to college, then enrollments would increase further. For instance, if the regional participation rate increased to match the state average, then an additional 1,053 FTE are projected in addition to those projected based on population increase (see Figure 51).

Figure 51

**SIS - Lower Division:
Public Institution Growth based on
Current Participation Rate Projections**

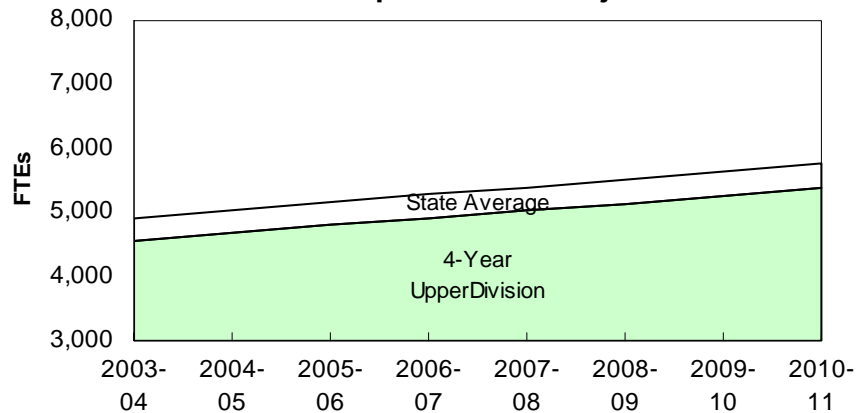


Source: Higher Education Simulation Model, Version 1.15, Higher Education Coordinating Board, June 2005.

The same trend is projected for upper-division students. Based on population growth, enrollment capacity would need to increase from 4,567 FTE in 2003-04 to 5,374 FTE in 2010-11 to maintain current levels of service for students from the SIS region. If a higher percentage of citizens opt for higher education, then enrollments would increase an additional 384 FTE by 2010-11, bringing the total to 5,758 FTE (see Figure 52).

Figure 52

**SIS - Upper Division:
Public Institution Growth based on
Current Participation Rate Projections**



Source: Higher Education Simulation Model, Version 1.15, Higher Education Coordinating Board, June 2005.

Regional Workforce and Community Demand

According to census data, the region is home to 20,276 private non-farm businesses, over 75 percent of which are located in Snohomish County. As such, much of the region's employer demand is driven by the key industries in Snohomish; namely aerospace manufacturing, tourism, health care, biotechnology/bio-medical device, and information technology sectors. However, in contrast to Snohomish County's reliance on The Boeing Corporation for a large share of direct or related employment, the regional economy in Island and Skagit Counties is characterized by a great diversity of small businesses and large government-sector presence. Thus, occupations in service and retail, manufacturing, and education are key to the SIS region's continued economic prosperity.

VIII. Recommendations and Analysis

- 1. By 2010, the public colleges and universities must grow to accommodate an additional 45,000 FTE students to meet demand resulting from population pressure and increased demand for degrees. In addition, the HECB in collaboration with local colleges must assess and, as necessary, develop policies and plans to increase participation among students in selected regions of the state.***

A recommendation on the total size of the system relies on the assessment of statewide capacity as well as employer, student, and community demand for education. The areas in the state with the greatest need for growth and recommendations on the size and shape of the higher education system are dependent on the statewide assessment and on the data from the regional profiles and must be used in conjunction with a review of institutional role and mission before specific recommendations on changes of the “shape” of higher education can be made.

In order to accommodate population growth and provide the same level of access as 2003-2004, the system will need to add 21,041 FTEs by 2010. Due to over-enrollments at the public two-year and four-year institutions, this translates to an increase of 24,836 students over 2006-2007 budgeted enrollment levels. The HECB estimate of demand, based on population growth and student demand for degrees, places the need at 44,562 over 2003-2004 enrollment levels or 48,481 over 2006-2007 budgeted enrollment levels.

The state may accommodate growth through expansion of a number of current strategies. Each college and university serves students from throughout the state; however, a greater proportion of students who reside in a given region tend to enroll in institutions in their region than in any one school in another region. Given this relationship, we might expect growth in the number of students from a region resulting from population growth to follow a pattern of enrollment similar to that of the current population. However, in a number of regions, growth due to population increase is expected to be especially high, while in other regions participation in postsecondary education falls well below the state average. To increase participation in these regions may require a variety of strategies that could include adding additional enrollment capacity to institutions within or near the regions. If it is not possible to add enough additional enrollment capacity to existing institutions to respond to growth associated with either population increases or increased higher education participation, then the creation of new higher education institutions and/or alternative delivery approaches must also be considered.

Based on the statewide and regional results, growth is required throughout the higher education system. Growth at the main campuses may be supplemented by growth of system campuses and university centers. The assessment supports the need for significant expansion of a number of existing campuses in response to pressure from population growth. The greatest impact from growth will occur in Southwest Washington, Snohomish/Island/Skagit Counties (SIS), and King County. While this growth places pressure on institutions throughout the state, it will disproportionately impact community colleges in those regions and University of Washington's Seattle and Bothell campuses, Western Washington University, and Washington State University in Pullman and Vancouver. The anticipated enrollment growth in the SIS region will likely outpace the growth of UW Bothell and other institutions that serve students from the region. The needs assessment data support the work already underway to more closely examine the feasibility of creating a new institution to serve Snohomish, Island, and Skagit Counties.

In addition to enrollment pressure resulting from population growth, a number of regions are faced with college participation rates well below the state average. This disparity is greatest in the Northwest, Tri-County, Eastern and Southwest Washington regions of the state. The challenges associated with increasing enrollment in these areas are great. Increasing participation will require more than simply increasing enrollment capacity in the region. It may entail the creation of new delivery approaches and/or making available different types of degrees or programs to potential students in the area. Therefore, in addition to recommending additional enrollments to serve potential students in these regions, HECB staff recommend that the institutions in the region, in collaboration with the HECB and SBCTC, assess the factors leading to lower participation in the public colleges and universities and, as necessary, develop or revise state policies and/or jointly prepare enrollment plans to the end of increasing the college participation rates of students in the region.

- 2. The higher education system must increase the number of graduates with the skills required to meet the employer needs in a number of key occupational areas. Institutions should develop strategies to increase the numbers of students prepared to fill positions in the high-demand areas of computer science, engineering, software engineering and architecture, and health care occupations. In addition, institutions in the state need to increase the number of students enrolled in graduate and professional programs to meet employer needs.***

The needs assessment provides a number of sources to determine demand for programs. An important element that emerged from the community demand data was an indication that the skill set demanded by employers goes beyond technical ability in a particular field. Rather, employers have become increasingly selective and are choosing to hire those workers who present a mix of deep technical knowledge in a given area and a set of more general or

transferable skills in the areas of management, communication, and teamwork. The responses are consistent with literature on the demands of the changing economy.²⁷

All three approaches to assessing demand indicate a need for increased capacity in architecture and engineering, computer science, and health care. Demand for business, education, life and physical sciences, and social sciences were identified in two of the three measures of demand.

High-demand occupations are those in which the greatest gap exists between the number of prepared workers graduating from Washington institutions and the demand for workers expressed by employers. At the macro level, Washington appears to produce too few professional and doctorate degrees. These degrees are essential in many industries, not the least of which is the need for higher education institutions to attract and retain qualified research and teaching faculty in a broad range of areas. Specific fields in which we are under-producing at the baccalaureate level and above are architecture and engineering, computer science, and health care.

- 3. Expansion of existing strategies in health care and the development of new programs and/or delivery mechanisms is recommended to meet employer and student demand. The health care industry faces critical shortages of qualified workers in a number of occupational areas. The largest number of openings are in nursing, but shortages are apparent in a wide range of fields.***

Health professions include a wide range of training needs at all levels. Substantial work has been done through the Health Care Personnel Shortage Task Force. This group has identified critical need for additional workers in a variety of health-related occupations. Institutions should seek ways to expand existing programs and develop new programs and delivery mechanisms that will enable them to prepare more graduates with the requisite skills and qualifications to meet the demand for health care workers.

- 4. The state higher education system must develop strategies to increase the number of qualified K-12 teachers and administrators in key shortage areas. The Office of the Superintendent of Public Instruction indicates a considerable shortage in special education and some shortage in a range of specialties including, but not limited to, math, science, and English as a second language. Some shortage is also indicated for most administrative and support specialties.***

While the aggregate estimates of supply and demand in education indicate that need is being met, the 2004 Report on Educator Supply and Demand in Washington State released by the Office of the Superintendent of Public Instruction indicates considerable shortage in special education and in a range of administrative/support positions, including speech pathology,

²⁷ (2001) The Future of Success. Robert Reich.

occupational and physical therapy, and school psychology. Some shortage is indicated in 21 out of 36 teaching areas and 11 out of 13 support personnel and administrative areas.²⁸

5. ***Additional study is recommended to better understand the apparent mismatch between supply and demand for trained workers in key occupational areas. In order for the needs assessment to be an effective planning tool for higher education, it is critical that the relationship between training and hiring practices in these occupations is well understood.***

Research and science occupations show significant need for higher levels of training, yet many of the key degree programs are flat or declining in the number of graduates. Further analysis of the training needs of employers and issues limiting growth in the number of degrees in this area is recommended.

The supply and demand match approach used with the occupational projections indicates the supply of graduates with a baccalaureate or above is well above the demand in occupations classified under “agriculture, construction, production, and transportation” and “sales and service” occupations. Further analysis of employer needs in these occupational groups is recommended to determine whether employment trends in these occupations are the result of employer preferences and changing expectations or other factors.

6. ***Further analysis of college participation in several regions is necessary to determine whether increased enrollments in regional institutions and/or the development of strategies to improve participation are called for.***

Participation rates in public higher education in a number of regions falls well below the state average. It is important to ensure the higher education system in the state serves all its residents; therefore, staff recommend that the HECB, in collaboration with the State Board for Community and Technical Colleges and institutions in regions identified with low college participation, assess the factors leading to lower participation in the public colleges and universities and, as necessary, develop or revise state policies and/or jointly prepare enrollment plans for increasing the college participation rates of students in the region.

7. ***A number of improvements to the methodology and data elements used in the needs assessment are recommended to ensure that the needs assessment is an effective tool to guide the growth of the higher education system in the state.***

The needs assessment model faces a number of limitations, some of which could be mitigated through access to better information.

²⁸ 2004 Report on Educator Supply and Demand in Washington State” released by the Office of the Superintendent of Public Instruction.

By matching institutional data with employment security data, HECB staff can assess workforce outcomes of resident and nonresident graduates of Washington institutions, including information on wages and the industry in which the student is employed. The process would allow for matching of graduates and students who drop out, allowing for an analysis of returns to enrollment as well as completion.

Improved tracking of individual student enrollment through the use of national clearinghouse data to identify system dropouts and add information on out-of-state enrollments in the OFM application match would greatly improve our understanding of student enrollment and persistence in Washington.

Further refinement of the HECB approach to matching training levels with occupations may also be required. This may entail the inclusion of multiple years of data and/or using more recent survey data through the state population survey as well as better data on the alignment of skills and abilities developed in education programs and workforce needs.

Additional data are needed on enrollments in private institutions. The private colleges and universities in Washington have been responsive to HECB requests for information. However, through the development of the need assessment, staff has identified additional data elements that would improve the assessment; specifically, regional enrollment data by class level from all private colleges in Washington (the current analysis includes regional enrollment data provided by the ICW schools).

Improved data on capacity at off-site facilities should be available through the program and facility inventory currently in development.

Finally, an examination of alternative approaches to estimate occupational growth and employer demand for degrees is recommended. Dr. Sommers, Seattle University, has proposed the use of industry cluster analysis as part of the community demand estimate in order to provide an alternative approach to understanding changes in employer and community needs.

Appendix A: Data and Variables

Data and Variables

The needs assessment will rely on five primary measures to assess supply and demand for education. Supply will be addressed using a series of measures termed “workforce supply” which will approximate the annual number of graduates entering the workforce by degree level and major field of study. “Education supply” consists of a series of measures to describe the current and planned capacity of the higher education system in the state to respond to student demand and to prepare students for work.

Three measures of demand will be used in the assessment. “Employer demand” is a measure of the number of net annual job openings projected through 2012 by education level. “Student demand” is a projection of the number of students seeking enrollments in the higher education system. Finally, “community demand” will be assessed through an examination of data not reflected in the aforementioned projections. This will include community development plans, emerging industries, or other factors that may impact the higher education needs of a community.

What follows is a more detailed discussion of the measures and the data sources and methods used in their development.

Workforce Supply

The assessment of workforce supply will rely on IPEDS data on degree production; however, we cannot assume that all graduates are entering the workforce. Some care must be taken to assess how many graduates are entering the workforce and what proportion of students will not enter the workforce due to continued enrollment or other factors. Therefore, the total degrees awarded must be adjusted to account for graduates who do not choose to enter the workforce, either to continue their studies or for other reasons, before we can arrive at the number of graduates available to meet employer demand. The net effect of migration into and out of the state will be considered in the final analysis. In general, migration would be expected to fill the gap between supply and demand for educated workers. Because SBCTC has access to student-level enrollment and outcome data, they are able to more precisely track continuing enrollments of associate degree holders and other transfer students and do not count those students who continue to enroll as entering the workforce. Workforce supply for baccalaureate degree holders will be calculated as follows:

Workforce Supply = IPEDS Baccalaureate Degrees – less graduates who do not enter the workforce

$$\begin{aligned} & \text{IPEDS Degrees} - C - (L*(1-LE)) \\ & \text{IPEDS Degrees} - 14.1\% - (6.4\% * (1-23.9\%)). \end{aligned}$$

IPEDS Degrees - 19.035%

Included Variables:

IPEDS Degrees: Degrees awarded in Washington in 2003 (IPEDS)

Benchmark Data from Baccalaureate and Beyond 1999-2000, Spring 2001 (one year after graduation)²⁹

C = Currently Enrolled in Grad School Full-Time 14.1%

L = Not in Labor Force 6.4%

LE = 23.9% of L Enrolled Full-Time

The number of graduate degrees awarded will be adjusted to account for graduates who do not enter the labor force based on benchmark data provided through the NCES National Household Education Survey of 1995 Adult Education that indicates the number of degree holders age (24-39) who report they are “not in the labor force”.

IPEDS Masters Degrees - L_m

IPEDS Professional Degrees - L_p

IPEDS Doctorate Degrees - L_d

L_m = Master Degree Holders not in Labor Force 13.6%

L_p = Professional Degree Holders not in Labor Force 6.2%

L_d = Doctorate Degree Holders not in Labor Force 9.9%

Education Supply

Education supply may be estimated a number of ways. The most readily available approach is to estimate current enrollment capacity within the system based on current enrollments (funded or actual) and the distribution of students by major, course taking patterns, or degrees earned. Estimates based on current enrollments may mask differences by field of study whereby some programs may be over-subscribed while others may be under-enrolled. Therefore, the public four-year campuses have been asked to provide additional information about impacted programs that will be discussed in the student demand section of the report.

Total enrollments will be based on enrollment data available from the Office of Financial Management for the public institutions and IPEDS enrollment data will be used for the private enrollments. In addition, planned capacity of the four-year public colleges will be used to estimate the maximum size of the existing institutions. The Independent Colleges of Washington (ICW) has provided information on planned growth of their member institutions as well (see

²⁹ (2003) A Descriptive Summary of 1999-2000 Bachelor's Degree Recipients 1 Year Later, National Center for Education Statistics 2003-165.

Appendix F for a listing of ICW schools). Capacity by major field of study will be examined based on current degree production and enrollments, but will not be projected forward. Instead, the needs assessment will identify the gaps with the expectation that institutions would provide resources where needed to meet student, employer, and community demand. Both enrollment and degree data will be aggregated based on the groupings used in the NCES Baccalaureate and Beyond Studies. In addition, specific fields of study may be pulled out and examined individually. The categories are provided in Appendix B.

Data

IPEDS enrollment data: Enrollments reported to IPEDS for fall 2003 (the most recent year with complete data).

ICW member enrollments: The independent colleges of Washington have provided data from member institutions on enrollments and growth plans through 2012.

HECB data on capacity: The HECB maintains data on the student capacity at public institutions in the state. For purposes of the needs assessment, the lesser of either physical capacity or capacity limit (due to zoning or other restrictions) will be used.

Education Supply = current enrollment (using OFM for public and IPEDS or ICW for privates).

Planned Capacity = (the lesser of physical capacity or capacity limit for publics and planned growth for ICW). Other privates will be excluded from this measure with the presumption that they would grow to meet a portion of demand not met by other sectors.

Employer Demand

Several approaches may be used to understand employer demand.

The first is to look at the aggregate demand by level of training as is currently done in the WTECB gap analysis (see Appendix E). The gap analysis estimates additional FTE needed in postsecondary training programs greater than one year but less than a bachelor's degree. This is done by matching the number of "prepared workers" at that education level to the number of anticipated annual openings projected for the period of the assessment. The gap is the number of additional workers multiplied by the average FTE/completion ratio of programs that fit the profile described above.

There are a number of critical decision points in this type of analysis which can impact the estimates of need. First, how we assign the level of training required for a given occupation is critical. BLS uses 11 standard training categories outlined in the BLS Occupational Outlook Handbook. These categories are assigned by BLS staff based on an assessment of the predominate level of training for new entrants into the occupation. This approach does not necessarily identify the minimum qualification for a given occupation, although it may serve as

an adequate proxy for most occupations. More importantly, the training categories do not differentiate training requirements within occupations nor do they allow for an analysis of continuing training needs within the occupation. In 2004, BLS proposed an alternate approach which is described in the Occupational Projections and Training Data, 2004-05 Edition <http://www.bls.gov/emp/optd/home.htm>. The new approach groups occupations into educational clusters that better reflect the diversity of training paths one might take to enter the occupation and the ultimate educational attainment of workers in that occupation. While neither of these approaches provides a perfect picture of the training needed for a given occupation, they do provide a starting point to develop a matching strategy that can provide useful summary information on minimum requirements and continuing education needs.

An important limitation with the long-term occupational projections is that they are based on historical employment data and are limited in the degree to which they can account for structural changes in industries or occupations. A further complicating factor is that the net openings due to growth and replacement relies on national BLS data to calculate attrition in occupations which may or may not accurately reflect the number of departures expected in Washington.

After considerable consultation with staff at the Workforce Training and Education Coordinating Board and the State Board for Community and Technical Colleges, the determination was made to include two estimates of employer demand. Employer demand will be estimated based on the training and education required to meet projected employment based on the Department of Employment Security's long-term employment outlook projections. The outlook projections will be matched with two estimates of training levels for occupational groups, a minimum training requirement based on BLS training codes, and an ultimate training level based on HECB analysis of census data – an approach similar to that used in the educational cluster approach described above.

Data

Data: May 2005 long-term occupational projection published by the Washington State Department of Employment Security.

2000 Census PUMS 5% File: Education levels and occupations of adults residing in Washington ages 25-64 who worked during the previous year.

Dependent Variables

Employer Demand - Average Annual Openings 2007 -2012. Statewide Total Net openings are adjusted based on total employment projection (May 2005 long-term employment projection – Washington State Department of Employment Security) to arrive at a total number of workers required by occupational area.

High Growth –High Wage Occupations. For each region, high growth/high wage occupations are identified as those occupations with wages and growth in the highest quartile (e.g., of occupations in highest wage quartile those occupations with the highest growth).

Independent Variables

SOC Code: The Standard Occupational Code is used to classify occupations and to match data sets used in the analysis. The SOC code also provides for aggregation of occupations with the first two digits of the code identifying a major grouping and the remaining four digits providing for increasingly specific occupational titles.

2007-2012 Net Job Openings: Department of Employment Security’s May 2005 long-term occupational projections.

Entry Level Training Requirement: The Workforce Training and Education Coordinating Board uses collapsed (WTECB Training Code) categories to describe the training levels required for occupations. In addition, WTECB and SBCTC re-classify some occupations to better reflect training requirements in Washington.

BLS Training Category	WTECB Training Code	WTECB Training Category
First professional degree	1	Long Preparation
Doctoral degree	1	Long Preparation
Master’s degree	1	Long Preparation
Bachelor’s plus experience	1	Long Preparation
Bachelor’s degree	1	Long Preparation
Associate degree	2	Mid-Level Preparation
Postsecondary vocational award	2	Mid-Level Preparation
Work experience in a related occupation	2	Mid-Level Preparation
Long-term on-the-job training	2	Mid-Level Preparation
Moderate-term on-the-job training	3	Short Preparation
Short-term on-the-job training	4	Little Preparation

Ultimate Training Level: Data collected in the 2000 Census are used to measure the actual training level for workers by occupation. The distribution of training levels in occupations is used to estimate the training needs to meet the projected openings for an occupation. The approach builds on the assumption that the BLS code is a proxy for the entry level training requirement for an occupation and that additional training beyond the minimum level may be required for some portion of the workers within that occupation. With these assumptions, the

“Ultimate Training Level” is calculated based on the distribution of workers in the population at or above the entry level training requirement as follows:

Entry Level Training Requirement (WTECB Training Code) is set as minimum for a given occupation.

For Level 4 occupations:

Level 4 projection = projected openings - portion of openings (based on census) at level 3

Level 3 projection = projected openings - level 4 projection

For Level 3 occupations:

Level 3 projection = projected openings - portion of openings (based on census) at level 2

Level 2 projection = projected openings - level 3 projection

For Level 2 occupations:

Level 2 projection = projected openings - portion of openings (based on census) at level 1

Level 1 projection = projected openings - level 2 projection (distributed across BA - Doc proportionally based on census proportions)

For Level 1 occupations:

BA Projection = projected openings - portion of openings (based on census) at graduate level

Grad Projection = projected openings - BA projection (distributed across MA-Doc proportionally based on census proportions)

Student Demand

Typically, student demand has been projected based on historic participation rates plus enhancements based on historic trends and/or policy goals (such as increasing participation of under-represented minorities, rural students, etc.). This approach is a good starting point; however, it has some important limitations in assessing actual demand when access to educational sectors and majors is limited by structural factors such as enrollment caps. To measure demand for enrollment at four-year colleges and universities, a better measure would be unduplicated (qualified) applicants rather than current enrollments. Similarly, to measure demand for a given program, it would be preferable to measure unduplicated qualified applications to majors rather than the number of students enrolled in a given major or in coursework offered by a given department. OFM conducts an application match study that provides an unduplicated count of applications, admissions, and enrollment to the public institutions within Washington. While this study provides an important starting point in understanding access to the sector students prefer, it does not get us closer on access to specific fields of study nor does it take into account out-of-state enrollments or discouraged students who fail to apply.

In the *2004 Strategic Master Plan for Higher Education*, the HECB took a new approach to project student enrollments. Rather than base projections on historic participation, the HECB approach is to project the number of degrees awarded based on historic trends then back into an estimate of enrollments based on historic FTE/degree ratios. The needs assessment will employ both approaches. Student demand will be projected based on historic participation rates to arrive at a “status quo” estimate of enrollment demand. The report will also include a forecast of degrees awarded based on historic rates. Finally, the report will include a discussion of impacted majors where projections may underestimate actual demand due to limited participation resulting from enrollment caps or other structural impediments to student enrollment.

Data

HECB projection of enrollments based on current (2003-2004) participation rates using HECB’s Enrollment Simulation Model (version 1.15).

Degree Projections = HECB analysis of bachelor degrees earned per 20-29 year olds
HECB analysis of graduate and professional degrees earned per 25-34 year olds

Historic Enrollment / Degree Ratio = the number of FTEs required to produce one degree

Current Demand = projection of student demand based on current participation rates

Degree Demand = the total number of projected degrees (for bachelor’s degrees, the number of 20-29 year olds based on population forecast * Degrees per 20-29 year olds; for graduate and professional degrees, the number of 25-34 year olds based on population forecast * Degrees per 25-34 year olds)

Student Demand = Enrollment projection based on FTE required to produce the projected number of degrees (degree demand)

Statewide Average Participation: the regional reports will compare the current regional participation rate with the statewide average rate by age

Public / Private Attendance Ratio = ratio of enrollments in public and private institutions as reported to IPEDS for the 2003 academic year

Community Demand

Community demand will include factors that are not readily picked up in the projections discussed above. We have identified a number of sources for information about community plans and goals for future development. These elements will be largely qualitative in nature. Community demand will include factors such as the seven areas of growth identified by CTED for statewide development. These include value-added agriculture, wood products, technology,

aerospace, tourism, bio-technology, and marine services. In addition, we have gathered information from the regional development councils and other community groups on regional development goals.

The regional analysis will also consider any additional information about specific trends in the area that may affect higher education needs. These include key industry developments, emerging technologies, or other factors.

Finally, we have partnered with the University of Washington on a series of surveys and interviews sponsored by the Sloan Foundation that will gather information from business leaders, students, and the community members at large. The questionnaires center on aspirations of these constituents for future economic development and how higher education can support those goals.

Data

Workforce Development Plans: Statewide development goals provided by CTED and regional development plans based on consultation with workforce development councils and other community groups.³⁰

State and Regional Economic profiles: The Department of Employment Security develops regional profiles that include summary information on industries, education, and occupations by region of the state.

UW / Sloan research project: Data from the UW employer interviews and community needs survey will be incorporated in the analysis of community demand.

³⁰ 2005 Miller, J. Sommers, P. Assessing Community Demand: Insights from Washington's Regional Workforce Development Councils. Seattle University Center on Metropolitan Development.

Appendix B: Academic and Occupational Categories

Table B-1 Crosswalk of Major Academic Fields of Study and CIP Titles

Humanities	05	Area, Ethnic, Cultural, and Gender Studies
	16	Foreign languages, literatures, and Linguistics
	23	English Language and Literature/Letters
	24	Liberal Arts and Sciences, General Studies and Humanities
	30	Multi/Interdisciplinary Studies
	38	Philosophy and Religious Studies
	39	Theology and Religious Vocations
	50	Visual and Performing Arts
	54	History
Social/behavioral sciences	42	Psychology
	44	Public Administration and Social Service Professions
	45	Social Sciences
Life sciences	03	Natural Resources and Conservation
	26	Biological and Biomedical Sciences
Physical sciences	40	Physical Sciences
	41	Science Technologies/Technicians
Math	27	Mathematics and Statistics
Computer/information science	11	Computer and Information Sciences and Support Services
Engineering	14	Engineering
	15	Engineering Technologies/Technicians
Education	13	Education
	25	Library Science
Business/management	52	Business, Management, Marketing, and Related Support Services
Health	31	Parks, Recreation, Leisure, and Fitness Studies
	51	Health Professions and Related Clinical Sciences
Vocational/technical	43	Security and Protective Services
	46	Construction Trades
	47	Mechanic and Repair Technologies/Technicians
	48	Precision Production
	49	Transportation and Materials Moving
Other Professional or Technical	01	Agriculture, Agriculture Operations, and Related Sciences
	02	Agricultural Sciences
	04	Architecture and Related Services
	08	Area, Ethnic, Cultural, and Gender Studies
	09	Communication, Journalism, and Related Programs
	10	Communications Technologies/Technicians and Support Services
	12	Personal and Culinary Services
	19	Family and Consumer Sciences/Human Sciences
	20	Family and Consumer Sciences/Human Sciences
	22	Legal Professions and Studies
	29	Military Technologies

Table B-2 Occupational Categories and SOC Titles

Occupational Category	SOC	SOC Title
Business and Management	11	Management Occupations
	13	Business and Financial Operations Occupations
Computer Science	15	Computer and Mathematical Occupations
Engineering/software engineering/ architecture	17	Architecture and Engineering Occupations
Research, scientists, technical	19	Life, Physical, and Social Science Occupations
Human/protective service professionals	21	Community and Social Services Occupations
	33	Protective Service Occupations
Administrative/clerical/legal	23	Legal Occupations
	43	Office and Administrative Support Occupations
Educators	25	Education, Training, and Library Occupations
Editors/writers/performers	27	Arts, Design, Entertainment, Sports, and Media Occupations
Medical professionals	29	Health Care Practitioners and Technical Occupations
	31	Health Care Support Occupations
Sales and Service Occupations	35	Food Preparation and Serving Related Occupations
	37	Building and Grounds Cleaning and Maintenance Occupations
	39	Personal Care and Service Occupations
	41	Sales and Related Occupations
Agriculture and Trades	45	Farming, Fishing, and Forestry Occupations
	47	Construction and Extraction Occupations
	49	Installation, Maintenance, and Repair Occupations
	51	Production Occupations
	53	Transportation and Material Moving Occupations

Appendix C: Region Definitions

Regional analysis is based on Workforce Development Areas (WDA) with an additional area of special analysis which includes the Snohomish WDA and part of the Northwest Washington WDA to include Snohomish, Island, and Skagit Counties (SIS).

WDA Number	WDA Name	Counties in WDA
I	Olympic Consortium	Clallam, Jefferson, and Kitsap
II	Pacific Mountain Consortium	Grays Harbor, Lewis, Mason, Pacific, and Thurston
III	Northwest Washington	Island, San Juan, Skagit, and Whatcom
IV	Snohomish County	Snohomish
V	Seattle-King County	King
VI	Pierce County	Pierce
VII	Southwest Washington	Clark, Cowlitz, Skamania, and Wahkiakum
VIII	North Central Washington	Adams, Chelan, Douglas, Grant, and Okanogan
IX	Tri-County	Kittitas, Klickitat, and Yakima
X	Eastern Washington	Asotin, Columbia, Ferry, Garfield, Lincoln, Pend Oreille, Stevens, Walla Walla, and Whitman
XI	Benton Franklin	Benton and Franklin
XII	Spokane County	Spokane

Appendix D: Statewide Programs

Courses exclusive to University of Washington (RCW 28B.20.060):

- law
- medicine
- forest products
- logging engineering
- library sciences
- aeronautic and astronautic engineering
- fisheries

Courses exclusive to Washington State University (RCW 28B.30.060/RCW 28B.30.065):

- agriculture in all its branches and subdivisions
- veterinary medicine
- economic science in its application to agriculture and rural life

Major lines common to University of Washington and Washington State University (RCW 28B.10.115):

- pharmacy
- architecture
- civil engineering
- mechanical engineering
- chemical engineering
- forest management (as distinguished from forest products and logging engineering which are exclusive to the University of Washington)

Teachers' training courses (RCW 28B.10.140):

The University of Washington, Washington State University, Central Washington University, Eastern Washington University, Western Washington University, and The Evergreen State College are each authorized to train teachers and other personnel for whom teaching certificates or special credentials prescribed by the State Board of Education are required, for any grade, level, department, or position of the public schools of the state.

Appendix E: Related Reports and Data Sources

Report/ Data Source	Agency	Description
Enrollment Simulation Model	HECB	The HECB enrollment simulation model is a tool that can be used to estimate enrollment demand and budgets based on a variety of factors, including historic or desired participation rates, degree goals, and other factors. The model allows for regional differences as well as differences by age, gender, race, or a host of other variables.
Strategic Master Plan	HECB	The HECB includes enrollment goals for the two year and four year sectors in the 2004 strategic master plan. These goals are based on an estimate of historic participation, student and employer demand, and analysis of net migration of educated workers to the state.
Baccalaureate Capacity Study	HECB	The HECB is developing a study of upper-division capacity within the state. The report is expected to be completed in fall 2005. A study on the same topic, conducted jointly by COP and SBCTC, was released in December 2004.
HECB Branch Campus Report	HECB	The HECB report on the branch campus self-studies provides analysis of statewide and regional participation rates in higher education and estimates of enrollment growth.
Higher Education Cost Study	HECB	The Education Cost Study, conducted by the HECB every four years provides important information about enrollments, class size, teaching loads, and cost of delivery for public colleges and universities in the state.
Employer Survey	WTECB	The Workforce Training and Education Coordinating Board conducts a bi-annual survey of employers in the state to determine the degree to which they are being served by the state higher education system (primarily the two-year system). The survey provides important information on the degree to which employers are able to recruit and retain workers with the appropriate level of training to fill openings within the organization. In addition, the survey collects data on employer need for training of current workers and any support employers provide for that purpose. WTECB is making changes in the survey to collect data on baccalaureate and graduate educational needs as well.

Gap Analysis	WTECB	Workforce Training and Education Coordinating Board produces an annual report to analyze the need for additional postsecondary degrees and training programs greater than one year but less than a bachelor’s degree. This analysis relies on Department of Employment Security projections and Bureau of Labor Statistics training codes to arrive at the number of trained workers needed to fill projected openings and from the WTECB staff estimates of the number of FTE students needed in worker training programs.
Workforce Training Results	WTECB	The WTECB and SBCTC collaborate to produce an annual report that assesses employment outcomes of students who exit the two year system. The report is used to estimate the return to schooling in terms of increased wages. http://www.wtb.wa.gov/jtr
Baccalaureate Capacity Study	SBCTC	The State Board for Community and Technical Colleges released in December 2004 a study of the need for increased capacity at the upper-division undergraduate level to meet projected student demand.
Enrollment Data	OFM	OFM collects data from all the public colleges and universities on current enrollments and makes enrollment projections based on current participation rates and an alternative projection based on 1993 participation rates.
Application Match Study	OFM	OFM conducts an annual study of applications to postsecondary institutions in the state to determine the degree to which students are being served by the system. The study looks at unduplicated applications and enrollments to determine whether students who applied to colleges and universities were offered admission to at least one institution in the state. Students who were qualified (based on AI) but were not offered enrollment within Washington are considered not be served by the system.
Education Highlights Report	OFM	Includes historic and projected data on enrollments, participation rates, and costs.
Industry and Occupational Projections	Employment Security Department	Every two years, the Department of Employment Security produces a set of statewide and regional short-term and long-term projections of industry growth which in turn are used to estimate the need for workers by occupation. Current long-term projections estimate net job openings by occupation through 2012.

Educator Supply and Demand in Washington 2004 Report	Superintendent of Public Instruction	Provides detailed estimates of the supply and demand for teachers at different levels and in different disciplines in Washington state.
Integrated Postsecondary Education Data System (IPEDS)	NCES	All Title IV eligible institutions report enrollments and degrees completed by CIP code to NCES annually. These data are collected by the HECB as part of the IPEDS reporting process.
Measuring Up 2004	National Center for Public Policy and Higher Education	
Net Migration	National Center for Public Policy and Higher Education	
Other Reports:		
	NCES	Variety of reports based on current data though IPEDS as well as longitudinal studies such as “Baccalaureate and Beyond”
	Washington State Public Policy Institute	Various – including Branch Campus Report
	MGT of America	North Snohomish/Island/Skagit (NSIS) and other regional reports

Appendix F: Included Colleges and Universities

Public Four-Year

Central Washington University
Eastern Washington University
Evergreen State College
University of Washington-Bothell Campus
University of Washington-Seattle Campus
University of Washington-Tacoma Campus
Washington State University
Washington State University-Tri Cities
Washington State University-Vancouver
Western Washington University

Private (Independent Colleges of Washington)

Gonzaga University
Heritage University
Pacific Lutheran University
Saint Martins University
Seattle Pacific University
Seattle University
University of Puget Sound
Walla Walla College
Whitman College
Whitworth College

Private/Degree Authorized (Other)

Antioch University-Seattle Branch
Argosy University- Seattle Campus
Art Institute of Seattle
Bastyr University
City University
Cornish College of the Arts
Crown College
Devry University-Washington
Digipen Institute of Technology
Faith Evangelical Lutheran Seminary
Golden Gate Baptist Theological Seminary-Northwest
Henry Cogswell College
ITT Technical Institute
Mars Hill Graduate School
Northwest Baptist Seminary
Northwest College of Art
Northwest College of The Assemblies of God
Puget Sound Christian College
Seattle Institute of Oriental Medicine
Trinity Lutheran College
University of Phoenix-Spokane Campus and Washington Campus

Appendix G: Compendium of Tables

Table G.1 Degrees Awarded (IPEDS)

Category	2001-2002	2002-2003	2003-2004	Three-Year Average	Total Change	Percent Change
Baccalaureate						
Humanities	5,683	6,802	6,932	6,472	1249	18%
Social/behavioral sciences	4,898	4,618	4,931	4,816	33	1%
Life sciences	1,530	1,528	1,538	1,532	8	1%
Physical sciences	431	477	458	455	27	6%
Math	258	289	299	282	41	14%
Computer/information science	676	804	877	786	201	23%
Engineering	1,297	1,304	1,405	1,335	108	8%
Education	1,462	1,493	1,946	1,634	484	25%
Business/management	4,391	4,579	4,663	4,544	272	6%
Health	1,438	1,540	1,608	1,529	170	11%
Vocational/technical	443	440	484	456	41	8%
Other technical/professional	1,950	2,068	2,099	2,039	149	7%
Total Baccalaureate	24,457	25,942	27,240	25,880	2,783	10%
Masters						
Humanities	432	607	555	531	123	22%
Social/behavioral sciences	1,084	1,173	1,145	1,134	61	5%
Life sciences	240	263	247	250	7	3%
Physical sciences	150	133	103	129	-47	-46%
Math	62	60	53	58	-9	-17%
Computer/information science	155	216	189	187	34	18%
Engineering	367	366	327	353	-40	-12%
Education	2,360	2,764	2,793	2,639	433	16%
Business/management	1,683	1,695	1,963	1,780	280	14%
Health	680	703	714	699	34	5%
Vocational/technical	17	16	10	14	-7	-70%
Other technical/professional	321	317	383	340	62	16%
Total Masters	7,551	8,313	8,482	8,115	931	11%

Table G.1 Degrees Awarded (IPEDS)
(continued)

Professional / Doctorate						
Humanities	94	157	169	140	75	44%
Social/behavioral sciences	105	98	106	103	1	1%
Life sciences	114	120	138	124	24	17%
Physical sciences	55	69	76	67	21	28%
Math	18	15	13	15	-5	-38%
Computer/information science	12	18	14	15	2	14%
Engineering	104	89	108	100	4	4%
Education	56	80	64	67	8	13%
Business/management	16	20	23	20	7	30%
Health	661	646	509	605	-152	-30%
Vocational/technical	0	0	0	-	n/a	n/a
Other technical/professional	622	585	687	631	65	9%
Total Professional / Doctorate	1,857	1,897	1,907	1,887	50	3%

Table G.2 Degrees and Workforce Supply

2004 Degrees Awarded and Baccalaureate Supply				
Major Area of Study	Bachelor's Degrees	Baccalaureate Supply	Graduate and Professional Degrees	Graduate and Professional Supply
Humanities	6,932	5,616.97	724	633
Social/behavioral sciences	4,931	3,995.57	1,251	1,085
Life sciences	1,538	1,246.24	385	338
Physical sciences	458	371.12	179	157
Math	299	242.28	66	58
Computer/information science	877	710.63	203	176
Engineering	1,405	1,138.47	435	380
Education	1,946	1,576.84	2,857	2,471
Business/management	4,663	3,778.41	1,986	1,717
Health	1,608	1,302.96	1,223	1,093
Vocational/technical	484	392.18	10	9
Other technical/professional	2,099	1,700.81	1,070	975
Total	27,240	22,072.46	10,389	9,090

Table G-3 Degrees Awarded to Nonresident Aliens

	2003-04 BACHELORS		2003-04 Grad/Pro		2003-04 MASTERS		2003-04 DOCTORATE		2003-04 PROF.	
	TOTAL	NONRES	TOTAL	NONRES	TOTAL	NONRES	TOTAL	NONRES	TOTAL	NONRES
PUBLIC FOUR-YEAR TOTAL										
2001-02	18635	583	5540	681	4285	504	613	167	642	10
2002-03	19661	552	5896	724	4628	570	619	148	649	6
2003-04	20456	538	6003	759	4685	572	670	179	648	8
Average Percentage of Degrees Awarded to Nonresident Aliens (public colleges)	2.8%		12.4%		12.1%		26.0%		1.2%	
PRIVATE FOUR-YEAR TOTAL										
2001-02	5827	276	3868	198	3266	188	41	2	561	8
2002-03	6281	246	4314	280	3685	259	44	1	585	20
2003-04	6784	220	4386	139	3797	128	59	6	530	5
Average Percentage of Degrees Awarded to Nonresident Aliens (private colleges)	3.9%		4.9%		5.3%		6.3%		2.0%	
Average Percentage of Degrees Awarded to Nonresident Aliens (all colleges)	3.1%		9.3%		9.1%		24.6%		1.6%	

Table G.4 Budget and Projected Enrollments (based on 2003-2004 participation)

Year	Budget	All	Community and Technical Colleges	Four-Year Institutions
2003-04	213,338	228,179	137,621	90,558
2004-05	216,469	231,361	139,362	91,999
2005-06	220,162	234,290	140,917	93,373
2006-07	224,394	237,252	142,723	94,528
2007-08	224,394	241,040	144,855	96,184
2008-09	224,394	244,962	147,108	97,854
2009-10	224,394	249,220	149,543	99,677

**Table G.5 Budget and Projected Enrollments
(2003-2004 participation and HECB degree forecast)**

Year	Budgeted FTEs	Projected Public FTEs (current participation)	Projected Public FTEs (demand for degrees)
2004	213,338	228,179	228,313
2005	216,469	231,361	221,489
2006	220,162	234,290	244,779
2007	224,394	237,252	251,811
2008	224,394	241,040	258,921
2009	224,394	244,962	266,094
2010	224,394	249,220	272,875

Table G.6 Projected Enrollments by Sector (HECB degree forecast)

Year	Two-Year Public FTEs	Two-Year Private FTEs	Undergraduate FTEs Public Four-Year	Undergraduate FTEs Private Four-Year	Graduate FTEs Public Four-Year	Graduate FTEs Private Four-Year	Total
2004	138,241	8,001	72,841	24,164	17,232	13,464	273,942
2005	128,885	8,119	75,122	24,920	17,482	13,660	268,188
2006	149,092	8,232	77,833	25,820	17,854	13,950	292,781
2007	153,126	8,372	80,295	26,636	18,390	14,369	301,189
2008	156,960	8,520	82,839	27,480	19,121	14,941	309,862
2009	161,045	8,670	85,163	28,251	19,886	15,538	318,553
2010	165,130	8,824	87,170	28,917	20,575	16,076	326,692

Table G.7 Training Requirements to Meet Projected Annual Openings 2007-2012

Summary Training Requirements to Meet Annual Openings 2007-2012				
DRAFT 6-22-2005 using May 05 Employment Projections and 2000 Census 5% Data for Washington				
	Entry Level Training Requirement		Ultimate Training Level	
Little Training	48,517	39%	43,356	35%
Short-Term Training	20,838	17%	19,580	16%
Mid Level Training (Includes AA)	30,391	25%	29,729	24%
Long Training (BA+)	23,161	19%	30,242	25%
Bachelor's Degree	17,593	14%	20,947	14%
Masters Degree	2,376	2%	6,295	5%
Professional Degree	1,580	1%	1,878	2%
Doctorate Degree	1,612	1%	1,122	1%

Table G.8 Annual Demand for Workers with a BA or Higher by Occupation 2007-2012

Demand for Workers with BA or Higher		
Occupation	Entry Demand	Ultimate Demand
Educators	5,411	5,762
Business and Management	5,270	6,311
Engineering, Software Engineering, Architecture	1,791	1,908
Computer Science	3,251	3,558
Medical Professionals	1,485	3,322
Editors, Writers, Performers	1,323	1,702
Human, Protective Service Professionals	1,704	2,299
Research, Scientists, Technical	1,513	1,715
Administrative, Clerical, Legal	643	1,095
Mechanics, Laborers	82	851
Service Industries	688	1,719
Total	23,161	30,242

Table G.9 Demand for Workers with a BA or Higher by SOC category 2007-2012

Demand for Workers with BA or Higher		
SOC Major Group	Entry Demand	Ultimate Demand
Management Occupations	2,880	3,161
Business and Financial Operations Occupations	2,390	3,150
Computer and Mathematical Occupations	3,251	3,558
Architecture and Engineering Occupations	1,791	1,908
Life, Physical, and Social Science Occupations	1,513	1,715
Community and Social Services Occupations	1,704	1,704
Legal Occupations	643	699
Education, Training, and Library Occupations	5,411	5,762
Arts, Design, Entertainment, Sports, and Media Occupations	1,323	1,702
Healthcare Practitioners and Technical Occupations	1,485	3,056
Healthcare Support Occupations	-	266
Protective Service Occupations	-	595
Food Preparation and Serving Related Occupations	-	125
Building and Grounds Cleaning and Maintenance Occupations	-	31
Personal Care and Service Occupations	294	589
Sales and Related Occupations	394	975
Office and Administrative Support Occupations	-	396
Farming, Fishing, and Forestry Occupations	-	24
Construction and Extraction Occupations	-	256
Installation, Maintenance, and Repair Occupations	-	212
Production Occupations	-	140
Transportation and Material Moving Occupations	82	220
Total	23,161	30,242

Table G.10 Demand for Workers by Occupation and Education Level

	Entry Training Level				Ultimate Training Level			
	BA	MA	Pro	Doc	BA	MA	Pro	Doc
Educators	3,917	280	-	1,214	3,273	1,995	81	414
Business and Management	5,270	-	-	-	5,095	1,022	89	105
Engineering, Software Engineering, Architecture	1,791	-	-	-	1,496	337	35	39
Computer Science	3,144	84	-	23	2,795	625	26	112
Medical Professionals	349	233	903	-	1,845	485	891	100
Editors, Writers, Performers	1,323	-	-	-	1,402	237	33	31
Human, Protective Service Professionals	531	1,035	138	-	1,445	754	67	33
Research, Scientists, Technical	394	744	-	375	943	475	60	237
Administrative, Clerical, Legal	104	-	539	-	481	78	509	27
Mechanics, Laborers	82	-	-	-	699	103	35	15
Service Industries	688	-	-	-	1,474	184	52	10

Table G-13 Public Higher Education Participation by Age and Region**Participation by Age Group****All Public Colleges and Universities (CTC + Public Four-Year)**

Region	Age Group					
	17-19	20-24	25-29	30-34	35-49	50+
Washington State Total	14.3%	19.0%	6.6%	3.9%	2.2%	0.6%
Olympic	13.2%	17.5%	5.7%	3.9%	1.9%	0.5%
Pacific Mountain	13.7%	21.0%	7.2%	4.4%	2.2%	0.5%
Northwest	12.3%	15.7%	7.1%	3.8%	2.0%	0.5%
Snohomish	15.0%	19.9%	5.4%	3.0%	1.9%	0.7%
Seattle-King	17.5%	20.4%	6.9%	3.8%	2.2%	0.6%
Pierce	12.5%	17.4%	6.2%	4.1%	2.6%	0.7%
Southwest	12.2%	17.3%	5.5%	3.1%	1.8%	0.5%
North Central	12.5%	20.1%	5.9%	3.5%	1.9%	0.3%
Tri-County	11.0%	14.7%	5.5%	3.7%	2.1%	0.4%
Eastern	12.7%	13.9%	7.1%	4.7%	2.4%	0.5%
Benton-Franklin	13.7%	22.6%	6.9%	4.1%	2.1%	0.5%
Spokane	15.5%	22.6%	9.5%	5.8%	2.8%	0.7%
SIS*	14.5%	19.3%	5.5%	3.1%	2.0%	0.6%

*SIS includes data from Snohomish and Northwest regions.

Table G-14 Higher Education Growth Estimates by Region

Higher Education Participation by Region Growth Estimate to meet student demand in 2010 All Public Colleges and Universities			
	Total 2003 Enrollment FTE	Percent Increase to Meet Population Growth in 2010	Percent Increase to Meet State Average in 2010
State Total	207,051	11%	19%
Olympic	8,888	12%	23%
Pacific Mountain	13,709	13%	16%
Northwest	11,032	14%	31%
Snohomish	31,658	16%	20%
Seattle-King	61,401	8%	9%
Pierce	23,512	9%	17%
Southwest	12,546	18%	35%
North Central	6,766	13%	26%
Tri-County	7,532	5%	32%
Eastern	6,081	7%	32%
Benton-Franklin	6,620	11%	15%
Spokane	17,306	8%	n/a
SIS*	24,408	15%	21%

*SIS includes data from Snohomish and Northwest regions.

RESOLUTION NO. 05-19

WHEREAS, RCW 28B.76.230 directs the Higher Education Coordinating Board to develop a comprehensive and ongoing process to analyze the need for additional degrees and programs, additional off-campus centers and locations for degree programs, and consolidation or elimination of programs by the (public) four-year institutions; and

WHEREAS, The *2004 Strategic Master Plan for Higher Education* calls for a statewide and regional needs assessment that would provide a planning tool that, in conjunction with analysis of institutional roles and missions, will guide academic program and facility planning and approval; and

WHEREAS, The *State and Regional Needs Assessment* will allow for data-driven decisions related to the allocation of student enrollments by providing a comprehensive assessment of regional higher education needs to meet student, employer, and community demand; and

WHEREAS, The needs assessment was developed in collaboration with the public and private four-year colleges, the Workforce Training and Education Coordinating Board, the State Board for Community and Technical Colleges, the Office of Financial Management, the Employment Security Department, and the Department of Community, Trade and Economic Development; and

WHEREAS, The needs assessment will be updated every two years; and

WHEREAS, The needs assessment shows Washington's higher education should be expanded to better serve students, employers, and communities;

THEREFORE, BE IT RESOLVED, That the Higher Education Coordinating Board adopts the methodology, findings, and recommendations of the *State and Regional Needs Assessment*.

Adopted:

October 27, 2005

Attest:

Roberta Greene, Vice Chair

Jesus Hernandez, Secretary

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October 2005

Director's Report: Higher Education Needs in Snohomish, Island, and Skagit Counties

Introduction

The 2005-2007 state capital budget directs the Higher Education Coordinating Board to evaluate higher education and workforce training needs in Snohomish, Island, and Skagit Counties and recommend solutions to the legislature and governor. The board is charged with delivering an interim report of preliminary findings by January 15, 2006, and a final report by December 1, 2006.

Specifically, the law as enacted calls for the board to do the following:

- Assess the higher education needs in Snohomish, Island, and Skagit Counties
- Recommend the type of institution or institutions to be created or expanded to address those needs
- Assess potential sites for an institution
- Identify costs and a process for completing a master plan for higher education expansion in the study area

The budget directs the board to form a 13-member local advisory committee, including six state legislators, the Snohomish County executive, and two business or education leaders from each of the three counties (see local advisory committee membership list, Attachment A).

Status

The consultant team of NBBJ and MGT of America has been hired and is currently conducting focus group interviews with business leaders and employers, interest groups, educational institutions, and Native American leaders and educators, and reviewing past studies and supporting documents. The members of the local advisory committee have been appointed and a separate technical review group, the project coordination team, has been formed to review and discuss materials in advance of the local advisory committee meetings (see project coordination team membership list, Attachment B, and project work plan, Attachment C).

On September 7, a project leadership summit was held at Everett Community College with both groups. Upcoming meetings will focus on review of demographics, forecasts, qualitative/quantitative needs, and early thoughts on role and mission and needs analysis. Town Hall meetings with the public are scheduled to be held November 15-17 in the following order: Skagit County, Island County, and Snohomish County.

Upcoming Meetings

Project Coordination Team: October 19, 2005 at Skagit Valley College, Mount Vernon
November 2, 2005 at NBBJ Offices, Seattle

Local Advisory Committee: October 28, 2005 at Everett City Council Chambers, Everett
November 9, 2005 at University Center at Everett Station,
Room 311, Everett

Higher Education Coordinating Board Project Directors:

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Attachment A

SIS Local Advisory Committee

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Attachment B

SIS Project Coordination Team

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Extended Education and Summer Programs
Western Washington University

Margaret Badgley

Assistant to the Provost
Central Washington University

Dr. Earl Gibbons

Vice Provost
International Educational Outreach
Eastern Washington University

Christine Kerlin

Associate Dean
Admissions/Registration
Everett Community College

Rob McDaniel

Associate Dean
University Partnerships
Washington State University

Dr. Larry Nyland

Superintendent
Marysville School District

Dr. Steven G. Olswang

Interim Chancellor
University of Washington/Bothell

Chris Reykdal

Director of Administrative Services
State Board for Community and
Technical Colleges

George Smith

Vice President of Student Services
Edmonds Community College

Madeleine Thompson

Policy Analyst
Workforce Training and Education
Coordinating Board

Dr. Gary Tollefson

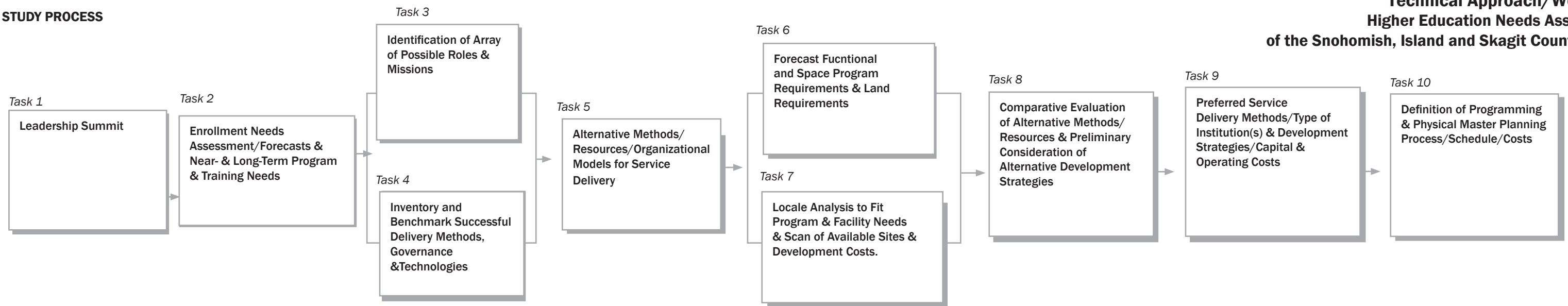
President
Skagit Valley College

Marc Webster

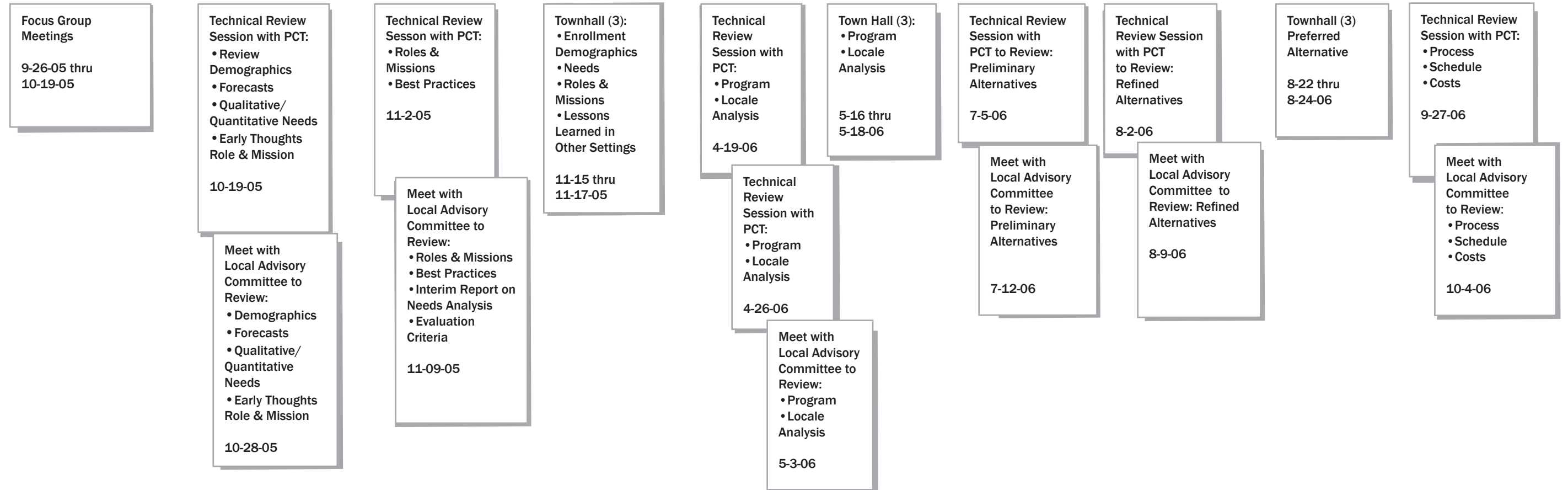
Budget Assistant
Office of Financial Management

Technical Approach/Work Plan Higher Education Needs Assessment of the Snohomish, Island and Skagit Counties Area

STUDY PROCESS



MEETINGS



DELIVERABLES



October 2005

Director's Report: Tri-Cities Higher Education Planning Update

The Tri-City Industrial Development Council (TRIDEC) has formed a higher education committee in response to actions taken by the 2005 legislature, which authorized only limited lower-division expansion of Washington State University Tri-Cities (WSUTC). In HB 1794, the Tri-Cities branch campus was authorized to offer a four-year degree in biotechnology, subject to approval by the Higher Education Coordinating Board. But WSUTC was the only one of the state's four research university branch campuses that was not granted full authority to offer lower division courses and to admit freshmen and sophomores.

Since the session ended in April the TRIDEC committee, in collaboration with WSUTC, Columbia Basin College, and the Pacific Northwest Regional Laboratory (PNNL), has held a series of meetings inviting public comment into their formulation of recommendations regarding the future of higher education in the region. The goal of this project is to secure state approval to create a unique academic model for students in the region that will also stimulate economic growth in light of the projected closure of the Hanford nuclear site in 2015.

The commentary offered by citizens, community groups, and business leaders has revealed a wide range of opinions regarding the most appropriate path for higher education growth in the region. Members of the business community stress the importance of capitalizing on the concentration of Ph.D.-qualified scientists from PNNL to support a four-year institution focused on math and science. However, other community members contend that the expansion of Columbia Basin College (CBC), which currently serves thousands of place-bound students and the region's burgeoning Latino population, should be a higher priority. They have expressed concerns that creating a new four-year institution in the area could come at the expense of CBC.

Given the breadth of public opinion, the TRIDEC Higher Education Committee identified five options for expansion that were shared with the public in early September. Later this fall, the group plans to recommend a preferred option to the governor, the legislature, and the Higher Education Coordinating Board. The options include:

1. Improve Higher Education within the existing framework

Under this option, CBC would continue to serve students with academic, job training, and adult basic skills programs (including high school completion, pre-college programs and English as a Second Language). It would also remain the primary source of transfer students enrolling at WSUTC. WSU would expand its current upper-division and graduate offerings. The two schools would enhance co-enrollment and co-admission agreements to improve the integration of programs and services to students.

2. Expand higher education offerings via addition of other institutions

The two existing institutions would operate as they would in option No. 1. However, the community would encourage other four-year colleges to develop programs – not provided at WSUTC – to be offered at the community college. This model resembles strategies employed by a number of four-year universities to create “centers” on community college campuses outside of the university’s home region. For example, Eastern Washington University (located in Cheney) currently offers several bachelor’s degree programs on the Bellevue Community College campus.

3. Transition WSUTC to a four-year university with the WSU system

The branch campus would remain part of WSU’s system of campuses. However, it would offer a range of lower- and upper-division courses and limited graduate programs. The institution would grant baccalaureate and master’s degrees. The scope of its authority and mission would be comparable to those of Central Washington University, Eastern Washington University, and Western Washington University.

4. Transition WSUTC to a new “free-standing” publicly-funded four-year institution including a graduate school

WSUTC would become a new four-year university, independent of WSU. The new institution would remain publicly supported and would have its own governing board. The new university would focus on four-year undergraduate education, but would also offer graduate programs similar to those of other regional universities. In addition, the institution would be closely aligned with PNNL with a curricular focus on science and technology.

5. Combine CBC and WSUTC into a new “free-standing blended” publicly-funded four-year institution including a graduate school

This option would combine the resources of CBC and WSUTC in a partnership with PNNL to build a new four-year university independent of WSU. Similar to option No. 4, this public institution would focus on science and technology and would have its own governing board. This option was originally recommended in 2004 by the Three Rivers Community Roundtable Higher Education Task Force (a business-led group), in response to the WSUTC self study mandated by House Bill 2707 in 2004. Options 4 and 5 are specifically focused on developing and enhancing science and engineering partnerships with PNNL to make the new school a “destination campus” for students who live outside the region.

One of the primary challenges facing the planning committee is that most state higher education funding is provided in response to current and projected enrollment. Though the WSUTC campus has experienced recent growth in enrollment, WSU Pullman reports that the campus did not increase enrollment over the preceding several years. Student enrollment patterns at WSUTC also present challenges. Administrators in Pullman report that the branch campus’s highest enrollments are in education, business, social science, and nursing, which do not align

particularly well with the proposed focus on science and technology. While enrollments in the university's new viticulture and enology program appear to be stable and likely to increase, the majority of students continue to opt for liberal arts instruction.

The HECB's role during the 2005 legislative interim has been to acknowledge the significant planning effort that has been undertaken by the community without the benefit of state funding. Further, the HECB has asked the planning groups to focus on the most appropriate role and mission for current and proposed institutions to ensure they meet the comprehensive workforce and educational training needs of the region. Any proposal for higher education expansion should focus not only on the interests of the business community, but also on the needs of the rapidly growing Latino population, workforce training students, and citizens whose work and family obligations require them to attend college near their homes. TRIDEC has committed to making a recommendation to the state by November 9, 2005. The board will review the proposal and consider making a recommendation to the governor and legislature at its December 15 meeting at the University of Washington Tacoma.

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October 2005

**2006 Supplemental Budget Recommendations
to the Office of Financial Management**
DRAFT

State law (RCW 28B.76.210(5)) requires the public four-year colleges and universities and the State Board for Community and Technical Colleges to submit any supplemental budget requests and revisions to the Higher Education Coordinating Board (HECB) at the same time they submit them to the Office of Financial Management (OFM). The HECB then must submit its recommendations on the proposed supplemental budget requests to OFM by November 1 and to the legislature by January 1. It is the intent of the legislature that HECB recommendations reflect not merely the sum of the budget requests from multiple institutions, but prioritized funding needs for the overall higher education system.

This year, OFM set a deadline of Monday, October 17, for agencies to submit supplemental budget requests. Supplemental budget requests were to be limited to:

- A critical or emergent need;
- A change in mandatory caseload or workload;
- A technical correction related to the enacted 2005-07 budget; or
- An opportunity to reduce state government costs.

Due to the late date by which institutions were to submit supplemental budget requests, the HECB has not had sufficient time to review the higher education supplemental budget requests and develop recommendations by the November 1 deadline. However, the HECB has previously stated its fiscal priorities in the following documents:

- 2005-07 Operating and Capital Budget Guidelines (adopted in December 2003);
- 2004 Strategic Master Plan for Higher Education (adopted in July 2004); and
- 2005-07 Operating and Capital Budget Recommendations (adopted in October and December 2004).

The goals adopted in the *2004 Strategic Master Plan for Higher Education* were to (1) increase the opportunities for students to earn degrees and (2) respond to the state's economic needs.

In addition, the HECB has reviewed and adopted a *Statewide and Regional Needs Assessment (October 2005)*. A key recommendation from this report is that public colleges and universities must grow to accommodate additional student demand resulting from population pressure.

The HECB continues to support its previously stated goals and strategies. In December 2005, the HECB will make recommendations to the legislature on the 2006 supplemental budget requests. These recommendations will be based on its review of the institutional requests, past statements of budget priorities, a review of where the state stands with regard to the strategic master plan, and the newly completed needs assessment.

RESOLUTION NO. 05-20

WHEREAS, State law directs the Higher Education Coordinating Board to present recommendations to the Office of Financial Management by November 1 on the 2006 supplemental operating and capital budget requests from the public four-year colleges and universities and the State Board for Community and Technical Colleges; and

WHEREAS, These recommendations are to reflect not merely the sum of the budget requests from the multiple institutions, but rather the prioritized funding needs for the overall higher education system; and

WHEREAS, The Office of Financial Management has set a deadline of October 17, 2005, for the institutions to submit their supplemental budget requests; and

WHEREAS, The board has not had sufficient time to review the requests from the institutions and develop recommendations; and

WHEREAS, The board has previously stated its fiscal priorities, specifically in the *2004 Strategic Master Plan for Higher Education* and the *2005-07 Higher Education Operating and Capital Budget Recommendations*; and

WHEREAS, The board has identified two over-arching goals for higher education in Washington state to help students succeed: (1) increasing the opportunities for students to earn degrees and (2) responding to the state's economic needs;

THEREFORE, BE IT RESOLVED, That the Higher Education Coordinating Board stands by its past statements of priorities and supports higher education funding increases that will help the state achieve the goals of (1) increasing the opportunities for students to earn degrees and (2) responding to the state's economic needs.

Adopted:

October 27, 2005

Attest:

Roberta Greene, Vice Chair

Jesus Hernandez, Secretary

W A S H I N G T O N
H I G H E R
EDUCATION
C O O R D I N A T I N G B O A R D

October 2005

2007-09 Operating and Capital Budget Priorities and Guidelines
DRAFT

Purpose of the Operating and Capital Budget Guidelines

State statute (RCW 28B.76.210) requires the Higher Education Coordinating Board (HECB) to “review and evaluate” the operating and capital budget requests of the public colleges and universities. This review and evaluation is to be based on how the requests align with the following:

- HECB’s budget priorities;
- The missions of the institutions; and
- The statewide *2004 Strategic Master Plan for Higher Education*.

The HECB is also to submit recommendations on the proposed budgets and the HECB’s budget priorities to the Office of Financial Management (OFM) and the legislature.

Prior to this review, evaluation, and development of recommendations, the HECB is to adopt and distribute budget guidelines in December of each odd-numbered year. These guidelines outline the HECB’s fiscal priorities.

I. 2007-09 Operating Budget Guidelines

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Integrating the 2007-09 Operating Budget Priorities and Guidelines with the 2004 Strategic Master Plan

Operating Budget Fiscal Priorities

The statewide *2004 Strategic Master Plan for Higher Education* has two essential goals:

- Goal 1: Increase opportunities for students to earn degrees; and
- Goal 2: Respond to the state's economic needs.

Goal Targets			
	2003-04	2004-05 Preliminary	2009-10
Associate Degrees	23,700		27,000
Bachelor's Degrees	27,200		30,000
Graduate Degrees	10,400		11,500
High-Demand			Base + 1,500
Job Training	23,700		25,000
Improved Literacy	17,300		20,525

The HECB has set targets for the number of associate, bachelor's, and graduate degrees to be conferred by Washington's public and private colleges and universities in 2009-10. The HECB reviews these targets annually and adjusts them if necessary.

The HECB also has adopted targets for students earning degrees in high-demand fields, students completing job training programs, and students who demonstrate improved literacy skills. The high-demand target was tied to specific high-demand programs operated by the HECB and the State Board for Community and Technical Colleges (SBCTC). Since these programs were not funded in the 2005-07 biennium, the HECB will need to revise these targets. The last two targets on job training and improved literacy were initially adopted by the SBCTC and then accepted by the HECB.

The basic fiscal priorities of the HECB are programs and initiatives that support the board's goals. In the *2004 Strategic Master Plan for Higher Education*, the board identified 11 strategic policy initiatives to support the goals.

1. Funding for Student Success

Funding should reward public colleges and universities based on the number of their students who earn degrees, certificates, or other credentials of success rather than only the number who enroll. The current funding methodology does not channel appropriations toward the results identified by the state and HECB. The *2004 Strategic Master Plan for Higher Education* identified clear and measurable goals that focused on outcomes rather than inputs alone. Previous and current higher education budgets identify enrollments as the only measure for which institutions are truly held accountable.

RCW 28B.76.270 directs the HECB to establish an accountability monitoring and reporting system as part of a continuing effort to make meaningful and substantial progress toward the achievement of long-term performance goals. In addition, the 2005-07 operating budget identified several performance measures for which each institution is to develop specific six-year targets. The HECB has been working with the institutions and OFM to develop accountability plans to achieve measurable and specific improvements on the performance measures.

Institutions should submit these biennial plans with their biennial budget requests. In addition, the HECB recommends that for the 2007-09 biennium these biennial plans and performance targets replace budgeted enrollment levels as the measures for which institutions are held accountable.

2. Allocating Student Enrollments

The HECB needs to make specific enrollment allocation recommendations to achieve the goals outlined in the *2004 Strategic Master Plan for Higher Education*. The size and shape of the state's higher education system is of primary concern for decision-makers looking to optimize state resources and direct students to the programs that best suit their needs.

Issues that will influence discussions of the "size and shape" of the system and the board's specific enrollment recommendations include:

- The division of resources among the public two-year and four-year colleges and universities;
- The allocation of new resources and enrollments among the main campuses, branch campuses, and off-site learning centers;
- The role of private colleges and universities in meeting the state's need for additional higher education capacity;
- The regional economic, educational, and programmatic needs; and
- The methods of program delivery, such as traditional instruction, 2+2 programs for transfer students, and technology-enhanced distance learning.

Budget proposals should include projected state-funded enrollment levels at the main and branch campuses as well as off-campus learning centers.

3. Increasing the Number of Degrees in High-demand Fields

The HECB believes it is critical that the state align its limited resources for public higher education with the needs of the economy. Traditional liberal arts education must remain a core component of the state's higher education system because the skills it imparts are central to business and career success. However, the state also must respond to student and employer demands in fields where current or projected job creation outpaces the capacity of the higher education system to produce trained graduates.

High-demand programs have two primary elements: (1) instructional programs or fields in which student enrollment applications exceed available slots and (2) career fields in which employers are unable to find enough skilled graduates to fill available jobs. This definition recognizes both excess student demand for a program and strong economic requirements for graduates in particular fields.

The *State and Regional Needs Assessment*, completed by the HECB in fall 2005, identified areas where demand for graduates exceeded the supply of students with degrees. Areas identified include: (a) engineering, software engineering, and architecture; (b) computer science; (c) medical professions; (d) editing, writing, and performing occupations; and (e) research, scientific, and technical occupations. These areas are very broad occupational groupings covering a range of training needs. This analysis also does not include the student demand to get into these programs.

Institutions can help policymakers in the budget development process by identifying specific programs with excess student demand and demonstrated employer demand.

4. Keeping College Tuition Affordable and Predictable

Washington, like many states, does not have a comprehensive tuition policy for resident undergraduate education. As a result, tuition increases generally have fluctuated in a cyclical pattern – increasing moderately when state revenue is high and increasing sharply when state revenue is low. The absence of a tuition policy has made it difficult for students and parents to anticipate college costs and for Washington's Guaranteed Education Tuition program, the state's prepaid college tuition plan, to plan for long-term affordability. It also has potentially devastating consequences for thousands of financially needy families who often do not have the financial reserves to respond to unexpected spikes in tuition.

The HECB believes that Washington needs a state tuition policy that keeps tuition predictable and affordable for students and families while maintaining the high quality of education at the state's public colleges and universities. The *2004 Strategic Master Plan for Higher Education* called for the state to adopt the following tuition policies for resident undergraduate tuition and fees at Washington's public two-year and four-year colleges and universities.

Short-Term Tuition Policy:

- Tuition and fees would not increase by more than 31 percent during any consecutive four-year period (average increases of seven percent compounded).
- Annual tuition increases would be spread as evenly as possible over this four-year period and no annual increase should exceed ten percent.

Long-term Tuition Policy:

Over the long-term, the state has maintained a strong linkage between state funding of higher education, tuition rates, and student financial aid. Any long-term policy will need to recognize these connections as well as the institutions' needs for resources to provide a quality education, the share of that education that is expected to be paid by students and their parents, and the state's desire to see that higher education is attainable and affordable for all.

5. Promoting Opportunity through Student Financial Assistance

State law declares that "financial need shall not be a barrier to participation in higher education" (RCW 28B.10.786). The HECB believes the state must maintain its longstanding commitment to higher education opportunity for all students, regardless of income.

To help financially needy students meet the rising costs of a college education, the *2004 Strategic Master Plan for Higher Education* called on the state to expand state financial aid and scholarship programs to help financially needy students go to college and complete their degrees or programs.

The programs that the HECB cited in the strategic master plan include:

- The State Need Grant program for the state's lowest-income students
- The State Work Study program for helping low- and middle-income students
- The Education Opportunity Grant (EOG) program
- The Washington Scholars program
- The Washington Award for Vocational Excellence program
- The development of a financial aid program to support adults who work full-time and go to college part-time

A key aspect for all programs is to maintain the linkage between tuition increases and program funding to ensure that the value of individual awards keeps pace with increasing student costs.

6. Meeting Regional Higher Education Needs

Washington's current higher education system has evolved largely in response to changing student demographics, employer demand, community needs, and geographic disparities in

students' college attendance. It has not always been planned or implemented in a conscientious or prioritized manner.

Changes are occurring in the system. House Bill 1794, enacted in 2005, authorized three of the branch campuses (UW Tacoma, UW Bothell, and WSU Vancouver) to admit freshmen and sophomores. The legislation also authorized up to four community or technical colleges to offer baccalaureate degrees on a pilot basis. In addition, a review is underway of the educational needs in the Snohomish, Island, and Skagit Counties and how to best meet those needs.

To improve the responsiveness and effectiveness of the current system, the *2004 Strategic Master Plan for Higher Education* called for the development of a resource allocation framework to respond to local, regional, and state needs with clearly stated priorities. Specifically, this framework would do the following:

- Clearly identify the existing distribution of higher education resources;
- Explain the purpose and inter-relationship of these resources;
- Establish the criteria and authorities by which these resources could change in response to emerging and changing student and regional needs; and
- Use existing and new resources in a coordinated and flexible manner.

Effectively responding to regional higher education needs requires objective data analysis and study.

7. Helping Transfer Students Earn Bachelor's Degrees

The state needs a barrier-free transfer system to help community college transfer students earn bachelor's degrees at four-year colleges and universities as efficiently as possible.

The 2004 legislature directed the HECB to assume a leadership role in working with Washington's colleges and universities to ensure efficient and seamless transfer across the state. Developing a statewide on-line student advising system was a key assignment, along with developing transfer associate degrees for specific academic majors. The on-line student advising system would provide students with course equivalencies between institutions, recommended transfer programs, and electronic transcripts. Both efforts focus on better preparing students before they enter four-year colleges and making the transfer process seamless and automatic, rather than simply smoother.

8. Helping Students Make the Transition to College

Every year, large numbers of Washington students graduate from high school unprepared for college study or the workplace. Inadequate preparation in high schools takes an even greater toll on African American, Hispanic, and Native American students. Students from these groups are significantly less likely than their White or Asian peers to go on to college within a year of

graduation and more likely to require remedial instruction when they enroll. Higher education shoulders much of the cost of this lack of preparation.

The state higher education system must take a leadership role in developing a systemic solution to the problem of poor preparation. The HECB proposes to collaborate with state K-12 and higher education systems to accomplish the following key initiatives:

- Define college readiness in the key subject areas of mathematics, science, English, social studies, world languages, and the arts;
- Establish statewide student learning outcomes for grades 11 and 12 that are required for success in postsecondary study;
- Expand effective models that promote K-12/higher education collaboration and prepare students for college success; and
- Communicate with students, families, and schools the requirements of a rigorous high school education that will lead to successful postsecondary study and careers.

These initiatives will help students prepare for higher education with a clear understanding of the knowledge and abilities required for success and the confidence that their high school coursework will be enough to gain them admission and prepare them for the rigors of college work.

The HECB, along with a team of state policymakers, K-12 and higher education administrators and faculty, and private sector representatives, are developing college readiness definitions for English and science during the 2005-07 biennium. Definitions of college readiness for mathematics are being developed through the Transition Math Project and should be available for public review by December 2005. The HECB will request funding in the 2007-09 biennium to develop college readiness standards for social studies, world languages, and the arts.

9. Reducing Barriers for Non-traditional Students

Washington's higher education system works well for traditional students – the recent high school graduates who go from high school to college and continuously enroll until they receive their degrees. It works less well for “non-traditional” students, although the community and technical colleges in particular have made significant advancements in programs and services during the past decade. “Non-traditional” students include, but are not limited to, unemployed adults, students whose first language is not English, and those who need to balance college, work, and family obligations.

The HECB believes that it is imperative that the higher education system recognize and respond to the educational and training needs of non-traditional students. By increasing the skills and knowledge of these students through education and training, we will be increasing their opportunities to better serve themselves and the state's economic needs and development.

10. Promoting Student Success through Greater Accountability

Accountability can promote greater student success by providing motivation for institutions to focus on a limited number of priority state goals. A fully functioning accountability system provides legislators, business leaders, campus officials, students, and the public with accurate and relevant information concerning how well and how quickly the system as a whole is progressing toward achievement of state goals. The information provided through an accountability system should support and guide the policy development process as well as inform budget development.

Redesigning the state's higher education accountability system will help the state reach its goals and promote student success at the institution, sector, and state levels. The HECB and Office of Financial Management (OFM) are working with the institutions and the State Board for Community and Technical Colleges to develop and define common and institution-specific performance measures and target performance levels for each of the measures. The short-term performance targets associated with these measures should be incorporated into budget proposals for the 2007-09 biennium.

Long-term targets on these performance measures also should be developed as a next step in this process. In addition, the HECB remains committed to developing proposals, as called for in the *2004 Strategic Master Plan for Higher Education*, for transforming the state's higher education funding system from an enrollment-based allocation system to a model better aligned with state goals for awarding degrees and certificates and responding to the state's economy. This effort to re-structure the financing system is a powerful aspect of a fully developed accountability system.

Another vital component of a sound accountability system is an infrastructure of data and other information sufficiently robust and aligned with state goals to enable officials and the public to monitor step-by-step progress of the system toward achievement of the goals. This topic is addressed in the next strategic policy initiative.

11. Measuring Student Success with an Improved Data System

The *2004 Strategic Master Plan for Higher Education* called for a student unit record data system to evaluate progress toward state goals and to identify and eliminate barriers to student success. A priority is to continue developing a statewide student-level database that would include data about all students at every stage of college – from submitting the college application and deciding where to enroll to choosing a major and earning a degree. Policies related to the availability, quality, efficiency, and accountability of public higher education in the state should be based on objective data analysis. The HECB is working with the Council of Presidents, the public four-year institutions, and OFM to finalize a Memoranda of Understanding for sharing, protecting, and accessing data.

Operating Budget Guidelines

The operating budget guidelines complement the long-term goals and strategies identified in the *2004 Strategic Master Plan for Higher Education*, as adopted by the HECB in July 2004. The guidelines are designed to guide the institutions in developing budget items in the 2007-09 biennium that support the strategies outlined in the master plan and help the state make measurable progress toward its goals. These budget items are to be tied to performance indicators in order to measure their outcomes.

Forms and Formats

The HECB will continue to use the basic forms and formats for budget requests, as prescribed by OFM. Regardless of the budget presentation format selected by OFM, the HECB continues to recognize the critical importance of adequately funded carry-forward or maintenance budgets for institutions. It is clear that adequate maintenance budgets are essential to the ongoing vitality and quality of Washington's public colleges and universities.

By using the budget presentations defined by OFM, the HECB avoids any duplication of effort by the public institutions. In the past, this approach has allowed the HECB to focus on those items and issues that are most relevant to the board's fiscal priorities.

HECB recommendations are designed to complement the information and requests from the institutions by providing an additional system-wide perspective on the needs of public higher education. As such, HECB review and recommendations will provide additional information that is useful to the governor and legislature in budget deliberations.

Timing of Budget Development Activities

The HECB's review of institutional budget requests is based on submissions formally presented by the institutions in September of each even-numbered year. HECB staff then will meet and discuss these budget requests with institutions. The requests will be presented and discussed at a board meeting. Based on these discussions, the HECB will develop and adopt its final operating budget recommendations.

II. 2007-09 Capital Budget Guidelines

DRAFT

Background

This document presents the Higher Education Coordinating Board's priorities for higher education capital projects in the 2007-09 biennium and provides a framework for evaluating and prioritizing capital project requests. Both the statement of capital priorities and the framework for prioritizing projects are directed by statute.

The 2003 legislature enacted Engrossed Substitute House Bill 2151, an act pertaining to the prioritization of higher education capital project requests. This bill recognized that clear capital project expenditure priorities would be needed to support significant future investments in higher education facilities. In adopting ESHB 2151, the legislature stated that:

“... a capital investment in higher education facilities is needed over the next several biennia to adequately preserve, modernize, and expand the capacity of the state's public two-year and four-year colleges and universities. This investment is needed to responsibly preserve and restore existing facilities and to provide additional space for new students. Further, the legislature finds that capital appropriations will need to respond to each of these areas of need in a planned, balanced, and prioritized manner so that access to a quality system of higher education is ensured.

It is the intent of the legislature that a methodology be developed that will guide capital appropriation decisions by rating and individually ranking, in sequential, priority order, all major capital projects proposed by the two-year and four-year public universities and colleges. Further, it is the intent of the legislature that this rating, ranking, and prioritization of capital needs will reflect the state's higher education policies and goals, including the comprehensive master plan for higher education as submitted by the Higher Education Coordinating Board and as adopted by the legislature.”¹

Specifically, ESHB 2151 does the following:

- Requires the public four-year institutions, in consultation with the Higher Education Coordinating Board and the Council of Presidents (COP), to prepare a single prioritized individual ranking of institutional capital projects.

¹ Engrossed Substitute House Bill 2151.

- Requires the State Board for Community and Technical Colleges (SBCTC) to continue to submit a single prioritized ranking of proposed community and technical college capital projects.
- Directs the HECB, in consultation with the Office of Financial Management (OFM) and the Joint Legislative Audit and Review Committee (JLARC), to develop common definitions for the public four-year institutions and SBCTC to use in developing the prioritized project ranking.
- Directs the HECB to include these definitions, as well as the criteria framework, categories, and rating system to be used in developing the ranking, in its biennial budget guidelines.

The board's 2005-07 guidelines include the common definitions and a criterion framework for prioritizing four-year projects, as required in ESHB 2151. In adopting the capital guidelines, the board recognized that the criterion framework was preliminary and would continue to be refined and enhanced over the next several biennia.

In responding to the directives of ESHB 2151 and the board's 2005-07 capital budget guidelines, the four-year institutions, working through COP, developed and submitted to the HECB, the governor, and legislature a single prioritized list of proposed capital projects. As part of its 2005-07 capital budget recommendation, the HECB adopted this list, as well as the prioritized list submitted by the community and technical colleges.

During the 2005 legislative session, legislators and staff involved in the development of the capital budget provided guidance on how to enhance the development of the four-year project list. This guidance was articulated in Section 908 of the 2005-2007 capital appropriations act (ESSB 6094). Specifically, Section 908 specified, in part, that:

- The board shall, in consultation with the appropriate fiscal and policy committees of the legislature, identify statewide priorities for higher education capital investments and incorporate those priorities into its biennial budget guidelines.
- The evaluation of projects should place a greater emphasis on early critical review of project proposals at the pre-design phase.
- When projects are aggregated into single line-item requests, each project must meet the definition of minor works according to the capital budget instructions issued by OFM. All major projects must be listed and ranked as individual line-item requests.
- The scoring and ranking of projects shall not be based on assigning an equal number of overall points to each public four-year institution, but shall reflect an assignment of points to individual projects based on the priorities and criteria in this section and in the board's biennial budget guidelines.
- Projects shall not be ranked on the basis of a project funding source.
- The board's biennial budget guidelines shall include a quantitative method for scoring projects on the identified priorities.

HECB Statewide Priorities for Higher Education Capital Investments

Within the above policy context, the board's guidelines for the 2007-09 higher education capital budget reflect the overall goal of providing students with access to a high-quality education system that has adequate, fully functional space for students, faculty, and staff to pursue teaching, learning, research, and related activities.

Following from this broad goal and the provisions of Section 908, the board's statewide capital priorities for 2007-09 include those projects that implement a legislatively authorized program or capital priority, including, but not limited to:

- Reducing the backlog of deferred building, infrastructure, or system preservation, renewal, or replacement needs.
- Providing additional capacity or adaptation of space for instructional or research programs needed to help meet regional or statewide economic needs or opportunities.
- Creating additional instructional program capacity needed for underserved geographic regions or populations and institutions with existing space shortages.
- Funding projects that support institutional strategic planning priorities and areas of emphasis.

These priorities are closely aligned with the priorities identified by the House Capital Budget Committee's 2002 Interim Work Group on Higher Education Capital Budget and Facilities.² Specifically, the work group identified the following priorities:

- 1) Reduce the preservation backlog;
- 2) Provide new space to increase access at the community and technical colleges;
- 3) Fund renovations and replacements that are critical to preserving access to current instruction space or to the mission of the institution; and
- 4) Address unique access and mission issues as high priorities for capital appropriations.

In addition to these expenditure priorities, the board will require thorough documentation of all predesign project requests in developing its 2007-09 capital budget recommendations. This documentation must establish the programmatic need for initiating a new major capital project.

² The work group was chaired by Representative McIntire and included Representatives Esser, Kenney, and Cox. Additionally, members of the Senate Capital Budget Subcommittee and Senate Higher Education Committee participated on an ad-hoc basis. Work group participants included representatives of the HECB, the Office of Financial Management, the Council of Presidents, the public four- and two-year institutions, the State Board for Community and Technical Colleges, and staff of the Joint Legislative Audit and Review Committee.

Project Classifications: Common Definitions

State policymakers have made it clear that they want to better understand higher education's capital project needs. The lack of commonly defined categories of project types has made it difficult for lawmakers and their staffs to understand the different needs of the various sectors and institutions. Consequently, ESHB 2151 directed the HECB to work with the institutions, COP, SBCTC, JLARC, and OFM to develop common definitions for the 2005-07 capital budget submittal.

Attachment A provides an association of the existing OFM project classifications of *Preservation* and *Program* with project types and their corresponding descriptions. The board recommends that the four-year institutions and SBCTC use these OFM categories in their respective project requests.

Criterion Framework for Ranking Projects

The board recognizes that the community and technical colleges have an existing system and methodology to evaluate, prioritize, and rank capital projects. State policymakers are familiar with this system, which has been developed over many years. Accordingly, the board believes that the SBCTC should continue to use its existing process for prioritizing and ranking projects.

The framework for deriving the integrated prioritized list of capital projects for the four-year institutions recognizes that many considerations affect the relative priority of a capital project. These considerations include a facility's physical condition or estimates of space need as well as an institution's role and mission, its long-term strategic plan, and its areas of current program emphasis and priority. Consequently, the proposed ranking methodology, while quantitative, is designed to provide the institutions with the opportunity to exercise discretion and judgment in the ranking of projects.

Minor Works Requests

Minor works requests include multiple projects, each costing less than \$1 million. The categories to be used to aggregate such projects are presented in Attachment A. The four-year institutions should use these categories in both the ranked/integrated list of capital projects and each institution's separate capital budget submittal.

The board believes that minor works requests addressing emergency/critical repairs and life/safety and code compliance should be prioritized higher than all major projects. All other minor works requests should be prioritized within the overall ranking of all projects, as directed by ESHB 2151. The board encourages the institutions to use an approach similar to that used by the SBCTC, which differentiates between the most urgent minor works needs (Category A) and less urgent minor works needs (Category B). Both the Category A and B minor works requests

are ranked in the overall project list at levels deemed appropriate relative to the nature and priority of other major projects.

Aggregated Intermediate Size Projects

Staff of the HECB, public four-year institutions, COP, OFM, and legislature discussed how to display relatively smaller capital projects within the broader prioritized list of **policy-driven** needs. The group agreed that projects costing more than \$1 million, but less than \$5 million, could be aggregated into separate ranked project categories (within the prioritized list), provided that these projects and their respective categories (a) share a common purpose or characteristic, (b) have the same institutional priority, and (c) are individually identified on worksheets accompanying the prioritized list. Accordingly, institutions should use the categories shown in Attachment A to aggregate these projects.

Major Projects

The HECB is proposing a criterion framework that incorporates multiple factors to arrive at project rankings for major projects (more than \$5 million). Underlying this framework is the recognition that one type of project is not always more or less important than another type of project, either to a particular institution or to the system as a whole. Rather, each institution needs to address multiple types of needs in a balanced manner.

The criterion framework in Attachment B includes the ranking factors discussed on the following page. Ranking scores are provided for each factor. These scores represent the number of “points” that a project can receive on each factor.

The criterion framework for the evaluation and ranking of the projects includes the following factors:

- **Relationship of Project to State Priorities**
The extent to which the project has a clear and direct relationship to the HECB priorities for capital investment as described above.
- **Institutional Priority**
The relative importance of the project within an institution’s overall capital budget request. To score this factor, the first five (or fewer where appropriate) project priorities of each institution will be assigned scores from five to one.
- **Program Functionality and Quality**
This criterion allows institutions to rank projects based on program/quality-driven considerations. The institutions will develop a common method to score projects within the four categories of quality shown in Attachment B.

- **Physical Condition of Building System or Infrastructure**

This criterion assesses the physical condition of a building or campus infrastructure. It is scored only for projects whose scope includes the renovation of existing facilities or infrastructure. For buildings, the JLARC Facility Condition Index should be used as an initial base score. The base score may be adjusted if institutional-level condition assessment data indicates that a building's condition warrants the adjustment.

- **Space Shortage**

This criterion assesses the extent to which an existing space shortage exists for space types contained in projects that will add capacity. It is scored only for projects whose scope includes the creation of additional capacity. The determination of space shortage should be based on the space and utilization standards contained in the Facility Evaluation and Planning Guide (FEPG) or other national standards. The determination of classroom and class lab space needs should use the HECB's average weekly station utilization standards of 22 and 16 hours, respectively.

- **Ranking Consensus Points**

This criterion will be used by representatives of the four-year institutions, COP, and HECB to achieve a consensus on the ranking of projects. The legislative mandate for each institutional governing board to agree upon a single prioritized list requires a process. This process allows for negotiation and the exercise of professional judgment by those responsible for the capital assets of their respective institutions.

Attachment A

Project Classifications

Preservation: <i>Projects that maintain and preserve existing state facilities and assets and do not significantly change the program use of a facility.</i>		
Line-item Request Type	Project Types	Description
Minor Works (projects costing less than \$1 million)	<ol style="list-style-type: none"> 1. Health, Safety, and Code Requirements 2. Facility Preservation 3. Infrastructure Preservation 	<ol style="list-style-type: none"> 1. Unanticipated needs or critical repairs needed for occupant/building risk reduction or compliance with codes. 2. Minor repair and system replacement projects needed to sustain/return a building or system to current accepted performance.
Aggregated Intermediate Size Projects (projects costing more than \$1 million and less than \$5 million)	<ol style="list-style-type: none"> 1. Health, Safety, and Code Requirements 2. Facility Preservation 3. Infrastructure Preservation 	Repair and system replacement projects needed to sustain/return a building or system to current accepted performance or renovation of existing facilities and campus infrastructure needed to correct functional deficiencies of building systems or infrastructure.
Major Line-item Requests (projects costing \$5 million or more).	<ol style="list-style-type: none"> 1. Remodel/Renovate 2. Infrastructure 	Renovation of existing facilities and campus infrastructure needed to correct functional deficiencies of building systems or infrastructure.

Attachment A**Project Classifications**
(continued)

Program: <i>Projects that achieve a program goal, such as changing or improving an existing space to meet new program requirements or creating a new facility or asset.</i>		
Line-Item Request Type	Project Types	Description
Minor Works (projects costing less than \$1 million)	1. Program	Minor repairs, system replacements, and improvements needed for program delivery requirements.
Aggregated Intermediate Size Projects (projects costing more than \$1 million and less than \$5 million)	1. Program	Repairs, system replacements, and improvements needed for program delivery requirements.
Major Line-Item Requests (projects costing \$5 million or more)	1. Program <ul style="list-style-type: none"> • Renovate/Modernize • Infrastructure • New Facilities/Additions • Land Acquisition • Acquisition Facilities 	<ol style="list-style-type: none"> 1. Replacement of deteriorated or dysfunctional facilities or infrastructure needed to enhance program delivery. 2. Construction or acquisition of new facilities or property needed to accommodate program demand or improve program delivery.

Attachment B**Four-Year Institution Criterion Framework: Major Projects**

Prioritization Criterion	Score
State Priorities	
Reduce the backlog of deferred building or system preservation, renewal, or replacement	10
Provide additional capacity or adaptation of space for instructional or research programs needed to help meet regional or statewide economic needs or opportunities	10
Provide additional instructional program capacity needed for under-served geographic regions or populations and institutions with existing space shortages	10
Institutional Priority	5 - 1
Program Quality	
Nonfunctional or nonexistent	5
Operational but seriously deficient	4
Operational but marginally deficient/inconvenient	3
Operational and adequate	0
Physical Condition of Building System (per FCI) or Infrastructure	
Marginal functionality (FCI=5)	5
Limited functionality (FCI=4)	4
Fair (FCI=3)	3
Adequate (FCI=2)	2
Superior (FCI=1)	0
Space or System Capacity Shortage	
Deficiency for existing student enrollment, faculty, staff activity level	5
Deficiency for near-term (1-6 years) growth in student enrollment, faculty, staff activity level	4
Deficiency for long-term (6-10 years) growth in student enrollment, faculty, staff activity level	3
Ranking Consensus Points	1 - 7

October 2005

Status Report on College Readiness

HECB Information Item

This is an informational report to board members. No board action is required.

College readiness is one of the strategies included in Policy Initiative 8 of the state's *2004 Strategic Master Plan for Higher Education: Helping Students Make the Transition to College*.

Background

Large numbers of Washington's students graduate from high school unprepared for postsecondary education. In 2002, for example, 56 percent of students who graduated from high school enrolled in a public two- or four-year college or university within one year of graduation. Of these students, 38 percent required remediation in English or mathematics – meaning they were required to enroll in and pay for non-credit bearing courses to obtain the skills that they should have mastered in high school.

Also, in Washington, roughly 50 percent of first-year community college students do not return for their sophomore years; this compares to 25 percent of first-year university students who do not return for their sophomore year.

To address this, the *2004 Strategic Master Plan for Higher Education* calls for educators collaboratively to determine what incoming college students need to know and be able to do to succeed in several core subjects, including math, science, English and social studies.

The legislature and governor earmarked \$600,000 in the 2005-07 operating budget for the HECB to define college readiness in science and English.

Work Plan and Timeline

HECB staff began preparing for the English and science college readiness project shortly after the conclusion of the legislative session. Pre-project planning included reviewing previous and ongoing college readiness work, such as the HECB's 2000 competency-based standards report, the Transition Math Project, the American Diploma Project (Achieve, Inc.), Standards for Success,

and ACT benchmarks. In addition, staff have attended national meetings and consulted with professionals involved in college readiness efforts in order to gain a better understanding of the content developed and to identify sound processes that can lead to good results in Washington State.

Project Implementation

Organization

The organization chart (Attachment 1) illustrates the collaborative nature of the college readiness project now underway.

The **Project Coordination Team** (Attachment 2) will help direct the project. The team includes more than 20 representatives from K-12 education, community and technical colleges, four-year colleges and universities, and business. The team met for the first time on October 12 and will meet again on November 15.

Content Development Teams, composed of more than 150 English and science faculty and staff from across the state, will develop the English and science college readiness definitions. The teams will meet in January to draft definitions in English and science. This will be followed by a comprehensive review by at least 50 experts in each of the disciplines in summer of 2006.

The content development process will be facilitated by an external consultant with proven experience in development of competency-based standards and benchmarks. A Request for Qualifications was advertised in early October and sent directly to practitioners in the field.

It is anticipated that college readiness definitions in both English and science will be available for review by the HECB in October 2006. Board action on the definitions is slated for December 2006.

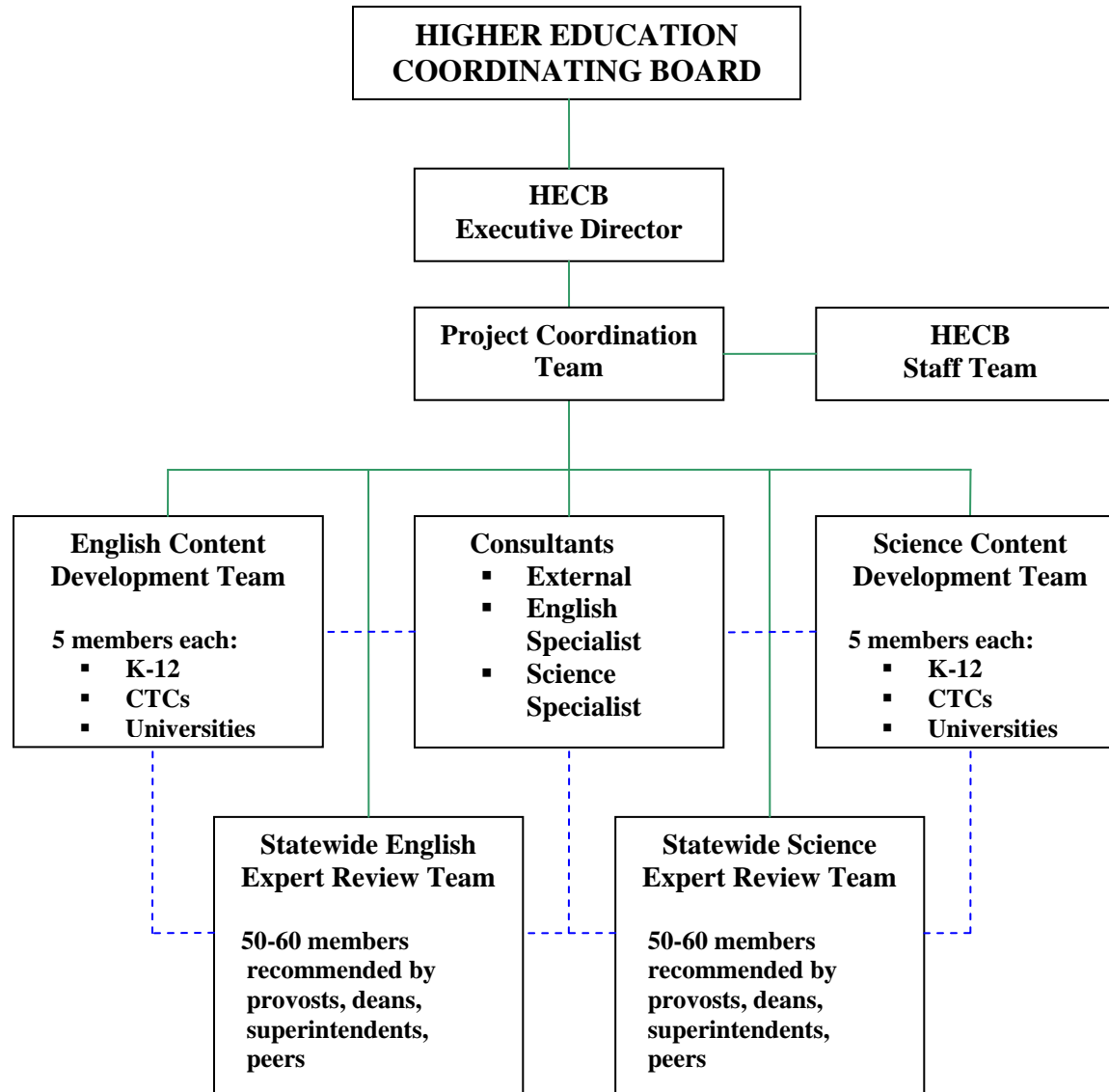
What will be done?

In defining English and science college readiness, the HECB seeks to:

- Define what students must know and be able to do to succeed in entry-level coursework, without remediation, in community and technical colleges and four-year colleges and universities;
- Propose college readiness definitions that can be readily applied to job or career choices that do not require a college degree, but do require postsecondary education in today's technology-driven marketplace; and
- Align requirements for college success with the learning outcomes emphasized in K-12 reform.

Developing college readiness definitions is considered one important step in helping teachers of English and science, spanning K-12 and higher education, work toward an identifiable goal and imperative – preparing students for the rigors of postsecondary education and 21st century careers that increasingly require a higher level of skills and knowledge.

COLLEGE READINESS ORGANIZATIONAL CHART



College/Career Readiness Project Project Coordinating Team

Larry Davis

State Board of Education

Lin Douglas

Professional Educators Standards Board

Monica Ferris

Partnership for Learning

Matt Grant

Association of Washington School
Principals

Mary Kenfield

Washington State PTA

Kyra Kester

Office of the Superintendent of Public
Instruction

Gary King

Washington Education Association

Martharose Laffey

Washington State School Directors'
Association

Bob McMullen

Washington Association of School
Administrators

Debora Merle

Governor's Office

Bill Moore

State Board for Community and Technical
Colleges

Cindy Morana

Council of Presidents

Gail Oxley

Washington School Counselor Association

Wendy Rader-Konofalski

AFT Washington

Doug Scrima

The Evergreen State College

Madelaine Thompson

Workforce Training and Education
Coordinating Board

Dennis Wallace

Washington Association for Career and
Technical Education

HECB Staff:

Ricardo Sanchez, HECB



Helping Students Transition to College

Higher Education
Coordinating Board
October 2005

College Readiness

- The **2004 Strategic Master Plan for Higher Education** calls for educators **collaboratively** to define college readiness in several core subjects, including math, science, English and social studies
- The state legislature and governor included **\$600,000** in the 2005-2007 operating budget for the HECB to define **college readiness in science and English**

Why College Readiness?

- March 2005 **report** of the **National Commission on Accountability in Higher Education**, *Accountability for Better Results, A National Imperative for Higher Education:*

“Unless we improve our national performance in higher education, we risk the future of our nation and people. When only 18 out of 100 entering ninth graders complete a college education within six years of starting college, that adds up to a great loss of talent on an individual level and on a national level.”

-- **Charles Keating**, Co-chair
National Commission on Accountability in Higher Education
Former Governor of Oklahoma

DATA

College Readiness Rates in 2002

	<u>WA</u>	<u>U.S.</u>
All	34%	34%
African American	22%	23%
Latino	22%	20%
White	38%	40%

Source: Manhattan Institute, Public High School and College Readiness Rates: 1991-2002

DATA

Remediation in Washington State

- **In 2002, 56%** of high school students enrolled in a 2- or 4-year college **within one year of graduation; of those, 38%** required **remedial mathematics or English courses**
- Roughly **60%** of students who go directly to **community colleges** must take **remedial math or English** courses; **25%** of students who go directly to 4-year colleges take remedial math or English

DATA

Retention in Washington State

- In Washington, roughly **50% of first-year community college students** do not return for their sophomore year
- In Washington, **25% of first-year university students** do not return for their sophomore year

DATA

Completion in Washington State

- In 2002, **63% of Washington students** at 4-year colleges earned a degree within 6 years

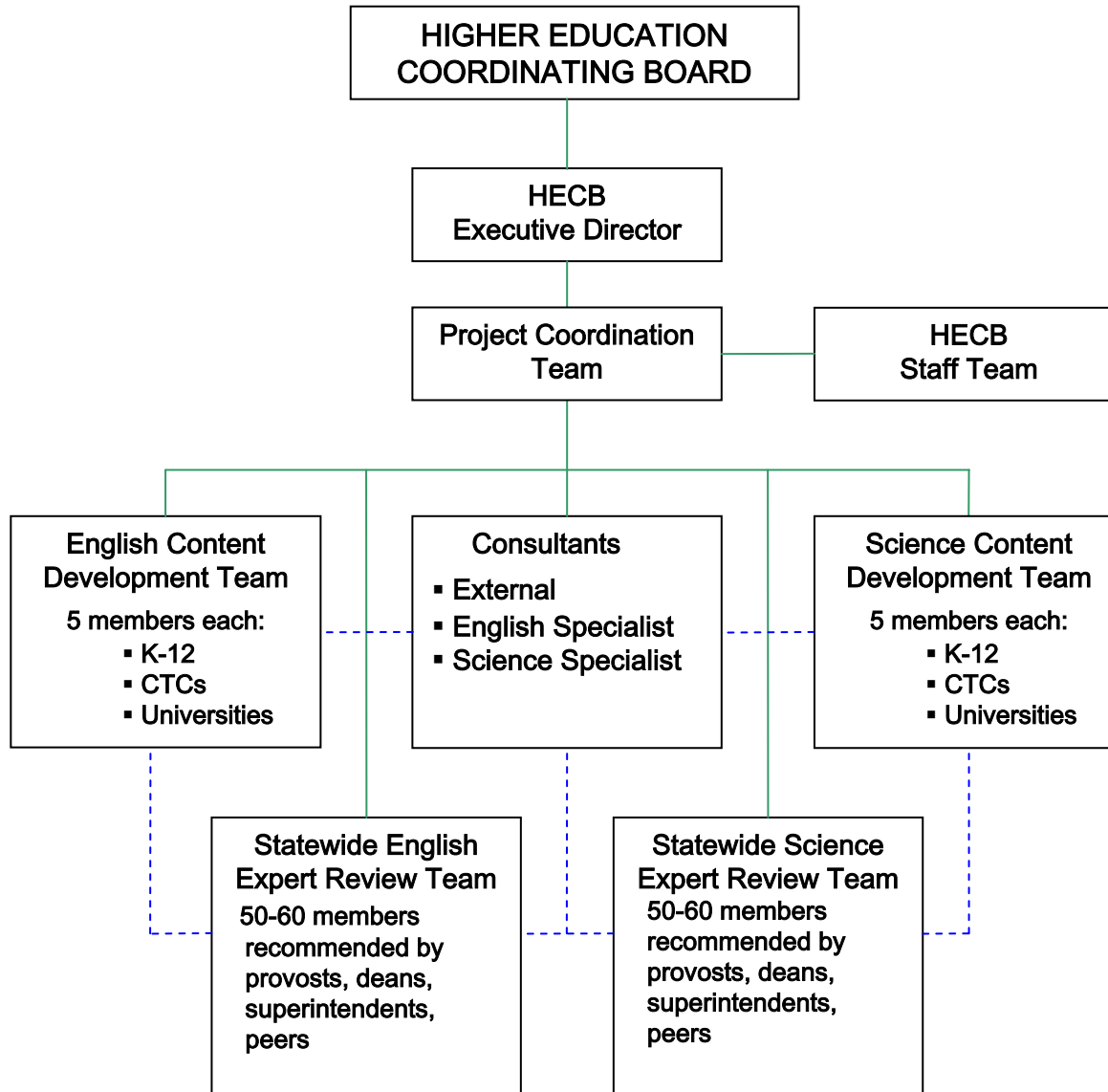
Asian/Pac. Islanders	65%
White	64%
Latino	54%
African American	50%
Native American	47%

Source: National Center for Higher Education Policymaking and Analysis (IPEDS survey)

College Readiness Project

- As a **starting point** in Washington state for defining English and science college readiness, our primary aims are two-fold:
 1. Define what **students must know and be able to do to succeed in entry-level coursework** at two-year and four-year colleges and career schools – without requiring remedial classes
 2. **Align** the requirements for college readiness with the learning outcomes emphasized in **K-12 reform**

College Readiness Project Organization



Key Dates

- **November 14, 2005**

External consultant, English and science **specialists** selected;
internal staffing for project completed

- **January 6, 2006**

Comparison analysis of existing state and national college
readiness efforts in English and science completed by consultant

- **February 17, 2006**

1st draft college readiness definitions completed, English and
science, followed by **2nd** and **3rd drafts** in **April** and **August 2006**

Key Dates

- **June 22-23, 2006**

2-day Summer Work Session—statewide CR Expert Review Teams

- **October 26, 2006**

Final draft English and science college readiness definitions on HECB agenda for discussion

- **December 14, 2006**

English and science college readiness definitions on HECB agenda for action

College Readiness

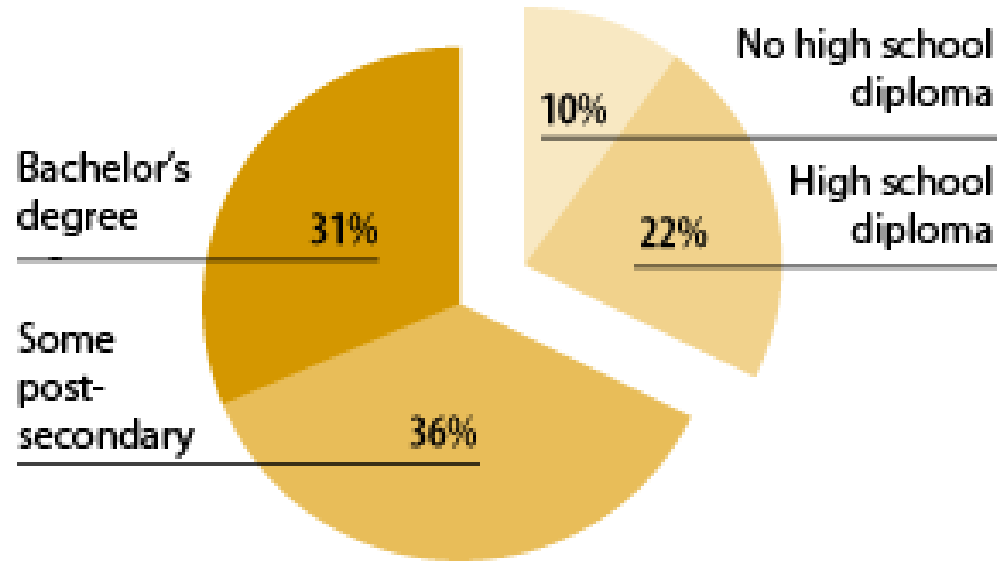
An added benefit in developing college readiness definitions?

- Across the country, many **researchers, educators** and **business leaders** believe that college readiness definitions are **equally applicable** to jobs/careers that require some postsecondary education

Marketplace Trends

More Than Two-Thirds of New Jobs Require Some Postsecondary Education

Share of new jobs, 2000–2010



Source: Carnevale, Anthony P., and Donna M. Desrochers, *Standards for What? The Economic Roots of K–12 Reform*, Educational Testing Service, 2003.

Marketplace Trends

- The 12 **fastest-growing occupations** in the country are technology-based and/or tied to the health care industry.
- The **academic skills demanded by many entry-level jobs** are at a **higher level** than the academic skills required for postsecondary education.

Source: William R. Daggett, Ed.D.

International Center for Leadership in Education

College Readiness

College readiness is one important step in helping educators, spanning K-12 and higher education, work toward an **identifiable goal and imperative:** preparing students for the rigors of postsecondary education and 21st century careers that increasingly require a higher level of skills and knowledge.

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STUDENTS
SUCCEED**



Update on Reauthorization of the Federal Higher Education Act

**Higher Education Coordinating Board
October 27, 2005**

What is “Reauthorization”?

It's the Higher Education Act of 1965, reconsidered every six years - already two years overdue.

- Four major activities:
 - Student financial aid (known as “Title IV”)
 - Early awareness & outreach projects
 - Aid to institutions
 - Teacher training

What It Does

- Continues or drops old programs
- Creates new programs
- Assigns duties or restrictions to colleges and states as conditions for participating in federal student aid

Current Status

- Competing House & Senate bills
- Negotiations delayed – Katrina, etc.
- Deadline extended to Dec. 31, 2005
- May not happen until Spring 2006

Loans

- Raise annual borrowing limits
 - Increase of about \$1,000 – \$2,000 per year
 - Reduce fees for some students, increase fees for others
 - Still much debate about Direct Loans vs. Stafford Loans
 - Does not raise the cumulative limits

Issue:

If limits are raised – students will borrow more. If not raised, borrowing will be reduced for some, but others will turn to more expensive private sources.

Work

- Reauthorizes Federal Work Study
- Issue - Community service requirement
 - Earlier proposals to increase the amount of work-study devoted to community service placements would have placed substantial burdens on many schools.
 - Neither House nor Senate appear to have adopted the proposal.

Grants

- Pell Grant
 - Senate Proposal
 - ✓ Enhances basic award for math-science study.
 - ✓ Creates new program called “ProGAP,” a temporary supplement to the annual award funded from savings in student loan allowances to lenders and guarantors.

Leveraging Education Assistance Program (LEAP)

- LEAP

- Provides federal matching funds for state aid programs (currently about \$1.8 million)
- House continues unchanged, but
- Senate reformulates a portion into "GAPs"

Grants for Access and Persistence (GAPs)

- Federally-mandated partnership
 - Between the State, Businesses, Philanthropies, & Colleges
- Promote outreach & early awareness activities
- Funds future scholarships to students

“Early Notification” - A GAPs Participation Requirement

Each year states will be required to provide a special notification to all low-income 7th-12th graders concerning:

- Non-binding estimate of state and federal aid eligibility and the amount that may be received
- Available outreach programs
- Information about GAPs

Other High Visibility Issues

- Oversight of college costs & price control
 - House – creates “watch list” of schools that consistently raise tuition above inflation rate
- Status of private career schools
 - Both proposals relax rules regarding participation in student aid
 - House permits private career schools to be considered “higher education institutions”
 - Substantially broadens access to federal funds that aid institutions

Other High Visibility Issues

(continued)

- House removes conditional guarantees for distribution of campus based aid
 - Mixed impact on Washington
- Treatment of GET benefits
 - Provides for favorable treatment of GET benefits for most families in the federal needs analysis

Advisory Committee on Student Financial Assistance

- Will present at the next HECB meeting on their access and persistence agenda
- Created to advise Congress and the Secretary of Education
- Recent publications –
 - “The Student Aid Gauntlet” (2005)
 - “Empty Promises” (2002)
 - “Access Denied” (2001)

Advisory Committee on Student Financial Assistance

- Committee membership includes Sister Kathleen Ross, President of Heritage University
- Presenters are:
 - Nicole Barry, Deputy Director
 - Erin Renner, Assistant Director

Advisory Committee's Issues

- Key reauthorization recommendations:
 - Create a system of early financial aid information to low-income 7th-12th graders
 - Simplify the application
 - Create a national access and persistence partnership

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